

# Driver Safety



AIG is a recognized leader in commercial fleet safety risk consulting. Our team of consultants stays abreast of the rapidly changing technology landscape and partners with our clients to adopt safety focused policies, procedures and technologies based on their individual needs and resources.

## Wide-ranging capabilities that reduce a client's total cost of risk

### Expertise, analysis and risk mitigation

Our global experts are recognized safety professionals with decades of experience. We perform loss trend analyses to identify major loss categories considering both accident frequency and severity. We work with clients to develop risk mitigations strategies to reduce the likelihood of, for example, rear-end collisions, unsafe lane changes and intersection navigation, collision claims resulting from poor reversing techniques and general safety awareness relative to distracted driving.

### Client safety services

We help clients by offering a multitude of services based on client preference and internal resources, including fleet safety assessments, policy reviews, driver hiring practices, regulatory compliance and many more. Our goal is to elevate and sustain supervisor and managerial focus on safety culture, compliance requirements and best practices.

### Benchmarking, insights and improvement

We leverage industry leading data to benchmark client losses against best-in-class performance. Our data warehouse includes many years of AIG data and other third party data sets that in combination allow holistic comparison within industries, geographies, asset classes and driving behaviors. By weighing the impact of public information relative to commercial vehicle crashes, vehicle inspections, driver qualifications, driver fatigue and controlled substance scores we obtain powerful insights into fleet risk and compliance which help our clients execute on improvement strategies.

### Leveraging technology

We employ a range of online tools such as driving assessments and e-learning in addition to other innovative vehicle technologies including telematics, in-vehicle cameras, collision mitigation and lane departure warning systems. We work closely with clients to develop crash prevention strategies designed for their unique fleet requirements.

## Showcasing our capabilities through Success Stories



### Telematics

Client Risk Solutions (CRS) Risk Consulting worked with a social services client operating a fleet of passenger vans to improve fleet safety through the use of telematics. The client needed a tool to accurately identify speeding, unauthorized personal use and harsh driving (rapid acceleration, cornering & braking). After partnering with CRS to select a telematics vendor and create an implementation plan, the client successfully identified their riskiest drivers, established procedures to track driver coaching effectiveness and assign appropriate training to reinforce safe driving skills. By taking this comprehensive approach, the client reduced speeding incidents by 28%, unauthorized use by 32% and harsh driving by 21%.

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