

# American International Group, Inc. Contact: Investors

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#### American International Group, Inc. Cautionary Statement Regarding Forward-Looking Information

This Financial Supplement may include, and officers and representatives of American International Group, Inc. (AIG) may from time to time make and discuss, projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only a belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections. goals, assumptions and statements include statements preceded by, followed by or including words such as "will," "believe," "anticipate," "expect," "intend," "plan," "focused on achieving," "view," "target," "goal" or "estimate." These projections, goals, assumptions and statements may relate to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, anticipated organizational, business or regulatory changes, the effect of catastrophes and macroeconomic events, such as the COVID-19 crisis, anticipated dispositions, monetization and/or acquisitions of businesses or assets, or successful integration of acquired businesses, management succession and retention plans, exposure to risk, trends in operations and financial results.

It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG's actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include:

- the adverse impact of COVID-19, including with respect to AIG's business, financial condition and results of operations;
- changes in market and industry conditions, including the significant global economic downturn, general market declines, prolonged economic recovery and disruptions to AIG's operations driven by COVID-19 and responses thereto, including new or changed governmental policy and regulatory actions;
- the occurrence of catastrophic events, both natural and man-made, including COVID-19, pandemics, civil unrest and the effects of climate change;
- AIG's ability to successfully dispose of, monetize and/or acquire businesses or assets or successfully integrate acquired businesses, including any separation of the Life and Retirement business from AIG and the impact any separation may have on AIG, its businesses, employees, contracts and customers;
- AIG's ability to effectively execute on AIG 200 operational programs designed to achieve underwriting excellence, modernization of AIG's operating infrastructure, enhanced user and customer experiences and unification of AIG;
- the impact of potential information technology, cybersecurity or data security breaches, including as a result of cyber-attacks or security vulnerabilities, the likelihood of which may increase due to extended remote business operations as a result of COVID-19;
- disruptions in the availability of AIG's electronic data systems or those of third parties;
- the effectiveness of our risk management policies and procedures, including with respect to our business continuity and disaster recovery plans;
- changes in judgments concerning potential cost-saving opportunities;
- concentrations in AIG's investment portfolios;
- changes to the valuation of AIG's investments;
- actions by credit rating agencies;
- changes in judgments concerning insurance underwriting and insurance liabilities;
- the effectiveness of strategies to recruit and retain key personnel and to implement effective succession plans;
- the requirements, which may change from time to time, of the global regulatory framework to which AIG is subject;
- significant legal, regulatory or governmental proceedings;
- AIG's ability to successfully manage Legacy Portfolios;
- changes in judgments concerning the recognition of deferred tax assets and the impairment of goodwill; and
- such other factors discussed in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) and Part II, Item 1A. Risk Factors in AIG's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2020 (which will be filed with the Securities and Exchange Commission), Part I, Item 2. MD&A and Part II, Item 1A. Risk Factors in AIG's Quarterly Report on Form 10-O for the quarterly period ended June 30, 2020, Part I, Item 2. MD&A in AIG's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020, and Part I, Item 1A. Risk Factors and Part II, Item 7. MD&A in AIG's Annual Report on Form 10-K for the year ended December 31, 2019.

AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.



## American International Group, Inc.

#### **Non-GAAP Financial Measures**

Throughout this Financial Supplement, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are "Non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for generally accepted accounting principles in the United States. The non-GAAP financial measures we present may not be comparable to similarly-named measures reported by other companies.

We use the following operating performance measures because we believe they enhance the understanding of the underlying profitability of continuing operations and trends of our business segments. We believe they also allow for more meaningful comparisons with our insurance competitors. When we use these measures, reconciliations to the most comparable GAAP measure are provided on a consolidated basis.

Adjusted Pre-tax Income (APTI) is derived by excluding the items set forth below from income from continuing operations before income tax. This definition is consistent across our segments. These items generally fall into one or more of the following broad categories: legacy matters having no relevance to our current businesses or operating performance; adjustments to enhance transparency to the underlying economics of transactions; and measures that we believe to be common to the industry. APTI is a GAAP measure for our segments. Excluded items include the following:

- changes in fair value of securities used to hedge guaranteed living benefits;
- changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses;
- changes in the fair value of equity securities;
- net investment income on Fortitude Re funds withheld assets post deconsolidation of Fortitude Re;
- following deconsolidation of Fortitude Re, net realized capital gains and losses on Fortitude Re funds withheld assets held by AIG in support of Fortitude Re's reinsurance obligations to AIG (Fortitude Re funds withheld assets);
- loss (gain) on extinguishment of debt;
- all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication. Earned income on such economic hedges is reclassified from net realized capital gains and losses to specific APTI line items based on the economic risk being hedged (e.g. net investment income and interest credited to policyholder account balances);
- income or loss from discontinued operations;

- net loss reserve discount benefit (charge);
- pension expense related to a one-time lump sum payment to former employees;
- income and loss from divested businesses;
- non-operating litigation reserves and settlements;
- restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization;
- the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain;
- integration and transaction costs associated with acquired businesses;
- losses from the impairment of goodwill; and
- non-recurring costs associated with the implementation of non-ordinary course legal or regulatory changes or changes to accounting principles.

Adjusted After-tax Income attributable to AIG common shareholders (AATI) is derived by excluding the tax effected adjusted pre-tax income (APTI) adjustments described above, dividends on preferred stock, and the following tax items from net income attributable to AIG:

- deferred income tax valuation allowance releases and charges;
- changes in uncertain tax positions and other tax items related to legacy matters having no relevance to our current businesses or operating performance; and
- net tax charge related to the enactment of the Tax Cuts and Jobs Act (Tax Act);

and by excluding the net realized capital gains (losses) and other charges from noncontrolling interests.

Book Value per Common Share, Excluding Accumulated Other Comprehensive Income (AOCI) adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Book Value per Common Share, Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Deferred Tax Assets (DTA) (Adjusted Book Value per Common Share) are used to show the amount of our net worth on a per-common share basis after eliminating items that can fluctuate significantly from period to period including changes in fair value of AIG's available for sale securities portfolio, foreign currency translation adjustments, and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. In addition, we adjust for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets since these fair value movements are economically transferred to Fortitude Re. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in these book value per common share metrics. Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, is derived by dividing Total AIG Common Shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, by total common shares outstanding. Adjusted Book Value per Common Share is derived by dividing Total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (Adjusted Common Shareholders' Equity), by total common shares outstanding. The reconciliation to book value per common share, the most comparable GAAP measure, is presented on page 68 herein.

Book Value per Common Share, Excluding Goodwill, Value of Business Acquired (VOBA), Value of Distribution Channel Acquired (VODA) and Other Intangible Assets (Tangible Book Value per Common Share), Tangible Book Value per Common Share, Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, and Tangible Book Value per Common Share, Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Deferred Tax Assets (DTA) (Adjusted Tangible Book Value per Common Share) are used to provide more accurate measure of the realizable value of shareholder on a per-common share basis. Tangible Book Value per Common Share is derived by dividing Total AIG common shareholders' equity, excluding Goodwill, VOBA, VODA and Other intangible assets, by total common shares outstanding (Tangible Book Value per Common Share). Tangible Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, is derived by dividing Total AIG Common Shareholders' equity, excluding intangible assets, AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, by total common shares outstanding. Adjusted Tangible Book Value per Common Share is derived by dividing Total AIG common shareholders' equity, excluding intangible assets, AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, and DTA (Adjusted Tangible Common Shareholders' **Equity**), by total common shares outstanding. The reconciliation to book value per common share, the most comparable GAAP measure, is presented on page 68 herein.



#### American International Group, Inc. **Non-GAAP Financial Measures (Cont.)**

AIG Return on Common Equity (ROCE) - Adjusted After-tax Income Excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (Adjusted Return on Common Equity) is used to show the rate of return on common shareholders' equity. We believe this measure is useful to investors because it eliminates items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. This measure also eliminates the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. In addition, we adjust for the cumulative unrealized gains and losses related to Fortitude Re. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Adjusted Return on Common Equity. Adjusted Return on Common Equity is derived by dividing actual or annualized adjusted after-tax income attributable to AIG common shareholders by average Adjusted Common Shareholders' Equity. The reconciliation to return on common equity, the most comparable GAAP measure, is presented on page 69 herein.

AIG Return on Common Equity, Excluding Goodwill, VOBA, VODA and Other Intangible assets (Return on Tangible Common Equity) and Return on Tangible Common Equity – Adjusted After-tax Income, Excluding Goodwill, VOBA, VODA and Other Intangible assets, AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, and DTA (Adjusted Return on Tangible Common Equity) is used to provide the rate of return on tangible common shareholder's equity, which is a more accurate measure of realizable shareholder value. We exclude Goodwill, VOBA, VODA and Other intangible assets from AIG common shareholders' equity to derive tangible common shareholders' equity (Tangible Common Shareholders' Equity). Return on Tangible Common Equity is derived by dividing actual or annualized after-tax income attributable to AIG common shareholders by average Tangible Common Shareholders' Equity. We further exclude AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA in Adjusted Tangible Common Equity. Adjusted Return on Tangible Common Equity is derived by dividing actual or annualized adjusted after-tax income attributable to AIG common shareholders by average Adjusted Tangible Common Shareholders' Equity. The reconciliation to return on common equity, the most comparable GAAP measure, is presented on page 69 herein.

Core, General Insurance, Life and Retirement and Legacy Adjusted Attributed Common Equity is an attribution of total AIG Adjusted Common Shareholders' Equity to these segments based on our internal capital model, which incorporates the segments' respective risk profiles. Adjusted attributed common equity represents our best estimates based on current facts and circumstances and will change over time.

Core, General Insurance, Life and Retirement and Legacy Return on Common Equity - Adjusted After-tax Income (Adjusted Return on Attributed Common Equity) is used to show the rate of return on Adjusted Attributed Common Equity. Adjusted Return on Attributed Common Equity is derived by dividing actual or annualized Adjusted After-tax Income by Average Adjusted Attributed Common Equity. The reconciliations to Adjusted Return on Common Equity are presented on pages 13, 25, 41 and 72 herein.

Adjusted After-tax Income Attributable to Core, General Insurance, Life and Retirement and Legacy is derived by subtracting attributed interest expense, income tax expense and attributed dividends on preferred stock from APTI. Attributed debt and the related interest expense and dividends on preferred stock are calculated based on our internal capital model. Tax expense or benefit is calculated based on an internal attribution methodology that considers among other things the taxing jurisdiction in which the segments conduct business, as well as the deductibility of expenses in those jurisdictions. The reconciliations from Adjusted pre-tax income to Adjusted after-tax income attributed to General Insurance, Life and Retirement, Core and Legacy are presented on pages 13, 25, 41 and 72 herein. Attributed debt is included on page 73 herein.

Adjusted Revenues exclude Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes). Adjusted revenues is a GAAP measure for our operating segments.

Ratios: We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses (which for General Insurance excludes net loss reserve discount), and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. Our ratios are calculated using the relevant segment information calculated under GAAP, and thus may not be comparable to similar ratios calculated for regulatory reporting purposes. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.

Accident year loss and combined ratios, as adjusted: both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. We believe that as adjusted ratios are meaningful measures of our underwriting results on an ongoing basis as they exclude catastrophes and the impact of reserve discounting which are outside of management's control. We also exclude prior year development to provide transparency related to current accident year results.

Underwriting ratios are computed as follows:

- a) Loss ratio = Loss and loss adjustment expenses incurred ÷ Net premiums earned (NPE)
- b) Acquisition ratio = Total acquisition expenses ÷ NPE
- c) General operating expense ratio = General operating expenses ÷ NPE
- d) Expense ratio = Acquisition ratio + General operating expense ratio
- e) Combined ratio = Loss ratio + Expense ratio
- f) Catastrophe losses (CATs) and reinstatement premiums = [Loss and loss adjustment expenses incurred (CATs)] ÷ [NPE +/(-) CYRIPs] Loss ratio
- g) Accident year loss ratio, as adjusted (AYLR) = [Loss and loss adjustment expenses incurred CATs PYD] ÷ [NPE +/(-) Reinstatement premiums related to catastrophes (CYRIPs) +/(-) RIPs related to prior year catastrophes (PYRIPs) + (Additional) returned premium related to PYD on loss sensitive business ((AP)RP) + Adjustment for ceded premiums under reinsurance contracts related to prior accident years]
- h) Accident year combined ratio, as adjusted = AYLR + Expense ratio
- Prior year development net of (additional) return premium related to PYD on loss sensitive business = [Loss and loss adjustment expenses incurred CATs PYD] ÷ [NPE +/(-) CYRIPs +/(-) PYRIPs + (AP)RP] - Loss ratio - CAT ratio



#### American International Group, Inc. **Non-GAAP Financial Measures (Cont.)**

Premiums and deposits: includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts, Federal Home Loan Bank (FHLB) funding agreements and mutual funds.

Results from discontinued operations are excluded from all of these measures.

**<u>Key Terms</u>** - Throughout this Financial Supplement, we use the following terms:

Natural catastrophe losses are generally weather or seismic events having a net impact on AIG in excess of \$10 million each and man-made catastrophe losses, such as terrorism and civil disorders that exceed the \$10 million threshold.

Alternative investment income includes income on hedge funds, private equity funds and affordable housing partnerships. Hedge funds for which we elected the fair value option are recorded as of the balance sheet date. Private equity funds are generally reported on a one-quarter lag. Starting 1Q 2020, we use a 6% expected rate of return for the better (worse) than expected alternative investments line item. We used an 8% expected rate of return for the better (worse) than expected alternative investments line item for all periods in 2019.

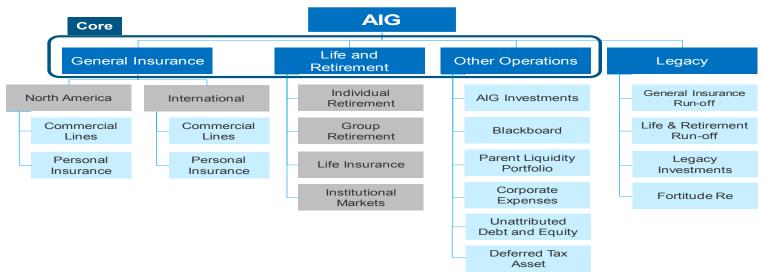


#### American International Group, Inc.

#### Overview

#### **Segment Reporting**

To align our financial reporting with the manner in which AIG's chief operating decision makers review the businesses to assess performance and make decisions about resources to be allocated, we organize our business units into General Insurance and Life and Retirement as follows:



#### **General Insurance**

#### Geography

North America primarily includes insurance businesses in the United States, Canada and Bermuda. International includes regional insurance businesses in Japan, the United Kingdom, Europe, Asia Pacific, Latin America and Caribbean, Middle East and Africa, and China. General Insurance underwriting results are presented before consideration of internal reinsurance transactions.

#### Life and Retirement

On October 26, 2020, AIG announced its intention to separate its Life and Retirement business from AIG. No decisions have yet been made regarding the structure of the proposed separation. In addition, any separation transaction will be subject to the satisfaction of various conditions and approvals, including approval by the AIG Board of Directors, receipt of insurance and other required regulatory approvals, and satisfaction of any applicable requirements of the Securities and Exchange Commission. No assurance can be given regarding the form that a separation transaction may take or the specific terms or timing thereof, or that a separation will in fact occur.

#### **Legacy**

#### Fortitude Re

On June 2, 2020, AIG completed the sale of a majority of the interests in Fortitude Group Holdings, LLC (Fortitude Holdings) to Carlyle FRL, L.P. (Carlyle FRL), an investment fund advised by an affiliate of The Carlyle Group Inc. (Carlyle), and T&D United Capital Co., Ltd. (T&D), a subsidiary of T&D Holdings, Inc., under the terms of a membership interest purchase agreement entered into on November 25, 2019 by and among AIG, Fortitude Holdings, Carlyle FRL, Carlyle, T&D and T&D Holdings, Inc. (the Majority Interest Fortitude Sale). AIG retained a 3.5 percent ownership interest in Fortitude Holdings and one seat on its Board of Managers. The \$2.2 billion of proceeds received by AIG at closing include (i) the \$1.8 billion under the Majority Interest Fortitude Sale, which is subject to a post-closing purchase price adjustment pursuant to which AIG will pay Fortitude Re for certain adverse development in property casualty related reserves, based on an agreed methodology, that may occur on or prior to December 31, 2023, up to a maximum payment of \$500 million; and (ii) a \$383 million purchase price adjustment from Carlyle FRL and T&D, corresponding to their respective portions of a proposed \$500 million non-pro rata distribution from Fortitude Holdings that was not received by AIG prior to the closing. Legacy results include the impact of Fortitude Re through the date of deconsolidation, representing five months of operational results for the nine months ended September 30, 2020. As a result of the Majority Interest Fortitude Sale, AIG recorded a pre-tax loss of \$8.4 billion for the nine months ended September 30, 2020.

#### **Other Operations**

#### Blackboard

At the end of March 2020, Blackboard U.S. Holdings, Inc. (Blackboard), AIG's technology-driven subsidiary, was placed into run-off. As a result of this decision, during the three months ended March 31, 2020 and the nine months ended September 30, 2020, AIG recognized a pre-tax loss of \$210 million, primarily consisting of asset impairment charges.



#### American International Group, Inc. Consolidated Financial Highlights

(in millions, except per share data) Quarterly September 30. 3Q20 **2O20** 1Q20 4Q19 3019 2020 2019 Results of Operations Data (attributable to AIG common shareholders) Net income (loss) \$ 281 \$ (7,936)\$ 1,742 \$ 922 \$ 648 \$ (5,913)\$ 2,404 Net income (loss) per share: \$ 0.32 \$ (9.15)\$ 1.99 \$ 1.05 \$ 0.74 \$ (6.80)Basic 2.74 0.32 \$ \$ \$ 1.03 \$ \$ 1.98 0.72 Diluted (1) (9.15)(6.80)2.71 Weighted average shares outstanding: Basic 867.7 867.0 874.2 878.2 877.0 869.6 876.3 Diluted (1) 873.1 867.0 878.9 896.4 895.8 869.6 887.2 Effective tax rate 20.1 % 19.6 % 35.3 % 20.8 % 22.8 % 13.6 % 22.3 % Adjusted after-tax income 709 571 99 919 505 1.379 3.165 Adjusted after-tax income per diluted share \$ 0.81 \$ 0.66 \$ 0.11 \$ 1.03 \$ 0.56 \$ 1.58 \$ 3.57 Weighted average diluted shares - operating 873.1 870.2 878.9 896.4 895.8 874.1 887.2 Adjusted effective tax rate 21.2 % 24.7 % 48.8 % 19.3 % 25.3 % 25.2 % 22.9 % Selected Balance Sheet data, at period end Total assets 577.230 569.388 510.477 525.064 525.122 577.230 525.122 Long-term debt 28.731 29.248 25.268 25,479 25.596 28.731 25.596 Debt of consolidated investment entities 9,506 10.032 10,142 9,871 9,506 9,666 9,666 Syndicated credit facility 1,300 Preferred equity 485 485 485 485 485 485 485 63,623 61.749 63.623 AIG common shareholders' equity 59,688 65.190 65,118 65.118 AIG tangible common shareholders' equity 56.805 59.827 58.646 58.646 54.547 59,966 59.827 AIG shareholders' total equity 64.108 62.234 65.603 64.108 60.173 65.675 65.603 Adjusted common shareholders' equity 48,914 48.152 52.147 51.231 50.110 48.914 50.110 Adjusted tangible common shareholders' equity 43,937 43,208 47,006 46,007 44,819 43.937 44,819 Adjusted Attributed Common Equity \* General Insurance 24,709 24.889 \$ 24.931 25.142 \$ 25.076 24,709 25.076 20.017 19.506 19.661 19.513 19.235 20.017 19.235 Life and Retirement (11) 1,987 1,738 (287)(442)(976)1.987 (976)Other Operations 46,713 46,133 44,305 44,213 43,335 46,713 43,335 **Total Core** Legacy 2,201 2,019 7,842 7,018 6,775 2,201 6,775 Total AIG adjusted attributed common equity 48,914 48,152 52,147 51,231 50,110 48,914 50,110 Return On Common Equity (ROCE, attributable to AIG common shareholders) NM \*\* ROCE 1.8 % 11.2 % 5.7 % 4.0 % NM \*\* 5.2 % 4.4 % Return on tangible common equity 1.9 % NM \*\* 12.2 % 6.2 % NM % 5.9 % Adjusted return on common equity 58 % 46 % 08 % 73 % 41% 37 % 86 % 6.5 % 5.1 % 0.9 % 8.1 % 4.5 % 4.1 % 10.0 % Adjusted return on tangible common equity 3.5 % Adjusted return on attributed common equity - Core\*\*\* 5.6 % 3.4 % 7.6 % 4.4 % 4.1 % 9.7 % 9.5 % Adjusted return on attributed common equity - General Insurance\*\*\* 3.2 % 0.3 % 4.2 % 7.3 % 4.3 % 2.6 % Adjusted return on attributed common equity - Life and Retirement (11)\*\*\* 13.2 % 8.4 % 13.0 % 12.0 % 14.0 % 14.5 % 10.1 % 4.6 % Adjusted return on attributed common equity - Legacy Portfolio\*\*\* 13.3 % 16.5 % (15.6)%8.1 % 4.4 % (0.5)%

See accompanying notes on page 12 and reconciliations of Non-GAAP financial measures beginning on page 66.



<sup>\*</sup> Attribution of adjusted common equity is performed on an annual basis unless recalibration is needed (refer to page 73). Adjusted attributed common equity is based on our internal capital model and on the risk profile of each business.

<sup>\*\*</sup> Not Meaningful.

<sup>\*\*\*</sup> Refer to pages 13, 25, 41 and 72 for components of calculation.

## American International Group, Inc. **Consolidated Financial Highlights**

(in millions, except per share data)

Nine Months Ended Quarterly September 30,

(										<del>''</del>
	3Q20	]	2Q20	1Q20	4Q19	3Q19		2020	]	2019
AIG Capitalization		1 -							1 -	
Total equity	\$ 64,607	\$	62,818 \$	61,843 \$	67,427 \$	67,445	\$	64,607	\$	67,445
Hybrid - debt securities (2)	1,548		1,537	1,534	1,542	1,531		1,548		1,531
Total equity and hybrid debt	66,155		64,355	63,377	68,969	68,976		66,155		68,976
Financial debt (2)	24,989		25,504	21,392	21,807	21,706		24,989		21,706
Syndicated credit facility (2) (10)	-			1,300	<u>-</u>	-		-		-
Total capital	\$ 91,144	\$	89,859 \$	86,069 \$	90,776 \$	90,682	\$	91,144	\$	90,682
Ratios										
Hybrid - debt securities / Total capital	1.7 %		1.7 %	1.8 %	1.7 %	1.7 %	,	1.7 %		1.7 9
Financial debt / Total capital	27.4		28.4	24.9	24.0	23.9		27.4		23.9
Syndicated credit facility / Total capital	-		-	1.5	-	-		-		-
Total debt / Total capital	29.1		30.1	28.2	25.7	25.6		29.1	] _	25.6
Preferred stock / Total capital	0.5	]	0.5	0.6	0.5	0.5		0.5		0.5
Total debt and preferred stock / Total capital	29.6%	_	30.6 %	28.8 %	26.2 %	26.1 %		29.6 %	_	26.1
Common Stock Repurchases										
Aggregate repurchase of common stock	\$ -	\$	- \$	500 \$	- \$	-	\$	500	\$	-
Number of common shares repurchased	-		-	12.2	-	-		12.2		-
Average price paid per share of common stock	\$ -	\$	- \$	41.12 \$	- \$	-	\$	41.12	\$	-
Aggregate repurchase of warrants	\$ -	\$	- \$	- \$	- \$	-	\$	-	\$	-
Number of warrants repurchased	-		-	-	-	-		-		-
<u>Dividends</u>										
Dividends declared per common share	\$ 0.32	\$	0.32 \$	0.32 \$	0.32 \$	0.32	\$	0.96	\$	0.96
Total dividends declared on common stock	\$ 276	\$	275 \$	276 \$	279 \$	278	\$	827	\$	835
Dividends declared per preferred share	\$ 365.63	\$	365.63 \$	365.63 \$	365.63 \$	365.63	\$	1,096.89	\$	735.33
Total dividends declared on preferred stock	\$ 7	\$	8 \$	7 \$	7 \$	8	\$	22	\$	15
Share Data (attributable to AIG, at period end)										
Common shares outstanding	861.4		861.4	861.3	870.0	869.9		861.4		869.9
Closing share price	\$ 27.53	\$	31.18 \$	24.25 \$	51.33 \$	55.70	\$	27.53	\$	55.70
Book value per common share	73.86		71.68	69.30	74.93	74.85		73.86		74.85
Tangible book value per common share	68.08		65.94	63.33	68.93	68.77		68.08		68.77
Book value per common share, excluding AOCI adjusted for the										
cumulative unrealized gains and losses related to Fortitude Re's										
Funds Withheld Assets	66.21		65.93	70.45	69.20	68.40		66.21		68.40
Tangible book value per common share, excluding AOCI adjusted for										
the cumulative unrealized gains and losses related to										
Fortitude Re's Funds Withheld Assets	60.44		60.19	64.49	63.20	62.32		60.44		62.32
Adjusted book value per common share	56.78		55.90	60.55	58.89	57.60		56.78		57.60
Adjusted tangible book value per common share	51.01		50.16	54.58	52.88	51.52		51.01		51.52

See accompanying notes on page 12 and reconciliations of Non-GAAP financial measures beginning on page 66.



### American International Group, Inc. **Consolidated Financial Highlights**

(in millions)				September 30,				
	3Q20	2Q2	20	1Q20	4Q19	3Q19	2020	2019
Adjusted Pre-Tax Income (Loss)								
General Insurance								
North America	\$ 399	\$	5 \$	409 \$	622	\$ 435	\$ 813	\$ 2,087
International	17		170	92	156	72	279	668
Total General Insurance	416		175	501	778	507	1,092	2,755
Life and Retirement (11)								
Individual Retirement	533		550	306	501	387	1,389	1,483
Group Retirement	338		214	143	209	203	695	728
Life Insurance	5		(9)	55	51	(7)	51	195
Institutional Markets	99		126	70	78	63	295	213
Total Life and Retirement	975		881	574	839	646	2,430	2,619
Other Operations	(426)		(559)	(451)	(453)	(454)	(1,436)	(1,256)
Consolidation, eliminations and other adjustments	(136)		49	(84)	(133)	(46)	(171)	(172)
Total Core	829		546	540	1,031	653	1,915	3,946
Total Legacy Portfolio	89		257	(368)	177	93	(22)	324
Total adjusted pre-tax income	\$ 918	\$	803 \$	172	1,208	\$ 746	\$ 1,893	\$ 4,270

					September 30,				
Noteworthy Profit and Loss Data	3Q20	Π.	2Q20	1Q20	4Q19	3Q19	2020	П.	2019
Revenue Items:									
Better (worse) than expected alternative returns*	\$ 37	4 \$	(246) \$	(198) \$	59 \$	(43)	\$ (7	0) \$	392
Better (worse) than expected DIB and GCM returns**	5	51	24	(46)	60	(9)	2	9	-
Better (worse) than expected fair value changes on Fixed Maturity Securities -									
Other accounted under fair value option*** (3)	13	1	303	(321)	29	8	11	3	(9)
Expense Items:									
Catastrophe losses, net of reinsurance	\$ 80	3 \$	674 \$	419 \$	413 \$	511	\$ 1,89	6 \$	860
Prior year loss reserve development unfavorable (favorable), net of reinsurance	1	3	(76)	(60)	(153)	(4)	(12	3)	(141)
Annual Life & Retirement actuarial assumption update	10	7	-	-	-	173	10	7	173

See accompanying notes on page 12 and reconciliations of Non-GAAP financial measures beginning on page 66.



**Nine Months Ended** 

<sup>\*</sup> Reflects alternative returns from insurance companies, excluding eliminations.

\*\* DIB refers to Direct Investment Book and GCM refers to Global Capital Markets, primarily reflected in Legacy Portfolio.

\*\*\* Includes the fair value changes on the DIB and GCM asset portfolios.

### American International Group, Inc. **Consolidated Statements of Operations**

(in millions)	Quarterly September 30,											
	3Q20	2Q20	1Q20	4Q19	3Q19	2020	2019					
Revenues:												
Premiums	\$ 6,677	\$ 7,407 \$	7,443 \$	7,444 \$	7,617 \$	21,527	\$ 23,117					
Policy fees	648	749	755	778	733	2,152	2,237					
Net investment income:												
Interest and dividends (4)	2,653	2,987	3,121	3,235	3,192	8,761	9,563					
Alternative investments (4)	454	(86)	(59)	209	115	309	879					
Other investment income (loss) (4)	360	488	(406)	287	236	442	971					
Investment expenses	(125)	(139)	(148)	(144)	(135)	(412)	(381)					
Net investment income - excluding Fortitude Re funds withheld assets	3,342	3,250	2,508	3,587	3,408	9,100	11,032					
Net investment income - Fortitude Re funds withheld assets*	458	116	-	-	-	574	-					
Total net investment income	3,800	3,366	2,508	3,587	3,408	9,674	11,032					
Net realized capital gains (losses)												
Net realized capital gains (losses) - excluding Fortitude Re funds withheld assets	(498)	(1,591)	3,519	(255)	929	1,430	887					
Net realized capital gains (losses) on Fortitude Re funds withheld assets*	32	96	-	-	-	128	-					
Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative*	(656)	(837)	-	-	-	(1,493)	-					
Total net realized capital gains (losses)	(1,122)	(2,332)	3,519	(255)	929	65	887					
Other income	218	206	218	261	227	642	658					
Total revenues	10,221	9,396	14,443	11,815	12,914	34,060	37,931					
Benefits, losses and expenses												
Policyholder benefits and losses incurred	5,872	6,521	6,325	6,029	6,892	18,718	19,373					
Interest credited to policyholder account balances	882	918	957	959	966	2,757	2,873					
Amortization of deferred policy acquisition costs	707	754	1,862	1,184	1,252	3,323	3,980					
General operating and other expenses	1,991	2,087	2,153	2,157	2,187	6,231	6,380					
Interest expense	379	365	355	360	348	1,099	1,057					
(Gain) loss on extinguishment of debt	(2)	-	17	19	-	15	13					
Net (gain) loss on sale or disposal of divested businesses	24	8,412	216	71	9	8,652	4					
Total benefits, losses and expenses	9,853	19,057	11,885	10,779	11,654	40,795	33,680					
Income (loss) from continuing operations before income taxes	368	(9,661)	2,558	1,036	1,260	(6,735)	4,251					
Income tax (benefit) expense**	74	(1,896)	904	216	287	(918)	950					
Income (loss) from continuing operations	294	(7,765)	1,654	820	973	(5,817)	3,301					
Income (loss) from discontinued operations, net of income taxes	5	(1)	=	49	-	4	(1)					
Net income (loss)	299	(7,766)	1,654	869	973	(5,813)	3,300					
Net income (loss) attributable to noncontrolling interests (5)	11	162	(95)	(60)	317	78	881					
Net income (loss) attributable to AIG	288	(7,928)	1,749	929	656	(5,891)	2,419					
Less: Dividends on preferred stock	7	8	7	7	8	22	15					
Net income (loss) attributable to AIG common shareholders	\$ 281	\$ (7,936) \$	1,742 \$	922 \$	648 \$	(5,913)	\$ 2,404					

See accompanying notes on page 12.



<sup>\*</sup> Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.

\*\*U.S. valuation allowance of \$286 million recorded through continuing operations during both the six-month period ended June 30, 2020 and nine-month period ended September 30, 2020.

U.S. valuation allowance of \$274 million recorded through continuing operations during the three-month period ended March 31, 2020.

## American International Group, Inc. Consolidated Balance Sheets

(in millions)	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
<u>Assets</u>					
Investments:					
Fixed maturity securities					
Bonds available for sale, at fair value	\$ 265,965	\$ 258,505 \$	241,776 \$	251,086 \$	253,221
Other bond securities, at fair value	5,415	5,437	5,353	6,682	8,327
Equity securities	071	670	(24	0.41	77.1
Other common and preferred stock, at fair value	871	679	624	841	771
Mortgage and other loans receivable, net of allowance	45,590	46,522	46,844	46,984	45,075
Other invested assets	17,915	17,692	17,966	18,792	19,486
Short-term investments	20,648	21,316	19,773	13,230	14,113
Total investments	356,404	350,151	332,336	337,615	340,993
Cash	3,191	3,408	2,738	2,856	3,361
Accrued investment income	2,324	2,294	2,312	2,334	2,391
Premiums and other receivables, net of allowance	11,827	12,829	12,072	10,274	11,786
Reinsurance assets, net of allowance - Fortitude Re	34,707	34,556	-	-	-
Reinsurance assets, net of allowance - Other	40,337	40,656	39,927	37,977	39,483
Deferred income taxes	12,958	13,294	13,975	13,146	13,054
Deferred policy acquisition costs (6)	10,176	10,003	11,889	11,207	11,000
Other assets (6)	13,270	13,455	16,392	16,383	13,929
Separate account assets, at fair value	92,036	88,742	78,836	93,272	89,125
Total assets	\$ 577,230	\$ 569,388 \$	510,477 \$	525,064 \$	525,122
<u>Liabilities</u>					
Liability for unpaid losses and loss adjustment expenses	\$ 78,584	\$ 77,853 \$	77,747 \$	78,328 \$	79,883
Unearned premiums	20,093	20,103	20,128	18,269	19,959
Future policy benefits for life and accident and health insurance contracts	51,090	50,636	49,803	50,512	50,747
Policyholder contract deposits	158,205	155,852	154,067	151,869	151,964
Other policyholder funds	3,571	3,447	3,460	3,428	3,440
Fortitude Re funds withheld payable	42,543	42,033	-	-	-
Other liabilities	28,264	28,624	29,183	26,609	27,297
Long-term debt	28,731	29,248	25,268	25,479	25,596
Debt of consolidated investment entities	9,506	10,032	10,142	9,871	9,666
Separate account liabilities	92,036	88,742	78,836	93,272	89,125
Total liabilities	512,623	506,570	448,634	457,637	457,677
AIG shareholders' equity					
Preferred stock (7)	485	485	485	485	485
Common stock	4,766	4,766	4,766	4,766	4,766
Treasury stock, at cost	(49,327)	(49,327)	(49,334)	(48,987)	(48,989)
Additional paid-in capital	81,368	81,294	81,188	81,345	81,287
Retained earnings	15,838	15,847	24,062	23,084	22,439
Accumulated other comprehensive (loss) income	10,978	9,169	(994)	4,982	5,615
Total AIG shareholders' equity	64,108	62,234	60,173	65,675	65,603
Non-redeemable noncontrolling interests	499	584	1,670	1,752	1,842
Total equity	64,607	62,818	61,843	67,427	67,445
Total liabilities and equity	\$ 577,230	\$ 569,388 \$	510,477 \$	525,064 \$	525,122
	-	· =			

See accompanying notes on page 12.



# American International Group, Inc. Debt and Capital

(in millions)
Financial Debt
AIG notes and bonds payable (8)
AIG Japan Holdings Kabushiki Kaisha
AIG Life Holdings, Inc. notes and bonds payable
AIG Life Holdings, Inc. junior subordinated debt
Validus notes and bonds payable
Total
Operating Debt
Series AIGFP matched notes and bonds payable
Other AIG borrowings supported by assets
Other subsidiaries
Total
Hybrid - Debt Securities (2)
Junior subordinated debt (9)
Total long-term debt
Syndicated credit facility (2) Syndicated credit facility (10)
Debt of consolidated investment entities
Debt of consolidated investment entities
Preferred Shares Issuance (7)
Preferred stock
AIG Capitalization
Total equity
Hybrid - debt securities (2) (9)
Total equity and hybrid capital
Financial debt (2)
Syndicated credit facility (2) (10)
Total capital
Ratios
Hybrid - debt securities / Total capital
Financial debt / Total capital
Syndicated credit facility / Total capital

Total debt / Total capital

Preferred stock / Total capital

Total debt and preferred stock / Total capital

See accompanying notes on page 12.



#### **Debt and Hybrid Capital**

29.6 %

26.1 %

26.2 %

#### Interest Expense/ Preferred Dividends

Sep	tember 30,	Se	ptember 30,	December 31,	Thre	ee Months End	led Se	ptember 30,	Nine Months Ended September 30						
	2020		2019 2019			2020	l	2019		2020	_	2019			
\$	23,641	\$	20,354 \$	20,467	\$	247	\$	218	\$	697	\$	661			
	356		354	344		-		-		1		1			
	282		282	282		5		5		15		15			
	361		361	361		7		7		22		22			
	349		355	353		9		6		17		17			
	24,989	_	21,706	21,807		268	=	236		752		716			
	21		21	21		-		_		-		-			
	2,169		2,287	2,062		-		-		-		-			
	4		51	47		-		-		1		2			
	2,194		2,359	2,130		-				1		2			
	1,548		1,531	1,542		23		23		68		68			
\$	28,731	\$	25,596 \$	25,479	\$	291	\$	259	\$	821	\$	786			
\$	-	\$	- \$	-	\$	-	\$	-	\$	7	\$	-			
\$	9,506	\$	9,666 \$	9,871	\$	88	\$	89	\$	271	\$	271			
	485		485	485		7	<u> </u>	8		22	<u> </u>	15			
\$	64,607	\$	67,445 \$	67,427											
	1,548		1,531	1,542											
	66,155	1 —	68,976	68,969											
	24,989		21,706	21,807											
	-		-	-											
\$	91,144	\$	90,682 \$	90,776											
	1.7 %		1.7 %	1.7 %	6										
	27.4		23.9	24.0											
	-	<b>」</b>													
	29.1	<u> </u>	25.6	25.7											
	0.5		0.5	0.5											

#### American International Group, Inc.

#### **Consolidated Notes**

- (1) For the nine months ended September 30, 2020 and the three months ended June 30, 2020, because we reported a net loss attributable to AIG common shareholders from continuing operations, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts. The shares excluded from the diluted EPS calculation were 4,432,369 shares and 3,226,882 shares in the same periods, respectively.
- (2) Hybrid debt securities, financial debt and syndicated credit facility are attributed to our reportable segments and Other Operations. See details of attributed debt on page 73.
- Represents the impact of fair value changes included in APTI on the Fixed Maturity Securities Other accounted under the fair value option, rather than their impact on the income from continuing operations before tax expense. Starting 1Q 2020, we use a 4% expected rate of return to calculate the better (worse) than expected fair value changes on the Fixed Maturity Securities – Other line item. For all periods in 2019, we used a 6% expected rate of return to calculate the better (worse) than expected fair value changes on the Fixed Maturity Securities – Other line.
- (4) Interest and dividends, alternative investments and other investments income (loss) in 2Q20 were reclassified in 3Q20 resulting in an increase of other investment income (loss) of \$113 million and a decrease in alternative investments and interest and dividends of \$13 million and \$100 million, respectively. The reclassification has no impact to net investment income - excluding Fortitude Re funds withheld assets or total net investment income.
- Prior to June 2, 2020, noncontrolling interests was primarily due to the 19.9 percent investment in Fortitude Holdings by an affiliate of Carlyle, which occurred in the fourth quarter of 2018. Carlyle was allocated 19.9 percent of Fortitude Holdings' standalone financial results through the June 2, 2020 closing date of the Majority Interest Fortitude Sale. Fortitude Holdings' results were mostly eliminated in AIG's consolidated income from continuing operations given that its results arose from intercompany transactions. Noncontrolling interests was calculated based on the standalone financial results of Fortitude Holdings. The most significant component of Fortitude Holdings' standalone results was the change in fair value of the embedded derivatives which changes with movements in interest rates and credit spreads, and which was recorded in net realized capital gains and losses of Fortitude Holdings. In accordance with AIG's adjusted after-tax income definition, realized capital gains and losses are excluded from noncontrolling interests. Subsequent to the Majority Interest Fortitude Sale, AIG owns 3.5 percent of Fortitude Holdings and no longer consolidates Fortitude Holdings in its financial statements as of such date. The minority interest in Fortitude Holdings is carried at cost within AIG's Other invested assets, which was \$100 million as of September 30, 2020. Fortitude Holdings' summarized financial information (standalone results), prior to the Majority Interest Fortitude Sale is presented below:

	Quarterly											September 50,						
(in millions)	2Q20				1Q	20	4Q	19	30	19	200	20	20	19				
	Fortitude		Fortitude		Fortitude		Fortitude		Fortitude		Fortitude		Fortitude					
	_	Holdings	AIG	NCI	Holdings	AIG NCI	Holdings	AIG NCI	Holdings	AIG NCI	Holdings	AIG NCI	Holdings	AIG NCI				
Revenues	\$	423	\$	84	\$ 230	\$ 46	\$ 571	\$ 114	\$ 617	\$ 123	\$ 653	\$ 130	\$ 1,788	\$ 356				
Expenses		244		49	458	91	410	82	559	111	702	140	1,480	294				
Adjusted pre-tax income	_	179		35	(228)	(45)	161	32	58	12	(49)	(10)	308	62				
Taxes (benefit) expense		38		8	(48)	(10)	34	7	12	2	(10)	(2)	64	13				
Adjusted after-tax income		141		27	(180)	(35)	127	25	46	10	(39)	(8)	244	49				
Net realized capital gains (losses)																		
and other charges		872		174	(489)	(97)	(700)	(139)	1,744	347	383	77	4,916	978				
Taxes (benefit) on net realized capital																		
gains (losses) and other charges		184		36	(103)	(20)	(147)	(30)	367	74	81	16	1,033	207				
Net realized capital gains (losses)																		
and Other charges - after-tax		688		138	(386)	(77)	(553)	(109)	1,377	273	302	61	3,883	771				
Net income	\$	829	\$	165	\$ (566)	\$ (112)	\$ (426)	\$ (84)	\$ 1,423	\$ 283	\$ 263	\$ 53	\$ 4,127	\$ 820				

- (6) As of September 30, 2020 and December 31, 2019, includes \$4.0 billion and \$4.0 billion of Goodwill, respectively, and other intangible assets of \$1.0 billion and \$1.2 billion, respectively, primarily relating to the acquisitions of Validus, Glatfelter Insurance Group and Ellipse.
- (7) In March 2019, we issued 20,000 shares of Series A 5.85% Non-Cumulative Preferred Stock, with a par value of \$5.00 per share and a liquidation preference of \$25,000 per share, for net proceeds of
- (8) In May 2020, we issued \$1.5 billion aggregate principal amount of 2.500% Notes Due 2025, \$1.6 billion aggregate principal amount of 3.400% Notes Due 2030 and \$1.0 billion aggregate principal amount of 4.375% Notes Due 2050. In February 2020, we redeemed all of our outstanding 4.35% callable Notes Due 2045.
- (9) The junior subordinated debt securities receive partial equity treatment from a major rating agency under its current policies but are recorded as long-term borrowings in the Consolidated Balance Sheets.
- (10) Syndicated credit facility represents the \$1.3 billion we borrowed under our \$4.5 billion revolving syndicated credit facility on March 20, 2020, which was recorded in Other liabilities. On June 9, 2020, AIG Parent repaid the \$1.3 billion borrowed under its \$4.5 billion committed, revolving syndicated credit facility in full with interest.
- (11) On October 26, 2020, AIG announced its intention to separate its Life and Retirement business from AIG. No decisions have yet been made regarding the structure of the proposed separation. In addition, any separation transaction will be subject to the satisfaction of various conditions and approvals, including approval by the AIG Board of Directors, receipt of insurance and other required regulatory approvals, and satisfaction of any applicable requirements of the Securities and Exchange Commission. No assurance can be given regarding the form that a separation transaction may take or the specific terms or timing thereof, or that a separation will in fact occur.



## **American International Group, Inc. General Insurance Results**

(in millions)				September 30,							
Results of Operations (1)		3Q20	1	2Q20	1Q20	4Q19	3Q19		2020	]	2019
Gross premiums written	\$	8,251	\$	8,474 \$	10,086 \$	7,306 \$	8,583	\$	26,811	\$	27,432
Ceded premiums written		(2,327)		(2,925)	(4,165)	(1,476)	(1,935)		(9,417)		(8,170)
Net premiums written	\$	5,924	\$	5,549 \$	5,921 \$	5,830 \$	6,648	\$	17,394	\$	19,262
Net premiums earned Losses and loss adjustment expenses incurred (2)	\$	5,853 4,367	\$	5,737 4,167	6,079 4,059	6,372 4,180	6,659 4,618	\$	17,669 12,593	\$	20,066 13,066
Acquisition expenses: Amortization of deferred policy acquisition costs		835		866	986	1,046	1,123		2,687		3,436
Other acquisition expenses		322	┨	281	345	316	339		948	_	976
Total acquisition expenses		1,157		1,147	1,331	1,362	1,462		3,635		4,412
General operating expenses		752	┦	766	776	818	828		2,294	_	2,511
Underwriting income (loss)		(423)		(343)	(87)	12	(249)		(853)		77
Net investment income (loss):		57.6		502	660	600	670		1.025		2.172
Interest and dividends		576		593	668	680	679		1,837		2,162
Alternative investments		284		(68)	(73)	124	76 5.4		143		573
Other investment income (loss)		55		54	45	14	54		154		93
Investment expenses	-	(76) 839		<u>(61)</u> 518	<u>(52)</u>	(52) 766	(53) 756		(189)	_	(150)
Total net investment income	-	416	┨ —	175	501	778	507		1,945	—	2,678
Adjusted pre-tax income (loss)									1,092		2,755
Interest expense on attributed financial debt		145	<b>↓</b> _	140	151	151	147		436	l _	438
Adjusted pre-tax income (loss) including attributed interest expense		271		35	350	627	360		656		2,317
Income tax expense (benefit)		70		10	83	164	86		163		522
Adjusted after-tax income (loss)	\$	201	\$_	25 \$	267 \$	463 \$	274	\$	493	\$_	1,795
Dividends declared on preferred stock		5		4	4	4	5		13		9
Adjusted after-tax income (loss) attributable to common											
shareholders (a)	\$	196	\$_	21 \$	263 \$	459 \$	269	\$	480	\$_	1,786
Ending adjusted attributed common equity	\$	24,709	\$	24,889 \$	24,931 \$	25,142 \$	25,076	\$	24,709	\$	25,076
Average adjusted attributed common equity (b)*		24,799		24,910	25,037	25,109	25,179		24,918		25,088
Adjusted return on attributed common equity (a÷b)		3.2 %	<u> </u>	0.3 %	4.2 %	7.3 %	4.3 %	ó	2.6 %	_	9.5 %
Underwriting Ratios											
Loss ratio (2)		74.6		72.6	66.8	65.6	69.3		71.3		65.1
Catastrophe losses and reinstatement premiums		(13.5)		(11.9)	(6.9)	(6.5)	(7.5)		(10.8)		(4.2)
Prior year development		(0.4)		0.8	0.9	2.2	-		0.5		0.6
Adjustments for ceded premium under reinsurance contracts and other		-	_	<u> </u>	<u> </u>	0.3	(0.3)		-		0.1
Accident year loss ratio, as adjusted		60.7		61.5	60.8	61.6	61.5		61.0		61.6
Acquisition ratio		19.8		20.0	21.9	21.4	22.0		20.6		22.0
General operating expense ratio		12.8		13.4	12.8	12.8	12.4		13.0		12.5
Expense ratio		32.6	] [	33.4	34.7	34.2	34.4		33.6		34.5
Combined ratio (2)		107.2	_	106.0	101.5	99.8	103.7		104.9		99.6
Accident year combined ratio, as adjusted		93.3	] _	94.9	95.5	95.8	95.9		94.6		96.1
*C :											

<sup>\*</sup> See accompanying notes to Adjusted Attributed Common Equity on page 73.

See accompanying notes on page 23 and reconciliations of Non-GAAP financial measures beginning on page 66.



## American International Group, Inc. **General Insurance Operating Statistics**

September	
2020	2019
7 \$ 1,883 \$	846
2 19	13
3) (121)	(141)
7 70	26
_	
4 (51)	(115)
3) (1)	(14)
5 1	(17)
2) (75)	205
3   121	89
9 42,806	44,099
5 2) 3	(1) 1 (75) 121

				September 30,						
Net Premiums Written by product line	3Q20	]_	2Q20	1Q20	4Q19	3Q19	202	0	] _	2019
General Insurance:										
Property	\$ 918	\$	1,094 \$	119 \$	559 \$	773	\$	2,131	\$	2,076
Special Risks	1,157		1,160	1,787	963	1,231	4	4,104		3,724
Liability	930		823	948	838	1,060		2,701		2,967
Financial Lines	977		995	948	1,008	967		2,920		2,922
Total Commercial Lines	3,982	1 -	4,072	3,802	3,368	4,031	1	1,856	1 -	11,689
Personal Lines	1,161	1 -	705	1,030	1,494	1,527		2,896		4,158
Accident and Health	781		772	1,089	968	1,090		2,642		3,415
Total Personal Insurance	1,942	1 -	1,477	2,119	2,462	2,617	:	5,538		7,573
General Insurance net premiums written	\$ 5,924	\$	5,549 \$	5,921 \$	5,830 \$	6,648	\$ 1'	7,394	\$	19,262
Foreign exchange effect on worldwide premiums:										
Change in net premiums written										
Increase (decrease) in original currency (3)	(11.3) %	ó	(15.1) %	(1.5) %	(9.0) %	(2.0) %	,	(9.5) %	5	(1.9) %
Foreign exchange effect	0.4		(0.6)	(0.4)	(0.2)	(0.8)		(0.2)		(1.7)
Increase (decrease) as reported in U.S. dollars	(10.9) %	6	(15.7) %	(1.9) %	(9.2) %	(2.8) %	,	(9.7) %	6	(3.6) %

See accompanying notes on page 23 and reconciliations of Non-GAAP financial measures beginning on page 66.



**Nine Months Ended** 

**Nine Months Ended** 

#### American International Group, Inc. General Insurance Prior Year Development by Segment

(in millions)				 September 30,													
		3Q20		3Q20		3Q20		3Q20		3Q20		2Q20	1Q20	4Q19	3Q19	2020	2019
Prior year (favorable) unfavorable development by segment:																	
North America																	
Commercial Lines	\$	(180)	\$	(46) \$	(53) \$	\$ 35 \$	(42)	\$ (279)	\$ (192)								
Personal Insurance		10		7	40	(144)	25	57	54								
Total North America		(170)		(39)	(13)	(109)	(17)	(222)	(138)								
International					_												
Commercial Lines		230		(46)	(37)	17	34	147	69								
Personal Insurance		(47)		11	(10)	(61)	(20)	(46)	(72)								
Total International		183		(35)	(47)	(44)	14	101	(3)								
Total General Insurance prior year unfavorable (favorable) development*		13		(74)	(60)	(153)	(3)	(121)	(141)								
Return premium related to prior year development	\$	15	\$	45 \$	10 5	\$ 14 \$	7	\$ 70	\$ 26								

<sup>\*</sup> Includes the amortization attributed to the deferred gain at inception from the National Indemnity Company (NICO) adverse development reinsurance agreements of \$53 million, \$53 million, \$53 million, \$53 million, \$58 million for the three months ended September 30, June 30, March 31, 2020, and December 31 and September 30, 2019, respectively. Consistent with our definition of APTI, prior year development excludes the portion of (favorable)/unfavorable prior year reserve development for which we have ceded the risk under the NICO reinsurance agreements of \$(46) million, \$(2) million, \$6 million, \$(25) million and \$(129) million for the three months ended September 30, June 30 and March 31, 2020, and December 31 and September 30, 2019, respectively, and related changes in amortization of the deferred gain of \$(17) million, \$23 million, \$23 million, \$31 million, and \$(71) million for those same periods. See details of amortization attributed to the deferred gain at inception from the NICO adverse development reinsurance agreements on page 24.



#### American International Group, Inc. General Insurance Prior Year Development by Accident Year

(in millions)	Quarterly September 30,										
Accident Year	3Q20	2Q20	1Q20	4Q19	3Q19	2020	2019				
2019	\$ 7	\$ 10 \$	9 \$	- \$	-	\$ 26	\$				
2018	46	(16)	24	165	89	54	95				
2017	51	49	8	(247)	48	108	83				
2016	74	(11)	2	7	16	65	2				
2015	(11)	(14)	(10)	(13)	(25)	(35)	(17)				
2014	(69)	(10)	(10)	(16)	(42)	(89)	(87)				
2013	4	(24)	(6)	18	14	(26)	10				
2012	12	(8)	(23)	6	(16)	(19)	(51)				
2011	(24)	(2)	1	(10)	(19)	(25)	(30)				
2010 and prior	(77)	(48)	(55)	(63)	(68)	(180)	(146)				
Total General Insurance prior year unfavorable (favorable) development*	\$ 13	\$ (74) \$	(60) \$	(153) \$	(3)	\$ (121)	\$ (141)				

\*Unfavorable prior year development during the three months ended September 30, 2020 is primarily related to International Financial Lines and Casualty driven by increased large losses, partially offset by favorable development in US Workers Compensation and other short-tailed lines in International Property and Specialty and the Adverse Development Cover amortization. Favorable prior year development during the three months ended June 30, 2020 is driven by the Adverse Development Cover amortization and International Property and Special Risks, partially offset by adverse development in North America Personal Insurance. Favorable prior year development during the three months ended December 31, 2019 is driven by approximately \$290 million of favorable development on 2017 CATs consisting of \$100 million related to Hurricanes and approximately \$190 million related to California Wildfire subrogation recoverables, North America Workers Compensation favorable development, and the Adverse Development Cover amortization offset by adverse development in US Financial Lines and in the run-off construction portfolio. Favorable prior year development during the three months ended September 30, 2019 is largely driven from the Adverse Development Cover amortization with additional favorable development from North America Workers Compensation, Europe Property and Special Risks and Europe and Japan Personal Insurance offset by net adverse prior year loss reserve development from North America Financial Lines and Europe Casualty and Financial Lines.



### American International Group, Inc. General Insurance – North America Results

(in millions)				September 30,							
Results of Operations (1)		3Q20	]	2Q20	1Q20	4Q19	3Q19		2020		2019
Net premiums written	\$	2,766	\$_	2,347 \$	2,770 \$	2,814 \$	3,404	\$	7,883	\$	9,289
Net premiums earned	\$	2,684	\$	2,653 \$	2,919 \$	3,140 \$	3,258	\$	8,256	\$	9,713
Losses and loss adjustment expenses incurred (2)		2,307		2,333	2,108	2,252	2,499		6,748		6,974
Acquisition expenses:											
Amortization of deferred policy acquisition costs		306		352	444	464	509		1,102		1,544
Other acquisition expenses		87	l _	65	127	117	122		279	_	371
Total acquisition expenses		393		417	571	581	631		1,381		1,915
General operating expenses		318	l _	322	326	326	313		966	l _	1,025
Underwriting income (loss)		(334)		(419)	(86)	(19)	(185)		(839)		(201)
Net investment income (loss):		400		40.4	7.60	7.60	5.00		1.710		
Interest and dividends		480		494	568	560	562		1,542		1,811
Alternative investments		279		(69)	(71)	126	71		139		548
Other investment income (loss)		44		55	42	1 (46)	33		141		58
Investment expenses		(70)	<b> </b>	(56)	(44)	(46)	(46)	-	(170)	—	(129)
Total net investment income	0	733		424	495	641	620	0	1,652	_	2,288
Adjusted pre-tax income (loss)	2	399	<b> </b>	5_\$	409 \$	622 \$	435	2	813	$ _{\mathfrak{p}}$ =	2,087
Underwriting Ratios											
Loss ratio (2)		86.0		87.9	72.2	71.7	76.7		81.7		71.8
Catastrophe losses and reinstatement premiums		(22.3)		(19.6)	(7.0)	(9.8)	(7.1)		(16.0)		(5.8)
Prior year development		5.9		1.2	0.2	3.1	0.5		2.4		1.4
Adjustments for ceded premium under reinsurance contracts and other		=	↓ _	<u> </u>	<u> </u>	0.7	(0.6)		-		0.1
Accident year loss ratio, as adjusted		69.6		69.5	65.4	65.7	69.5		68.1		67.5
Acquisition ratio		14.6		15.7	19.6	18.5	19.4		16.7		19.7
General operating expense ratio		11.8		12.1	11.2	10.4	9.6		11.7		10.6
Expense ratio		26.4		27.8	30.8	28.9	29.0		28.4		30.3
Combined ratio (2)		112.4		115.7	103.0	100.6	105.7		110.1		102.1
Accident year combined ratio, as adjusted		96.0		97.3	96.2	94.6	98.5		96.5		97.8
Noteworthy Items (pre-tax)											
Catastrophe-related losses, net of reinsurance	\$	599	\$	519 \$	205 \$	313 \$	230	\$	1,323	\$	558
Reinstatement premiums related to catastrophes		(2)		2	-	(9)	-		´ -		1
Prior year development:											
Prior year loss reserve development (favorable),											
net of reinsurance		(170)		(39)	(13)	(109)	(17)		(222)		(138)
Return premium related to prior year development on		16		14	10	14	7		40		26
Prior year loss reserve development (favorable), net of											
reinsurance and return premium		(154)		(25)	(3)	(95)	(10)		(182)		(112)
Reinstatement premiums related to prior year catastrophes		2		(2)	(1)	5	(2)		(1)		(13)
Other premium adjustments related to prior year		-		-	1	(33)	26		1		(17)

See accompanying notes on page 23 and reconciliations of Non-GAAP financial measures beginning on page 66.



#### American International Group, Inc. **General Insurance – North America – Commercial Lines Operating Statistics**

(in millions) Quarterly September 30, **Results of Operations (1) 3O20 2O20** 1020 4019 3019 2020 2019 2,381 2,497 \$ 2,225 \$ 1,990 \$ 2,502 7,103 6,864 Net premiums written \$ 2.376 2.263 \$ 2.145 \$ 2.333 \$ 2.435 6.784 \$ 7.267 Net premiums earned Losses and loss adjustment expenses incurred (2) 1.937 2.077 1.560 1,883 1.971 5,574 5,489 Acquisition expenses: 259 Amortization of deferred policy acquisition costs 252 269 251 276 772 866 222 Other acquisition expenses 57 44 91 48 73 192 Total acquisition expenses 309 313 342 307 349 964 1.088 General operating expenses 247 258 244 254 238 749 795 (123)(503)**Underwriting income (loss)** (117)(385)\$ (1)\$ (111)\$ (105)**Underwriting Ratios** Loss ratio (2) 81.5 91.8 72.7 80.7 80.9 82.2 75.5 Catastrophe losses and reinstatement premiums (18.5)(22.6)(6.7)(8.0)(6.4)(16.2)(5.6)Prior year development 6.7 1.6 2.2 (2.1)1.6 3.6 2.5 Adjustments for ceded premium under reinsurance contracts and other 0.7 (0.8)Accident year loss ratio, as adjusted 69.7 70.8 68.2 71.3 75.3 72.4 69.6 13.2 Acquisition ratio 13.0 13.8 15.9 14.3 14.2 15.0 10.9 9.8 General operating expense ratio 10.4 11.4 11.4 11.0 10.9 Expense ratio 23.4 25.2 27.3 24.1 24.1 25.2 25.9 105.0 Combined ratio (2) 104.9 117.0 100.0 104.8 107.4 101.4 99.4 93.1 96.0 95.5 95.4 94.8 98.3 Accident year combined ratio, as adjusted Noteworthy Items (pre-tax) Catastrophe-related losses, net of reinsurance \$ 441 510 \$ 144 \$ 193 \$ 156 \$ 1,095 413 Reinstatement premiums related to catastrophes (2) (9)(2) (1) Prior year development: Prior year loss reserve development (favorable) unfavorable, net of reinsurance (180)(53)(42)(279)(192)(46)35 Return premium related to prior year development 28 17 10 14 8 55 26 Prior year loss reserve development (favorable) unfavorable, net of reinsurance and return premium (152)(29)(43)49 (34)(224)(166)Reinstatement premiums related to prior year catastrophes 2 (2) (1) 5 (2) (1) (13)25 Other premium adjustments related to prior year (23)1 (7)

See accompanying notes on page 23 and reconciliations of Non-GAAP financial measures beginning on page 66.



#### American International Group, Inc. **General Insurance – North America – Personal Insurance Operating Statistics**

(in millions) Quarterly September 30, **Results of Operations** 3020 **2O20** 1020 4019 3019 2020 2019 385 (150) \$ 545 \$ 824 \$ 902 780 2.425 Net premiums written \$ 308 390 \$ 774 \$ 807 \$ 823 1.472 \$ Net premiums earned 2,446 370 548 528 Losses and loss adjustment expenses incurred 256 369 1.174 1.485 Acquisition expenses: Amortization of deferred policy acquisition costs 54 83 193 205 233 330 678 30 Other acquisition expenses 21 36 69 49 87 149 274 282 Total acquisition expenses 84 104 229 417 827 General operating expenses 71 82 72 75 217 230 64 **Underwriting income (loss)** (217) \$(34) \$ (85) \$ 92 (62) (336)(96)**Underwriting Ratios** 65.6 79.8 Loss ratio 120.1 70.8 45.7 64.2 60.7 Catastrophe losses and reinstatement premiums (51.3)(2.6)(7.9)(14.8)(9.0)(15.6)(6.0)Prior year development (0.6)(1.3)(5.1)17.8 (3.0)(3.3)(2.2)0.2 Adjustment for ceded premium under reinsurance contract 0.6 (0.1)Accident year loss ratio, as adjusted 68.2 61.7 57.8 49.3 52.1 60.9 52.7 27.3 26.7 29.6 34.0 34.3 33.8 Acquisition ratio 28.3 General operating expense ratio 23.1 16.4 10.6 8.9 9.1 14.7 9.4 Expense ratio 50.4 43.1 40.2 42.9 43.4 43.0 43.2 Combined ratio 170.5 108.7 111.0 88.6 107.6 122.8 103.9 104.8 98.0 92.2 95.5 103.9 95.9 Accident year combined ratio, as adjusted 118.6 Noteworthy Items (pre-tax) 9 \$ \$ Catastrophe-related losses, net of reinsurance 158 61 \$ 120 \$ 74 228 145 Reinstatement premiums related to catastrophes 2 2 2 Prior year development: Prior year loss reserve development (favorable) unfavorable, 7 net of reinsurance 10 40 (144)25 57 54 (3) (1) (Additional) premium related to prior year development (12)(15)Prior year loss reserve development (favorable) unfavorable, net of (2) 40 (144)42 54 reinsurance and (additional) premium 4 24 Reinstatement premiums related to prior year catastrophes Other premium adjustments related to prior year (10)(10)

See accompanying notes on page 23 and reconciliations of Non-GAAP financial measures beginning on page 66.



#### American International Group, Inc. General Insurance – International Results

(in millions) **Quarterly** September 30, **Results of Operations 3O20 2O20** 1020 4019 3019 2020 2019 Net premiums written 3,158 3,202 \$ 3,151 \$ 3,016 \$ 3,244 9,511 9,973 3.084 \$ 3,160 \$ 3,232 \$ Net premiums earned 3,169 3,401 9,413 10.353 Losses and loss adjustment expenses incurred 1,834 1,951 1,928 2,119 5,845 2,060 6,092 Acquisition expenses: Amortization of deferred policy acquisition costs 529 514 542 582 614 1.585 1.892 Other acquisition expenses 235 216 218 199 217 669 605 Total acquisition expenses 764 730 760 781 831 2,254 2,497 492 General operating expenses 434 444 450 515 1.328 1,486 76 31 **Underwriting income (loss)** (89)(1) (64)(14)278 Net investment income (loss): 96 99 100 120 117 295 351 Interest and dividends 5 Alternative investments 1 (2) (2) 5 4 25 11 (1) 3 13 21 13 35 Other investment income (loss) (8) (7) (19)(6) (5)(6) (21)Investment expenses 106 94 93 125 136 293 390 Total net investment income Adjusted pre-tax income (loss) 17 170 \$ 92 156 \$ 72 279 668 **Underwriting Ratios** Loss ratio 65.0 59.5 61.7 59.7 62.3 62.1 58.8 Catastrophe losses and reinstatement premiums (6.0)(5.4)(6.7)(3.4)(8.0)(6.1)(2.8)Prior year development (5.8)0.6 1.4 1.4 (0.4)(1.2)54.7 57.7 53.9 Accident year loss ratio, as adjusted 53.2 56.4 54.8 56.0 24.1 23.7 24.1 24.2 24.4 23.9 Acquisition ratio 24.1 13.7 14.2 15.2 15.1 14.1 14.4 General operating expense ratio 14.4 37.8 38.1 38.3 39.4 39.5 38.0 38.5 Expense ratio Combined ratio 102.8 97.6 100.0 99.1 101.8 100.1 97.3 92.8 94.7 97.1 93.4 92.8 Accident year combined ratio, as adjusted 91.0 94.5 Noteworthy Items (pre-tax) 155 \$ 98 \$ Catastrophe-related losses, net of reinsurance 191 214 \$ 267 560 288 17 19 Reinstatement premiums related to catastrophes 18 12 12 Prior year loss reserve development (favorable) unfavorable, net of reinsurance 183 (35)(47)(44)14 101 (3) (Additional) Return premium related to prior year development (1) 31 30 Prior year loss reserve development (favorable) unfavorable, net of reinsurance and (additional) return premium 182 (47)(44)14 131 (3) (4) Reinstatement premiums related to prior year catastrophes (1) (1)

See accompanying notes on page 23 and reconciliations of Non-GAAP financial measures beginning on page 66.



## American International Group, Inc. **General Insurance – International – Commercial Lines Operating Statistics**

(in millions)			Q	uarterly			 Nine Mont Septeml		
Results of Operations	3Q20		2Q20	1Q20	4Q19	3Q19	2020	]	2019
Net premiums written	\$ 1,600	\$	1,575 \$	1,577 \$	1,379 \$	1,528	\$ 4,752	\$	4,824
Net premiums earned	\$ 1,580	\$	1,506 \$	1,513 \$	1,528 \$	1,578	\$ 4,599	\$	4,836
Losses and loss adjustment expenses incurred	1,230		999	1,014	1,000	1,072	3,243		3,101
Acquisition expenses:									
Amortization of deferred policy acquisition costs	225		215	233	250	255	673		776
Other acquisition expenses	104		92	96	83	94	292		230
Total acquisition expenses	329		307	329	333	349	965		1,006
General operating expenses	205		213	211	220	222	629		675
Underwriting income (loss)	\$ (184)	\$_	(13) \$	(41) \$	(25) \$	(65)	\$ (238)	\$	54
Underwriting Ratios		]							
Loss ratio	77.8		66.3	67.0	65.4	67.9	70.5		64.1
Catastrophe losses and reinstatement premiums	(7.2)		(11.3)	(11.3)	(3.3)	(8.0)	(9.9)		(3.0)
Prior year development	(14.5)		2.4	2.5	(1.1)	(2.1)	(3.4)		(1.5)
Adjustment for ceded premium under reinsurance contract	-		<u>-</u>		<u> </u>	<u> </u>	-		<u> </u>
Accident year loss ratio, as adjusted	56.1		57.4	58.2	61.0	57.8	57.2		59.6
Acquisition ratio	20.8		20.4	21.7	21.8	22.1	21.0		20.8
General operating expense ratio	13.0		14.1	13.9	14.4	14.1	13.7		14.0
Expense ratio	33.8		34.5	35.6	36.2	36.2	34.7		34.8
Combined ratio	111.6	] _	100.8	102.6	101.6	104.1	105.2		98.9
Accident year combined ratio, as adjusted	89.9	] ]	91.9	93.8	97.2	94.0	91.9		94.4
Noteworthy Items (pre-tax)		]							
Catastrophe-related losses, net of reinsurance	\$ 116	\$	161 \$	170 \$	47 \$	124	\$ 447	\$	145
Reinstatement premiums related to catastrophes	(3)		18	1	7	5	16		5
Prior year loss reserve development (favorable) unfavorable,									
net of reinsurance	230		(46)	(37)	17	34	147		69
Return premium related to prior year development	_		16	-	-	-	16		-
Prior year loss reserve development (favorable) unfavorable,		1 -							
net of reinsurance and return premium	230		(30)	(37)	17	34	163		69
Reinstatement premiums related to prior year catastrophes	-		<u> </u>	<u> </u>	-	(1)	-		(1)

See accompanying notes on page 23 and reconciliations of Non-GAAP financial measures beginning on page 66.



## American International Group, Inc. **General Insurance – International – Personal Insurance Operating Statistics**

(in millions)	Quarterly September 30,										
Results of Operations		3Q20	2Q20	1Q20	4Q19	3Q19	2020		2019		
Net premiums written	\$	1,558	\$\$	1,574 \$	1,637 \$	1,716	\$ 4,759	\$	5,149		
Net premiums earned	\$	1,589	\$ 1,578 \$	1,647 \$	1,704 \$	1,823	\$ 4,814	\$	5,517		
Losses and loss adjustment expenses incurred		830	835	937	928	1,047	2,602		2,991		
Acquisition expenses:											
Amortization of deferred policy acquisition costs		304	299	309	332	359	912		1,116		
Other acquisition expenses		131	124	122	116	123	377		375		
Total acquisition expenses		435	423	431	448	482	1,289		1,491		
General operating expenses	ļ.,	229	231	239	272	293	699		811		
Underwriting income (loss)	\$	95	\$\$	40 \$	56 \$	1	\$ 224	\$_	224		
Underwriting Ratios											
Loss ratio		52.2	52.9	56.9	54.5	57.4	54.1		54.2		
Catastrophe losses and reinstatement premiums		(4.8)	0.4	(2.7)	(3.3)	(8.0)	(2.4)		(2.6)		
Prior year development		3.0	(1.2)	0.6	3.5	1.1	0.8	╝.	1.3		
Accident year loss ratio, as adjusted		50.4	52.1	54.8	54.7	50.5	52.5		52.9		
Acquisition ratio		27.4	26.8	26.2	26.3	26.4	26.8		27.0		
General operating expense ratio		14.4	14.6	14.5	16.0	16.1	14.5		14.7		
Expense ratio		41.8	41.4	40.7	42.3	42.5	41.3		41.7		
Combined ratio		94.0	94.3	97.6	96.8	99.9	95.4		95.9		
Accident year combined ratio, as adjusted		92.2	93.5	95.5	97.0	93.0	93.8		94.6		
Noteworthy Items (pre-tax)											
Catastrophe-related losses, net of reinsurance	\$	75	\$ (6) \$	44 \$	51 \$	143	\$ 113	\$	143		
Reinstatement premiums related to catastrophes		3	-	-	10	7	3		7		
Prior year loss reserve development (favorable) unfavorable,											
net of reinsurance		(47)	11	(10)	(61)	(20)	(46)		(72)		
(Additional) Return premium related to prior year development		(1)	15	-	-	-	14		-		
Prior year loss reserve development (favorable) unfavorable,				_		_					
net of reinsurance and (additional) return premium		(48)	26	(10)	(61)	(20)	(32)		(72)		

See reconciliations of Non-GAAP financial measures beginning on page 66.



#### American International Group, Inc. General Insurance Notes

- (1) AIG participates in the market for insurance-linked securities (ILS) primarily through AlphaCat Managers, Ltd. (AlphaCat). AlphaCat is an asset manager of various funds, managed accounts and sidecars capitalized by third-party investors and Validus. Total assets under management by AlphaCat is \$4.2 billion at September 30, 2020, of which \$4.1 billion relates to third-party assets. ILS are financial instruments for which the values are determined based on insurance risk primarily related to natural catastrophes such as earthquakes and hurricanes. We report the investment in the vehicles managed by AlphaCat as Other Invested Assets. We recognized approximately \$1 million and \$8 million of Net Investment Income (Loss), as well as \$8 million each of Miscellaneous Income (reported as a component of Net Premiums Earned, and consisting of fee income), respectively, in the three months ended December 31, and September 30, 2019, respectively. Starting 1Q20, on a prospective basis, we report the fee income as a component of Net Investment Income rather than as Miscellaneous Income, a component of Net Premiums Earned. In the three months ended September 30, June 30 and March 31, 2020, we recognized approximately \$9 million, \$6 million and \$10 million of Net Investment Income respectively, of which \$8 million, \$8 million and \$8 million, is the fee income from asset management activities, and \$1 million, \$(2) million and \$2 million is the income/ (loss) from direct investment activities, respectively.
- (2) Consistent with our definition of APTI, excludes net loss reserve discount and the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain.
- (3) Computed using current exchange rate for the corresponding periods in the prior year.



### American International Group, Inc. General Insurance - Adverse Development Cover

On January 20, 2017, we entered into an adverse development reinsurance agreement with NICO under which we transferred to NICO 80 percent of the reserve risk on substantially all of our U.S. Commercial long-tail exposures for accident years 2015 and prior.

The table below shows the calculation of the gain on the NICO adverse development reinsurance agreement showing the effect of discounting of loss reserves and amortization of the deferred gain. The deferred gain is amortized over the settlement period of the reinsured losses.

(in millions)	September 30, 2020		June 30, March 31, 2020 2020		December 31, 2019	September 30, 2019	3Q20 Change
Gross Covered Losses		2020	2020	2020	2019	2019	Change
Covered reserves before discount	\$	17,352 \$	17,927 \$	18,473 \$	19,064 \$	19,944	\$ 575
Inception to date losses paid		24,612	24,095	23,552	22,954	22,103	(517)
Attachment point		(25,000)	(25,000)	(25,000)	(25,000)	(25,000)	-
Covered losses above attachment point	\$	16,964 \$	17,022 \$	17,025 \$	17,018 \$	17,047	\$ 58
Deferred Gain Development							
Covered losses above attachment ceded to NICO (80%)	\$	13,572 \$	13,618 \$	13,620 \$	13,614 \$	13,638	\$ 46
Consideration paid including interest		(10,188)	(10,188)	(10,188)	(10,188)	(10,188)	-
Pre-tax deferred gain before discount and amortization		3,384	3,430	3,432	3,426	3,450	46
Discount on ceded losses		(1,173)	(1,193)	(1,179)	(1,251)	(1,246)	(20)
Pre-tax deferred gain before amortization		2,211	2,237	2,253	2,175	2,204	26
Inception to date amortization attributed to deferred gain at inception		(852)	(799)	(746)	(693)	(635)	53
Inception to date amortization attributed to changes in deferred gain*		(103)	(127)	(115)	(101)	(76)	(24)
Deferred gain liability reflected in AIG's balance sheet	<b>\$</b>	1,256 \$	1,311 \$	1,392 \$	1,381 \$	1,493	\$ 55

#### Prior Year Development, Net of Reinsurance and Deferred Gain Amortization

	Quarterly							
	3Q20	2Q20	1Q20	4Q19	3Q19			
Unfavorable (favorable) prior year development on covered reserves before retroactive								
reinsurance and deferred gain amortization	\$ (58) \$	(3) \$	7 \$	(29) \$	(162)			
Prior year development ceded to NICO	46	2	(6)	24	129			
Subtotal	 (12)	(1)	1	(5)	(33)			
Amortization attributed to deferred gain at inception	 (53)	(53)	(53)	(58)	(58)			
Unfavorable (favorable) prior year development on covered reserves, net of	 							
reinsurance and deferred gain amortization	(65)	(54)	(52)	(63)	(91)			
Unfavorable (favorable) prior year development on non-covered reserves	78	(20)	(8)	(90)	87			
Total unfavorable (favorable) prior year development, net of reinsurance and	 							
deferred gain amortization	\$ 13 \$	(74) \$	(60) \$	(153) \$	(4)			

<sup>\*</sup> Excluded from our definition of APTI.

Selected Balance Sheet data for ADC	Sep	tember 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
Reinsurance recoverable reported in Reinsurance assets, net of allowance	\$	12,399 \$	12,425 \$	12,441 \$	12,363 \$	12,392
Ceded reserves reported in Liability for unpaid losses and loss adjustment expenses		12,399	12,425	12,441	12,363	12,392
Deferred gain reported in Other liabilities		1,256	1,311	1,392	1,381	1,493



## **American International Group, Inc.** Life and Retirement Results (14)

(in millions)	Quarterly September 30,									
Results of Operations	3Q20	2Q20	1020	4Q19	3Q19	2020	2019			
Premiums and deposits:	\$ 6,950	\$ 5,664 \$	6,903 \$	7,060 \$	7,461	\$ 19,517	\$ 23,029			
Revenues:						,				
Premiums	\$ 744	\$ 1,577 \$	1,223 \$	947 \$	826	\$ 3,544	\$ 2,653			
Policy fees	642	720	726	748	703	2,088	2,145			
Net investment income (loss):										
Base portfolio (1)	1,817	1,844	1,884	1,882	1,884	5,545	5,610			
Alternative investments	224	(46)	112	97	46	290	305			
Other yield enhancements (2)	219	242	7	92	148	468	475			
Total net investment income	2,260	2,040	2,003	2,071	2,078	6,303	6,390			
Advisory fee and other income	224	212	220	234	226	656	677			
Total adjusted revenues	3,870	4,549	4,172	4,000	3,833	12,591	11,865			
Benefits, losses and expenses:										
Policyholder benefits and losses incurred	1,441	2,007	1,720	1,365	1,576	5,168	4,163			
Interest credited to policyholder account balances	890	879	897	903	909	2,666	2,696			
Amortization of deferred policy acquisition costs	(52)	119	318	208	42	385	442			
Non deferrable insurance commissions	127	146	141	147	141	414	406			
Advisory fee expenses	79	79	76	84	81	234	238			
General operating expenses	374	399	405	416	397	1,178	1,181			
Interest expense	36	39	41	38	41	116	120			
Total benefits, losses and expenses	2,895	3,668	3,598	3,161	3,187	10,161	9,246			
Adjusted pre-tax income (3)	975	881	574	839	646	2,430	2,619			
Interest expense on attributed financial debt	73	71	61	47	45	205	126			
Adjusted pre-tax income including attributed interest expense	902	810	513	792	601	2,225	2,493			
Income tax expense	183	160	99	158	117	442	494			
Adjusted after-tax income	\$ 719	\$ 650 \$	414 \$	634 \$	484	\$ 1,783	\$ 1,999			
Dividends declared on preferred stock Adjusted after-tax income attributable to common	3	3	3	3	3	9	6			
shareholders (a)	\$ 716	\$ 647 \$	411 \$	631 \$	481	\$ 1,774	\$ 1,993			
Ending adjusted attributed common equity	\$ 20,017	\$ 19,506 \$	19,661 \$	19,513 \$	19,235	\$ 20,017	\$ 19,235			
Average adjusted attributed common equity (b)*	19,762	19,584	19,587	19,374	19,028	19,674	19,008			
Adjusted return on attributed common equity (a÷b)	14.5 %	13.2 %	8.4 %	13.0 %	10.1_%	12.0 %	14.0_%			
Noteworthy Items:										
Annual actuarial assumption update (3)	\$ (120)	- \$	- \$	- \$	(143)	\$ (120)	\$ (143)			
Better (worse) than expected alternative returns	178	(88)	72	47	(1)	162	171			
Fair value changes on Fixed Maturity Securities - Other accounted		()			( )	_				
under fair value option	48	42	(52)	16	32	38	173			

\* See accompanying notes to Adjusted Attributed Common Equity on page 73.

See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.



### American International Group, Inc. Life and Retirement – Individual Retirement Results

(in millions)	Quarterly September 30,										
Results of Operations		3Q20	7	2Q20	1Q20	4Q19	3Q19		2020	]	2019
Premiums and deposits	\$	2,702	\$	1,794 \$	3,116 \$	3,156 \$	3,692	\$	7,612	\$	11,743
Revenues:			1 -							1 =	
Premiums	\$	35	\$	38 \$	41 \$	39 \$	38	\$	114	\$	65
Policy fees		221		205	207	209	204		633		602
Net investment income (loss):											
Base portfolio (1)		877		894	929	912	929		2,700		2,732
Alternative investments		102		(20)	51	47	22		133		146
Other yield enhancements (2)		102		83	(5)	60	70		180		236
Total net investment income		1,081	1 -	957	975	1,019	1,021		3,013	_	3,114
Advisory fee and other income		143		133	147	154	153		423		452
Total adjusted revenues		1,480	1 -	1,333	1,370	1,421	1,416		4,183	_	4,233
Benefits, losses and expenses:											
Policyholder benefits and losses incurred		96		50	138	90	237		284		319
Interest credited to policyholder account balances		453		428	444	441	429		1,325		1,289
Amortization of deferred policy acquisition costs		143		54	221	115	95		418		334
Non deferrable insurance commissions and other (4)		83		83	79	85	78		245		233
Advisory fee expenses		52		49	52	54	55		153		165
General operating expenses		103		100	110	116	115		313		352
Interest expense		17		19	20	19	20		56		58
Total benefits, losses and expenses		947	1 -	783	1,064	920	1,029		2,794	_	2,750
Adjusted pre-tax income (3)	\$	533	\$ <u></u>	550 \$	306 \$	501 \$	387	\$	1,389	\$	1,483
Noteworthy Items (pre-tax)											
Annual actuarial assumption update (3)	\$	(75)	\$	- \$	- \$	- \$	(63)	\$	(75)	\$	(63)
Better (worse) than expected alternative returns		81		(39)	33	24	1		75		83

See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.



## American International Group, Inc.

## Life and Retirement – Individual Retirement (Variable and Index Annuities) Operating Statistics

(in millions)			Q	September 30,						
	3Q20	1	2Q20	1Q20	4Q19	3Q19		2020	]	2019
Assets under management:		1 -							1 -	
General accounts	\$ 40,956	\$	39,452 \$	38,767 \$	35,062 \$	34,491	\$	40,956	\$	34,491
Separate accounts	49,463		47,857	43,184	49,664	47,529		49,463		47,529
Total assets under management	\$ 90,419	\$_	87,309 \$	81,951 \$	84,726 \$	82,020	\$	90,419	\$	82,020
Net investment spreads:		1 -							_	
Total yield	4.55 %		4.06 %	4.01 %	4.62 %	4.67 %	5	4.21 %		5.07 %
Less: Alternative investments (5)	(0.39)		0.15	(0.18)	(0.17)	(0.05)		(0.14)		(0.21)
Less: Other yield enhancements (6)	(0.32)		(0.35)	0.32	(0.25)	(0.18)		(0.12)		(0.38)
Base yield (7)	3.84	1 -	3.86	4.15	4.20	4.44		3.95	-	4.48
Cost of funds (a)	1.27		1.30	1.32	1.31	1.38		1.30		1.38
Base net investment spread (b)	2.57 %		2.56 %	2.83 %	2.89 %	3.06 %	Ď	2.65 %		3.10 %
DAC rollforward:		1 -							_	
Balance at beginning of period	\$ 2,389	\$	2,576 \$	2,792 \$	2,571 \$	2,826	\$	2,792	\$	3,121
Initial allowance upon CECL adoption	-		· -	13	· <u>-</u>	· <u>-</u>		13		-
Deferrals	87		75	121	126	122		283		335
Operating amortization	(79)		(11)	(173)	(67)	(101)		(263)		(221)
Change from realized gains (losses)	80		235	(543)	97	(71)		(228)		(50)
Change from unrealized gains (losses)	(127)		(486)	366	65	(205)		(247)		(614)
Balance at end of period	\$ 2,350	\$	2,389 \$	2,576 \$	2,792 \$	2,571	\$	2,350	\$_	2,571
Reserve rollforward:		]							_	
Balance at beginning of period, gross	\$ 83,267	\$	77,179 \$	81,473 \$	78,631 \$	76,809	\$	81,473	\$	68,794
Premiums and deposits	1,612		1,222	2,205	2,207	2,220		5,039		6,138
Surrenders and withdrawals	(1,147)		(933)	(1,273)	(1,297)	(1,196)		(3,353)		(3,472)
Death and other contract benefits	(286)		(273)	(265)	(231)	(261)		(824)		(749)
Subtotal	83,446	1 -	77,195	82,140	79,310	77,572		82,335	1 -	70,711
Change in fair value of underlying assets and reserve										
accretion, net of policy fees	1,884		5,746	(4,824)	2,069	712		2,806		7,254
Cost of funds (a)	95		93	90	87	87		278		242
Other reserve changes	152		233	(227)	7	260		158		424
Balance at end of period	85,577		83,267	77,179	81,473	78,631		85,577		78,631
Reinsurance ceded	(35)		(28)	(31)	(29)	(30)		(35)		(30)
Total insurance reserves	\$ 85,542	\$	83,239 \$	77,148 \$	81,444 \$	78,601	\$	85,542	\$	78,601

<sup>(</sup>a) Excludes the amortization of Sales Inducement Assets (SIA).

See accompanying notes on page 37.



<sup>(</sup>b) Excludes the impact of alternative investments and other yield enhancements.

## American International Group, Inc.

## Life and Retirement - Individual Retirement (Fixed Annuities) Operating Statistics

(in millions)				September 30,							
		3Q20	] _	2Q20	1Q20	4Q19	3Q19		2020	] _	2019
Assets under management:											
General accounts	\$	60,017	\$	59,323 \$	56,396 \$	58,992 \$	58,873	\$	60,017	\$	58,873
Separate accounts		29		28	25	30	29		29		29
Total assets under management	\$	60,046	\$_	59,351 \$	56,421 \$	59,022 \$	58,902	\$	60,046	\$_	58,902
Net investment spreads (a):											
Total yield		4.82 %	ó	4.27 %	4.53 %	4.68 %	4.75 %	,	4.54 %		4.90 %
Less: Alternative investments (5)		(0.38)		0.15	(0.16)	(0.14)	(0.04)		(0.13)		(0.15)
Less: Other yield enhancements (6)		(0.38)		(0.21)	(0.01)	(0.13)	(0.19)		(0.20)		(0.16)
Base yield (7)		4.06	1 -	4.21	4.36	4.41	4.52		4.21	1 -	4.59
Cost of funds (b)		2.63		2.66	2.61	2.66	2.67		2.63		2.69
Base net investment spread (c)		1.43 %		1.55 %	1.75 %	1.75 %	1.85 %	,	1.58 %		1.90 %
DAC rollforward:											
Balance at beginning of period	\$	374	\$	1,063 \$	512 \$	504 \$	526	\$	512	\$	1,112
Initial allowance upon CECL adoption		-		-	2	=	-		2		, <u>-</u>
Deferrals		15		9	14	21	39		38		132
Operating amortization		(64)		(43)	(48)	(48)	6		(155)		(113)
Change from realized gains (losses)		4		(1)	12	(1)	=		15		1
Change from unrealized gains (losses)		(45)		(654)	571	36	(67)		(128)		(628)
Balance at end of period	\$	284	\$_	374 \$	1,063 \$	512 \$	504	\$	284	\$_	504
Reserve rollforward:					_						
Balance at beginning of period, gross	\$	50,812	\$	51,060 \$	51,468 \$	51,740 \$	51,467	\$	51,468	\$	50,615
Premiums and deposits		942		387	647	754	1,203		1,976		4,526
Surrenders and withdrawals		(738)		(619)	(854)	(894)	(778)		(2,211)		(2,808)
Death and other contract benefits		(494)		(471)	(558)	(518)	(545)		(1,523)		(1,706)
Subtotal		50,522	1 -	50,357	50,703	51,082	51,347		49,710	1 -	50,627
Change in fair value of underlying assets and reserve		,		,	,	,	,		,		,
accretion, net of policy fees		156		122	76	20	1		354		65
Cost of funds (b)		327		327	322	337	338		976		1,000
Other reserve changes		(258)		6	(41)	29	54		(293)		48
Balance at end of period		50,747	1 -	50,812	51,060	51,468	51,740		50,747	1 -	51,740
Reinsurance ceded		(281)		(282)	(282)	(279)	(282)		(281)		(282)
Total insurance reserves	\$	50,466	\$	50,530 \$	50,778 \$	51,189 \$	51,458	\$	50,466	\$	51,458

<sup>(</sup>a) Excludes immediate annuities.

See accompanying notes on page 37.



<sup>(</sup>b) Excludes the amortization of deferred SIAs.

<sup>(</sup>c) Excludes the impact of alternative investments and other yield enhancements.

## American International Group, Inc. Life and Retirement – Individual Retirement Investment Products Net Flows

(in millions) Quarterly September 30, **3O20 2O20** 1Q20 4Q19 3019 2020 2019 Premiums and deposits: 942 | \$ Fixed Annuities 387 \$ 647 \$ 754 \$ 1,203 1,976 \$ 4,526 Variable Annuities 670 542 859 845 820 2,071 2,034 942 680 Index Annuities 1,346 1,362 1,400 2,968 4,104 Retail Mutual Funds 148 185 264 195 269 597 1,079 1,794 Total premiums and deposits 2,702 3,116 3,156 3,692 7,612 11,743 Surrenders and withdrawals: Fixed Annuities (738)(619)(854)(894)(2,808)(778)(2,211)Variable Annuities (886)(735)(1,051)(1,100)(1,032)(2,672)(2,992)(261)(198)(222)(197)(681)(480)Index Annuities (164)Retail Mutual Funds (807)(1,002)(1,760)(1,242)(3,569)(1,179)(3,511)Total surrenders and withdrawals (2,692)(2,554)(3,887)(3,370)(3,216)(9,133)(9,791)Death and other contract benefits: Fixed Annuities (494)(558)(1,523)(471)(518)(545)(1,706)(243)(230)(223)(201)(223)(696)(647)Variable Annuities Index Annuities (43)(43)(42)(30)(38)(128)(102)(780)(744)(823) (749) (2,347)(806)(2,455)Total death and other contract benefits Net flows: Fixed Annuities (290)(703)(765)(658)(120)(1,758)12 (459)(423)(415)(1,297)Variable Annuities (456)(435)(1,605)Index Annuities 638 439 1,082 1,135 1,198 2,159 3,522 (659)(1,496)(984)Retail Mutual Funds (817)(973)(2,972)(2,432)Total net flows (770) \$ (1,504) \$ (1,594)\$ (963) \$ (330)(3.868)\$ (503)Surrender rates (8): 5.8% 4.9% 6.7% 7.0% 5.8% 7.4% **Fixed Annuities** 6.1% Variable and Index Annuities 5.4% 4.7% 6.4% 6.5% 6.2% 5.5% 6.3%

See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.



#### American International Group, Inc. Life and Retirement – Group Retirement Results

(in millions) **Quarterly** September 30, 3O20 **Results of Operations** 5,297 |\$ Premiums and deposits 1,772 1,670 \$ 1,855 \$ 2,312 \$ 1,924 6,034 **Revenues:** Premiums 3 \$ 6 \$ 2 \$ \$ 14 \$ Policy fees Net investment income (loss): 1,445 Base portfolio (1) 1,493 Alternative investments (11)Other yield enhancements (2) 1,629 1,703 Total net investment income Advisory fee and other income Total adjusted revenues 2,164 2,225 Benefits, losses and expenses: Policyholder benefits and losses incurred Interest credited to policyholder account balances Amortization of deferred policy acquisition costs (44)(5) Non deferrable insurance commissions and other (4) Advisory fee expenses General operating expenses Interest expense Total benefits, losses and expenses 1,469 1,497 214 \$ 143 \$ 209 \$ Adjusted pre-tax income (3) Noteworthy items (pre-tax) Annual actuarial assumption update (3) \$ - \$ - \$ - \$ (17)(17)Better (worse) than expected alternative returns (22)

See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.



## American International Group, Inc. Life and Retirement - Group Retirement Operating Statistics

(in millions)			(		Nine Months Ended September 30,					
	3O20	1	2020	1020	4019	3Q19		2020		2019
Assets under administration:		1 -								
General accounts	\$ 52,237	\$	51,329 \$	48,274 \$	49,683 \$	49,959	\$	,	\$	49,959
Separate accounts	36,975		35,311	30,190	37,782	35,659		36,975		35,659
Group Retirement mutual funds	21,694		20,989	17,784	21,672	20,307		21,694		20,307
Total assets under administration	\$ 110,906	\$	107,629 \$	96,248 \$	109,137 \$	105,925	\$	110,906	\$	105,925
Net investment spreads:										
Total yield	4.83 %	6	4.56 %	4.50 %	4.66 %	4.71 %	6	4.63 %		4.96 %
Less: Alternative investments (5)	(0.43)		0.17	(0.19)	(0.17)	(0.05)		(0.15)		(0.18)
Less: Other yield enhancements (6)	(0.20)		(0.46)	0.08	(0.02)	(0.21)		(0.19)		(0.23)
Base yield (7)	4.20		4.27	4.39	4.47	4.45		4.29		4.55
Cost of funds (a)	2.65		2.64	2.69	2.69	2.72		2.66		2.73
Base net investment spread (b)	1.55 %	_	1.63 %	1.70 %	1.78 %	1.73 %	⁄o	1.63 %		1.82 %
Net flows:		]								_
Premiums and deposits	\$ 1,772	\$	1,670 \$	1,855 \$	2,312 \$	1,924	\$	5,297	\$	6,034
Surrenders and withdrawals	(2,544)		(1,734)	(2,260)	(2,940)	(2,535)		(6,538)		(7,377)
Death and other contract benefits	(185)		(179)	(182)	(181)	(177)		(546)		(494)
Total net flows	\$ (957)	\$	(243) \$	(587) \$	(809) \$	(788)	\$	(1,787)	\$	(1,837)
Surrender rates (8)	10.1 %	5	7.3 %	9.4 %	11.7 %	10.3 %	6	8.8 %		10.3 %
DAC rollforward:										
Balance at beginning of period	\$ 602	\$	874 \$	684 \$	648 \$	762	\$	684	\$	1,030
Initial allowance upon CECL adoption	_		-	1	-	-		1		· -
Deferrals	17		17	16	26	20		50		59
Operating amortization	44		(4)	(35)	(16)	(31)		5		(65)
Change from realized gains (losses)	2		4	(1)	-	-		5		-
Change from unrealized gains (losses)	(34)		(289)	209	26	(103)		(114)		(376)
Balance at end of period	\$ 631	\$	602 \$	874 \$	684 \$	648	\$	631	\$	648
Reserve rollforward:		]								
Balance at beginning of period, gross	\$ 99,523	\$	90,947 \$	102,049 \$	98,624 \$	98,923	\$	102,049	\$	91,685
Premiums and deposits	1,772		1,670	1,855	2,312	1,924		5,297		6,034
Surrenders and withdrawals	(2,544)		(1,734)	(2,260)	(2,940)	(2,535)		(6,538)		(7,377)
Death and other contract benefits	(185)		(179)	(182)	(181)	(177)		(546)		(494)
Subtotal	98,566	1 -	90,704	101,462	97,815	98,135		100,262		89,848
Change in fair value of underlying assets and reserve	,		*	*	*	,		<i>'</i>		*
accretion, net of policy fees	3,758		8,552	(10,705)	4,000	213		1,605		7,939
Cost of funds (a)	285		277	278	284	286		840		844
Other reserve changes	(49)	_	(10)	(88)	(50)	(10)		(147)		(7)
<b>Total insurance reserves and Group Retirement</b>										
mutual funds	\$ 102,560	\$	99,523 \$	90,947 \$	102,049 \$	98,624	\$	102,560	<b>\$</b>	98,624



<sup>(</sup>a) Excludes the amortization of SIAs.
(b) Excludes the impact of alternative investments and other yield enhancements.
See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.

#### American International Group, Inc.

#### Life and Retirement - Individual and Group Retirement Variable Annuity Guaranteed Benefits (9)

(in millions) Quarterly 3Q20 2Q20 1Q20 4019 3Q19 Account value by benefit type (a) Guaranteed Minimum Death Benefits (GMDB) only (b) 68.936 66,660 \$ 60.483 \$ 69.316 \$ Guaranteed Minimum Income Benefits (GMIB) (c) 2,136 2,049 1,789 2,192 Guaranteed Minimum Withdrawal Benefits (GMWB) (d) 44.810 43.733 40.558 45.228 Liability by benefit type (a) GMDB (b) 353 381 \$ 422 \$ 380 \$ GMIB (c) 12 12 13 12 GMWB (d) 3.920 4.347 4.070 2.567

- (a) Excludes assumed reinsurance business.
- A guaranteed minimum death benefit is an amount paid from a variable annuity upon the death of the owner. This benefit protects beneficiaries from market volatility and may be different than the account value. This benefit may be subject to a maximum amount based on age of owner or dollar amount. "Guaranteed Minimum Death Benefits only" signifies that no other guarantees are present in the contract. Contracts with a guaranteed living benefit also have a guaranteed minimum death benefit, but a policyholder can generally only receive payout from one guaranteed feature, i.e. the features are generally mutually exclusive.
- A guaranteed minimum income benefit guarantees a minimum level of periodic income payments upon annuitization.
- A guaranteed minimum withdrawal benefit creates a guaranteed income stream which, within certain parameters, may continue for the life of the annuitant even if the entire contract value has been reduced to zero. The fair value of GMWB embedded derivatives is based on actuarial and capital market assumptions related to projected cash flows of rider fees and claims over the expected lives of the contracts.

The following table presents the net increase (decrease) to consolidated pre-tax income from changes in the fair value of the GMWB embedded derivatives and related hedges:

(in millions)
Change in fair value of embedded derivatives, excluding update of actuarial assumptions and non-performance risk adjustment (NPA)
Change in fair value of variable annuity hedging portfolio:
Fixed maturity securities
Interest rate derivative contracts
Equity derivative contracts
Change in fair value of variable annuity hedging portfolio
Change in fair value of embedded derivatives, excluding update of actuarial assumptions and NPA, net of hedging portfolio
Change in fair value of embedded derivatives due to NPA spread
Change in fair value of embedded derivatives due to change in NPA volume
Change in fair value of embedded derivatives due to update

Total change due to update of actuarial assumptions and NPA Net impact on pre-tax income (loss)

of actuarial assumptions

See accompanying notes on page 37.

		September 30,						
3Q20	2Q20	1Q20	4Q19	3Q19	2020	2019		
\$ 1,207	1,298 \$	(5,601) \$	1,785 \$	(1,481)	\$ (3,096) \$	(1,941)		
13	11	7	7	15	31	187		
(356)	35	2,194	(632)	826	1,873	1,661		
(384)	(891)	1,384	(487)	(15)	109	(787)		
(727)	(845)	3,585	(1,112)	826	2,013	1,061		
480	453	(2,016)	673	(655)	(1,083)	(880		
(519)	(1,094)	2,646	(494)	306	1,033	180		
(290)	(358)	1,569	(477)	457	921	679		
194	-	-	-	219	194	219		
(615)	(1,452)	4,215	(971)	982	2,148	1,078		
\$ (135) \$	(999) \$	2,199 \$	(298) \$	327	\$ 1,065 \$	198		

66.978

2,110

43.637

383

3,263

12



#### American International Group, Inc. Life and Retirement – Life Insurance Results

(in millions) Quarterly September 30, 3020 **2O20** 1020 4019 3019 2020 2019 **Results of Operations** Premiums and deposits 1,030 \$ 1,071 \$ 1,015 \$ 1,047 \$ 1,012 3,116 3,039 **Revenues:** \$ \$ Premiums 429 447 \$ 419 \$ 405 \$ 394 1,295 1,214 Policy fees 265 375 370 386 348 1,010 1,102 Net investment income (loss): Base portfolio (1) 267 788 259 264 265 260 790 35 18 15 9 52 Alternative investments (7) 46 74 23 8 20 103 75 Other yield enhancements (2) 6 915 280 291 288 289 939 Total net investment income 368 Other income (10) 14 11 11 9 6 36 33 1,091 1,088 1,037 Total adjusted revenues 1,076 1,113 3,280 3,264 Benefits, losses and expenses: 709 Policyholder benefits and losses incurred 967 788 675 848 2,464 2,217 92 Interest credited to policyholder account balances 93 92 92 93 277 277 (153)60 61 76 (32)39 Amortization of deferred policy acquisition costs (86)8 28 27 26 27 67 Non deferrable insurance commissions and other (4) 63 General operating expenses 149 148 140 162 155 437 449 7 6 7 20 20 Interest expense 1.071 1,122 1.036 1.037 1,044 3,229 3,069 Total benefits, losses and expenses 5 (9) \$ 55 \$ 51 \$ **(7)** 51 195 Adjusted pre-tax income (3) Noteworthy items (pre-tax) - \$ - \$ \$ Annual actuarial assumption update (3) (114)\$ - \$ (63)(114)(63)Better (worse) than expected alternative returns 28 (14)12 7 26 29 Adjusted pre-tax income Domestic Life (11)(8) 39 49 5 20 185 Adjusted pre-tax income (loss) International Life 16 16 2 (12)31 10 (1)

See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.



## American International Group, Inc. Life and Retirement – Life Insurance Operating Statistics

(in millions)					Qu	arterly					Nine Mon Septem		
		3Q20	7	2Q20		1Q20		4Q19	3Q19		2020	7	2019
Gross life insurance in force, end of period: Domestic Life International Life Total	\$	937,358 186,142 <b>1,123,500</b>	\$ - \$	931,874 173,413 <b>1,105,287</b>	_	926,251 167,203 <b>1,093,454</b>		920,942 \$ 167,304 1,088,246 \$	909,389 147,807 <b>1,057,196</b>	\$	937,358 186,142 <b>1,123,500</b>	\$ \$	909,389 147,807 <b>1,057,196</b>
Life and A&H CPPE sales (11):	<u> </u>	1,120,000	₹°	1,100,207	· " =	1,000,101	Ψ=	Ψ	1,007,170		1,120,000	<b> </b>	1,007,1170
Term Universal life Group and other life Single premium and unscheduled deposits  Total	\$	39 22 32 2 <b>95</b>	\$     \$	44 23 64 3	\$ _ \$_	59 27 33 3	\$ - \$_	58 \$ 34 15 3 110 \$	62 33 33 2	\$	142 72 129 8 <b>351</b>	\$ - \$ -	192 93 97 8 <b>390</b>
Surrender/lapse rates (12):			]										
Domestic Life: Independent distribution Career distribution		4.75 % 3.19 %		3.55 2.73		5.44 4.80		4.63 % 4.62 %	4.69 4.69	% %	4.58 % 3.58 %		4.36 % 4.74 %
DAC/VOBA rollforward (13):													
Balance at beginning of period	\$	3,895	\$	3,951	\$	3,891	\$	3,810 \$	3,704	\$	3,891	\$	3,756
Initial allowance upon CECL adoption Deferrals Operating amortization Change from realized gains (losses) Change from unrealized gains (losses) Foreign exchange translation		99 153 4 (13) 20		92 (60) 10 (96) (2)		(1) 108 (61) (3) 49 (32)		101 (76) (5) 24 37	108 86 6 (79) (15)		(1) 299 32 11 (60) (14)		375 (39) 9 (272) (19)
Balance at end of period	\$	4,158	\$	3,895	\$_	3,951	\$	3,891 \$	3,810		4,158	<b> </b>	3,810
Reserve rollforward: Balance at beginning of period, gross Premiums and deposits Surrenders and withdrawals Death and other contract benefits Subtotal Change in fair value of underlying assets and reserve	\$	21,836 942 (82) (102) 22,594	\$	21,256 977 (80) (147) 22,006	_	22,096 926 (147) (137) 22,738	_	22,024 \$ 965 (126) (139) 22,724	20,699 922 (157) (121) 21,343	\$	22,096 2,845 (309) (386) 24,246	\$	19,719 2,772 (449) (385) 21,657
accretion, net of policy fees Cost of funds Other reserve changes Foreign exchange translation Balance at end of period		(290) 93 (111) 38 22.324	-	(275) 92 17 (4) 21.836	. <u>-</u>	(383) 92 (1,138) (53) 21.256		(282) 93 (497) 58 22,096	(305) 92 916 (22) 22,024		(948) 277 (1,232) (19) 22,324	-	(856) 277 970 (24) 22.024
Reinsurance ceded		(1,169)	] .	(1,163)	_	(1,160)		(1,150)	(1,122)	_	(1,169)	<u> </u>	(1,122)
Total insurance reserves	\$	21,155	\$	20,673	\$_	20,096	\$_	20,946 \$	20,902	\$	21,155	\$_	20,902
Domestic Life International Life Total insurance reserves	\$	20,576 579 <b>21,155</b>	\$	20,136 537 <b>20,673</b>	<b>\$</b> _	19,614 482 <b>20,096</b>	\$_	20,477 469 <b>20,946</b> \$	20,487 415 <b>20,902</b>	\$	20,576 579 <b>21,155</b>	-     \$ _	20,487 415 <b>20,902</b>
					_		_		*				*



See accompanying notes on page 37.

## American International Group, Inc. Life and Retirement – Institutional Markets Results

(in millions) Quarterly September 30, 3Q20 2Q20 4Q19 3019 2020 2019 **Results of Operations** 1Q20 1,129 \$ 917 \$ 545 \$ 833 3,492 2,213 Premiums and deposits 1,446 **Revenues:** 1,089 \$ 757 \$ 501 \$ Premiums 275 389 2,121 1,360 41 40 40 41 40 Policy fees 121 124 Net investment income: Base portfolio (1) 205 201 204 212 204 597 610 Alternative investments 28 (8) 14 7 3 34 23 7 69 2 8 17 78 38 Other yield enhancements (2) 240 262 220 227 224 722 658 Total net investment income Other income 556 1,391 1,017 769 654 2,143 Total adjusted revenues 2,964 Benefits, losses and expenses: Policyholder benefits and losses incurred 361 1,155 840 582 471 2,356 1,580 Interest credited to policyholder account balances 68 80 80 82 95 228 271 Amortization of deferred policy acquisition costs 2 1 1 2 4 4 8 7 7 7 22 Non deferrable insurance commissions 6 21 General operating expenses 19 16 16 15 51 16 46 2 3 3 3 2 8 8 Interest expense 457 1,265 947 691 591 2,669 1,930 Total benefits, losses and expenses 99 126 S 70 S 78 \$ 213 Adjusted pre-tax income 63 295 General and separate account reserves Future policyholder benefits 10,291 10,159 \$ 9,055 \$ 8,377 \$ 7,909 10,291 7,909 Policyholder contract deposits 11,149 10,485 10,442 10,198 10,652 11,149 10,652 Separate account reserves 2,645 2,795 2,754 2,970 3,153 2,645 3,153 24,085 23,439 \$ 22,251 \$ 21,545 \$ 21,714 24,085 Total general and separate account reserves 21,714 Noteworthy Items (pre-tax) \$ - \$ - \$ - \$ \$ 1 \$ Annual actuarial assumption update (3) 1 Better (worse) than expected alternative returns 22 (13)9 (2) 18 11 1

See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.



**Nine Months Ended** 

## American International Group, Inc. Life and Retirement – Institutional Markets Operating Statistics

Nine Months Ended (in millions)

Quarterly
September 30,

	3Q20		2Q20		1Q20		4Q19		3Q19	2020	]	2019
Reserve rollforward:		_										
Balance at beginning of period, gross	\$ 23,484	\$	22,296	\$	21,588	\$	21,757	\$	21,022	\$ 21,588	\$	19,839
Premiums and deposits	1,446		1,129		917		545		833	3,492		2,213
Surrenders and withdrawals	(802)		(106)		(105)		(330)		(187)	(1,013)		(583)
Death and other contract benefits	(162)		(235)		(294)		(624)		(154)	(691)		(478)
Subtotal	23,966	-	23,084		22,106		21,348		21,514	23,376		20,991
Change in fair value of underlying assets and reserve												
accretion, net of policy fees	140		231		93		160		118	464		445
Cost of funds	68		80		80		82		95	228		271
Other reserve changes	(44)		89		17		(2)		30	62		50
Balance at end of period	24,130	_	23,484		22,296		21,588		21,757	24,130		21,757
Reinsurance ceded	(45)		(45)		(45)		(43)		(43)	(45)		(43)
Total insurance reserves	\$ 24,085	\$_	23,439	\$	22,251	\$	21,545	\$	21,714	\$ 24,085	\$	21,714
Reserves by line of business:												
Structured settlements	\$ 3,407	\$	3,363	\$	3,297	\$	3,234	\$	3,164	\$ 3,407	\$	3,164
Pension risk transfer	7,700		7,611		6,550		5,907		5,477	7,700		5,477
Corporate and Bank-owned life insurance	5,024		4,971		4,876		5,037		4,981	5,024		4,981
Stable value wrap	380		570		611		644		881	380		881
Guaranteed investment contracts	7,574		6,924		6,917		6,723		7,211	7,574		7,211
Total insurance reserves	\$ 24,085	\$_	23,439	\$	22,251	\$	21,545	\$	21,714	\$ 24,085	\$	21,714
Premiums and deposits by line of business:												
Structured settlements	\$ 73	\$	95	\$	97	\$	94	\$	55	\$ 265	\$	229
Pension risk transfer	220		1,035		696		450		353	1,951		1,215
Corporate and Bank-owned life insurance	-		(1)		1		-		-	-		-
Stable value wrap	3		-		(1)		1		52	2		52
Guaranteed investment contracts	1,150		-		124		-		373	1,274		717
Total premiums and deposits	\$ 1,446	\$_	1,129	\$_	917	\$	545	\$	833	\$ 3,492	\$	2,213
Stable value wraps (401k and bank-owned life												<u> </u>
insurance) - Assets under management (a)	\$ 42,665	\$_	41,348	\$_	40,934	\$_	39,912	\$_	39,903	\$ 42,665	\$	39,903

<sup>(</sup>a) Comprises the notional value of stable value wrap contracts, excluding the portion included in Total insurance reserves.

See accompanying notes on page 37 and reconciliations of Non-GAAP financial measures beginning on page 66.



### American International Group, Inc. Life and Retirement Notes

- (1) Net investment income (loss) base portfolio includes interest, dividends, and foreclosed real estate income, net of investment expenses and non-qualifying (economic) hedges.
- (2) Net investment income (loss) other yield enhancements includes call and tender income, commercial mortgage loan prepayments, changes in market value of investments accounted for under the fair value option, interest received on defaulted investments (other than foreclosed real estate) and other miscellaneous investment income, including income of certain partnership entities that are required to be consolidated.
- (3) Life and Retirement Adjusted pre-tax income in 3Q20 and 3Q19 included the net effect of adjustments to reflect the annual review and update of certain assumptions used to amortize DAC and related items for interest-sensitive products, including life and annuity spreads, mortality rates, lapse rates, fees and separate account long-term asset growth rates. The update of actuarial assumptions also included adjustments to reserves for universal life with secondary guarantees. Consolidated pre-tax income in these periods also included adjustments to the valuation of variable annuity GMWB features that are accounted for as embedded derivatives, primarily due to updated assumptions for lapses, mortality, risk margins and utilization of withdrawal benefits. Changes in the fair value of such embedded derivatives are recorded in net realized capital gains (losses) and, together with related DAC adjustments, are excluded from APTI. In the aggregate, the net effect of adjustments to reflect the review and update of actuarial assumptions for Life and Retirement products increased (decreased) APTI and pre-tax income as follows:

						Individual F	Retir	ement -						
				Individual	Retirement	Vari	able	•					То	tal
(in millions)	Life Ins	sura	nce	- Fixed A	Annuities	and Index Annuities			Group R	etirement	Institution Markets		Life and Retiremen	
	3Q20	3	3Q19	3Q20	3Q19	3Q20		3Q19	3Q20	3Q19	3Q20	3Q19	3Q20	3Q19
Policy fees	\$ (106)	\$	(32)	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$ (106)	\$ (32)
Interest credited to policyholder account balances	-		-	(15)	25	(3)		(5)	12	(1)	-	-	(6)	19
Amortization of deferred policy acquisition costs	210		155	(22)	58	(22)		(6)	59	(4)	-	-	225	203
Non deferrable insurance commissions	15		-	-	-	-		-	-	-	-	-	15	-
Policyholder benefits and claims incurred	(233)		(186)	(40)	(1)	27		(134)	(3)	(12)	1	-	(248)	(333)
Adjusted pre-tax income (loss)	\$ (114)	\$	(63)	\$ (77)	\$ 82	\$ 2	\$	(145)	\$ 68	\$ (17)	\$ 1	\$ -	\$ (120)	\$ (143)
Changes in DAC related to net realized capital gains (losses)	-		7	-	-	(43)	1	(23)	(1)	(1)	-	-	(44)	(17)
Net realized capital gains (losses)	-		8	-	-	118		143	24	29	-	-	142	180
Increase (decrease) to pre-tax income (loss)	\$ (114)	\$	(48)	\$ (77)	\$ 82	\$ 77	\$	(25)	\$ 91	\$ 11	\$ 1	\$ -	\$ (22)	\$ 20

- (4) Non deferrable insurance commissions and other includes risk charges related to statutory reinsurance that became effective in 2016 of certain life insurance reserves, which resulted in the release of statutory capital. The risk charges are allocated to the Life and Retirement segments on the basis of attributed common equity, consistent with the benefit from the reduced capital requirement.
- (5) Includes incremental effect on base yield of alternative investments. Quarterly results are annualized.
- (6) Includes incremental effect on base yield of other yield enhancements. Quarterly results are annualized.
- (7) Includes returns from base portfolio including accretion and impacts from holding cash and short-term investments. Quarterly results are annualized.
- (8) Annuity surrender rates represent actual or annualized surrenders and other withdrawals as a percentage of average annuity reserves and Group Retirement mutual fund assets under administration.
- (9) Life and Retirement uses reinsurance, product design and hedging to mitigate risks related to guaranteed benefits in individual annuity contracts. See Part II, Item 7. MD&A Enterprise Risk Management Insurance Risks Life and Retirement Companies' Key Risks Variable Annuity Risk Management and Hedging Programs in our Annual Report on Form 10-K for the year ended December 31, 2019 for a discussion of our risk management related to these product features.
- (10) Life Insurance Other income is primarily related to Laya Healthcare commission and profit sharing revenues received from insurers for distribution of their products.
- (11) Life Insurance sales are shown on a continuous payment premium equivalent (CPPE) basis. Life insurance sales include periodic premiums from new business expected to be collected over a one-year period and 10 percent of unscheduled and single premiums from new and existing policyholders. Sales of accident and health insurance represent annualized first-year premium from new policies.
- (12) Life insurance lapse rates are reported on a 90-day lag basis to include grace period processing.
- (13) In 4Q19, an adjustment of (\$121) million was made to reflect an intercompany elimination. Prior periods have been revised to conform with the current period presentation.
- (14) On October 26, 2020, AIG announced its intention to separate its Life and Retirement business from AIG. No decisions have yet been made regarding the structure of the proposed separation. In addition, any separation transaction will be subject to the satisfaction of various conditions and approvals, including approval by the AIG Board of Directors, receipt of insurance and other required regulatory approvals, and satisfaction of any applicable requirements of the Securities and Exchange Commission. No assurance can be given regarding the form that a separation transaction may take or the specific terms or timing thereof, or that a separation will in fact occur.



# **American International Group, Inc. Other Operations Results**

(in millions)			Quarterly	Septem			
Results of Operations	3Q20	2Q20	1Q20	4Q19	3Q19	2020	2019
Revenues:							
Premiums	\$ 25	\$ 18 \$	15 \$	13 \$	12	\$ 58	\$ 37
Net investment income							
Interest and dividends - Available for Sale Securities	8	(4)	26	21	26	30	83
Interest and dividends - Fair value option securities	14	6	(8)	4	1	12	4
Other investment income - Consolidated investment entities	62	(40)	94	49	49	116	144
Other investment income (loss)	8	17	16	24	21	41	76
Total Net investment income	92	(21)	128	98	97	199	307
Other Income							
Other income- Intercompany loan with legacy portfolio	7	17	18	18	17	42	55
Other income (loss) - Other	4	1	1	18	13	6	23
Total other income (3)	11	18	19	36	30	48	78
Total adjusted revenues	128	15	162	147	139	305	422
Benefits, losses and expenses:							
Policyholder benefits and losses incurred	21	18	11	10	13	50	27
Acquisition expenses - Amortization of deferred policy acquisition costs	7	5	4	4	5	16	14
General operating expenses							
Parent and Service Companies	191	194	244	241	241	629	617
Asset Management Group	(3)	8	10	(1)	1	15	16
Blackboard (5)	1	10	16	19	17	27	45
Amortization of intangible assets	10	10	10	10	10	30	30
Total General operating expenses (3)	199	222	280	269	269	701	708
Interest expense							
Interest - Financial Debt and Hybrids	291	269	259	260	259	819	783
Interest - Consolidated investment entities	29	41	46	50	33	116	107
Interest - Economic hedge on foreign denominated debt	4	9	12	8	10	25	29
Interest - Other	3	10	<u> </u>	(1)	4	14	10
Total Interest expense	327	329	318	317	306	974	929
Total benefits, losses and expenses	554	574	613	600	593	1,741	1,678
Adjusted pre-tax loss before consolidation and eliminations	(426)	(559)	(451)	(453)	(454)	(1,436)	(1,256)
Consolidation, eliminations and other adjustments							
Consolidation, eliminations and other adjustments - Consolidated							
investment entities (1)	(131)	63	(104)	(126)	(53)	(172)	(201)
Consolidation, eliminations and other adjustments - other	(5)	(14)		(7)	7	1	29
Total consolidation, eliminations and other adjustments (2)	(136)	49	(84)	(133)	(46)	(171)	(172)
Adjusted pre-tax loss	\$ (562)	\$ <u>(510)</u> \$ _	(535) \$	(586) \$	(500)	\$ (1,607)	\$ (1,428)

See accompanying notes on page 39 and 40 and reconciliations of Non-GAAP financial measures beginning on page 66.



**Nine Months Ended** 

## **American International Group, Inc. Other Operations Results**

(in millions)		Nine Months Ended September 30,					
	3Q20	2Q20	1Q20	4Q19	3Q19	2020	2019
Adjusted Pre-tax income (loss) by activities							
Corporate (Parent and Service Companies)							
General operating expenses	\$ (191) \$	(194) \$	(244) \$	(241) \$	(241)	\$ (629) \$	(617)
Interest expense	(291)	(269)	(259)	(260)	(259)	(819)	(783)
All other income (expense), net (4)	31	(1)	20	69	53	50	156
Total Corporate (Parent and Service Companies)	(451)	(464)	(483)	(432)	(447)	(1,398)	(1,244)
Consolidated investment entities	33	(81)	48	(1)	16	-	37
Blackboard (5)	(8)	(14)	(16)	(20)	(23)	(38)	(49)
Consolidation, eliminations and other adjustments							
Consolidation, eliminations and other adjustments - Consolidated							
investment entities (1)	(131)	63	(104)	(126)	(53)	(172)	(201)
Consolidation, eliminations and other adjustments - other	(5)	(14)	20	(7)	7	1	29
Total consolidation, eliminations and other adjustments (2)	(136)	49	(84)	(133)	(46)	(171)	(172)
Adjusted pre-tax loss	\$ (562) \$	(510) \$	(535) \$	(586) \$	(500)	\$ (1,607)	(1,428)

See accompanying notes on page 39 and 40 and reconciliations of Non-GAAP financial measures beginning on page 66.

- (1) Consolidation, eliminations and other adjustments consolidated investment entities primarily represents the elimination of intercompany net investment income recorded by our General Insurance and Life and Retirement subsidiaries for their investments in consolidated investment entities within our Asset Management Group.
- (2) Total consolidation, eliminations and other adjustments primarily represents eliminations of intercompany transactions between entities in Other Operations (Parent and Asset Management Group) and our General Insurance and Life and Retirement subsidiaries.

							1 11110		Bluca
(in millions)				Quarterly			Se	ptemb	er 30,
	;	3Q20	2Q20	1Q20	4Q19	3Q19	2020		2019
Revenues:									
Net investment income	\$	(150)	\$ 30 \$	(147) \$	(161) \$	(70)	\$	(267)	\$ (239)
Other income		-	3	2	3	(11)		5	(18)
Total adjusted revenues		(150)	33	(145)	(158)	(81)		(262)	(257)
Benefits, losses and expenses:									
Policyholder benefits and losses incurred		1	2	(19)	3	(8)		(16)	(15)
Interest credited to policyholder account balances		2	7	(10)	6	(1)		(1)	3
General operating expenses		(3)	(4)	(14)	(15)	(12)		(21)	(39)
Interest expense		(14)	(21)	(18)	(19)	(14)		(53)	(34)
Total benefits, losses and expenses		(14)	(16)	(61)	(25)	(35)		(91)	(85)
Adjusted pre-tax loss	\$	(136)	\$ 49 \$	(84) \$	(133) \$	(46)	\$	(171)	\$ (172)



Nine Months Ended

## **American International Group, Inc. Other Operations Results**

(3) Beginning in the quarter ended March 31, 2020, intercompany asset management fees received primarily from General Insurance and Life and Retirement subsidiaries are recorded in general operating expenses rather than other income, resulting in a reduction in other income and general operating expenses. There is no impact on adjusted pre-tax income for this presentation change. Prior periods have been revised to conform to the current period presentation. The reduction in other income and general operating expenses for each period was as follows:

Nine Months Ended

	 Quarterly									Septem			30,
	3Q20		2Q20		1Q20	_	4Q19		3Q19		2020	_	2019
Other income	\$ 86	\$	77	\$	79	\$	73	\$	72	\$	242	\$	203
General operating expenses	\$ 86	\$	77	\$	79	\$	73	\$	72	\$	242	\$	203

- (4) All other income (loss), net primarily represents interest and dividends, other investment income, other income, amortization of intangible assets, economic hedge on foreign denominated debt and net general operating expenses of our Asset Management Group.
- (5) At the end of March 2020, Blackboard, AIG's technology-driven subsidiary, was placed into run-off. As a result of this decision, AIG recognized a pre-tax loss of \$210 million, primarily consisting of asset impairment charges; this charge did not impact adjusted pre-tax income.



## American International Group, Inc. Legacy Portfolio Results

(in millions)

(III IIIIIIOIIS)
Results of Operations
Revenues:
Premiums
Policy fees
Net investment income
Other income (loss)
Total adjusted revenues
Benefits, losses and expenses:
Policyholder benefits and losses incurred (4)
Interest credited to policyholder account balances
Acquisition expenses:
Amortization of deferred policy acquisition costs
Other acquisition expenses
Total acquisition expenses
Non deferrable insurance commissions
General operating expenses
Interest expense (1)
Total benefits, losses and expenses
Adjusted pre-tax income (loss) (5)

#### Adjusted pre-tax income (loss) (5)

## Adjusted pre-tax income (loss) by type

General Insurance run-off lines (4) Life and Retirement run-off lines Legacy investments

#### Adjusted pre-tax income (loss)

Interest expense on attributed financial debt

## Adjusted pre-tax income (loss) including attributed interest expense Income tax expense (benefit)

## Adjusted after-tax income (loss) attributable to common shareholders (a)

Ending adjusted attributed common equity Average adjusted attributed common equity (b)\*

Adjusted return on attributed common equity (a÷b)

#### Quarterly

### Nine Months Ended September 30,

	3Q20	] _	2Q20	_	1Q20	4Q19		3Q19		2020		2019
\$	58	\$	76	2	124 \$	114	\$	122	\$	258	\$	367
J	6	Φ	29	φ	29	30	Ψ	30	٩	64	Φ	92
	157		631		127	688		614		915		1,792
	(7)		(17)		(16)	(13)		(15)		(40)		(54)
	214	-	719	-	264	819	-	751		1,197		2,197
	85		341		507	487		516		933		1,422
	(3)		45		51	52		53		93		161
	-											
	6		11		18	17		19		35		51
	-		-	_	1	2	_	(2)		1		1
	6		11		19	19		17		36		52
	3		4		3	3		6		10		14
	31		57		48	76		62		136		210
	3	_	4	_	4	5	_	4		11		14
	125		462		632	642		658		1,219		1,873
\$	89	\$	257	\$	(368) \$	177	\$ _	93	\$	(22)	\$	324
	(16)		10		36	(8)		27		30		85
	29		13		(133)	103		16		(91)		141
	76		234		(271)	82		50		39		98
\$	89	\$	257	\$	(368) \$	177	\$	93	\$	(22)	\$	324
	89	-	257	-	(368)	177	_	93		(22)	-	324
	19		54		(78)	37		19		(5)		68
\$	70	<b>\$</b>	203	<b>\$</b>	(290) \$	140	<b>\$</b>	74	\$	(17)	<u> </u>	256
\$	2,201	\$	2,019	\$	7,842 \$	7,018	\$	6,775	\$	2,201	<b>\$</b>	6,775
	2,110		4,931		7,430	6,897		6,784		4,770		7,476
	13.3 %		16.5	%	(15.6)%	8.1	0/0	4.4 %	ا	(0.5) %		4.6 %



<sup>\*</sup> See accompanying notes to Adjusted Attributed Common Equity on page 73.

## American International Group, Inc. Legacy Portfolio Results (Cont.)

(in millions)
Noteworthy Items (pre-tax)
Catastrophe losses, net of reinsurance Prior year loss reserve development (favorable) unfavorable, net of reinsurance Return premium related to prior year development Prior year loss reserve development (favorable) unfavorable, net of reinsurance and return premium Annual actuarial assumption update Better (worse) than expected alternative returns Better (worse) than expected DIB and GCM returns Fair value changes on Fixed Maturity Securities - Other accounted under fair value option (2)
Selected Balance Sheet Data Legacy investments, net of related debt Legacy General Insurance run-off reserves (3) Legacy Life and Retirement run-off reserves

		Q	September 30,						
3Q20	_	2Q20	1Q20	4Q19	3Q19		2020	] _	2019
\$ 7	\$	- \$	- \$	2 \$	14	\$	7	\$	14
-	_	(2)	<u>-</u> _	<u> </u>	(1)		(2)	_	<u>-</u>
13 (17) 51		(20) 24	(120) (45)	(1) 62	(1) (30) - (10)		13 (157) 30		(30) 16 (1)
85		249	(235)	94	58		99		43
\$ 1,110 1,363 7,956	\$	1,021 \$ 1,403 7,739	1,352 \$ 5,147 37,817	2,002 \$ 5,409 38,728	2,074 5,624 39,441	\$	1,110 1,363 7,956	\$	2,074 5,624 39,441

As of September 30, 2020, approximately \$30.6 billion of reserves from AIG's Legacy Life and Retirement Run-Off Lines and approximately \$4.1 billion of reserves from AIG's Legacy General Insurance Run-Off Lines, related to business written by multiple wholly-owned AIG subsidiaries, had been ceded to Fortitude Re under these reinsurance transactions. As of closing of the Majority Interest Fortitude Sale, these reinsurance transactions are no longer considered affiliated transactions and Fortitude Re is the reinsurer of the majority of AIG's Legacy Portfolio. Below lists selected pre-tax Balance Sheet data (in millions) from our life insurance and general insurance subsidiaries related to the business ceded to Fortitude:

Funds withheld assets
Reinsurance assets - Fortitude Re
Unamortized balances prepaid insurance assets*
Deferred acquisition costs related to prepaid insurance assets*
Fortitude Re funds withheld payable
General Insurance run-off reserves**
Life and Retirement run-off reserves

	September 2020	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019
\$	42,024	\$ 41,541 \$	39,216	\$ 39,874	\$ 41,001
	34,707	34,556	· -	· -	· -
		· -	2,872	2,948	2,977
	-	-	454	454	465
	42,543	42,033	-	-	-
	4,093	4,125	3,841	3,915	4,006
L	30,614	30,431	30,074	30,237	30,708

Nine Months

The impact of the funds withheld arrangements with Fortitude Re for the period post deconsolidation (June 2, 2020) was as follows:

Net underwriting income
Net investment income - Fortitude Re funds withheld assets
Net realized capital losses on Fortitude Re funds withheld assets:
Net realized capital gains - Fortitude Re funds withheld assets
Net realized capital losses - Fortitude Re embedded derivatives
Net realized capital losses on Fortitude Re funds withheld assets
Loss from continuing operations before income tax benefit
Income tax benefit (\*)
Net loss
Change in unrealized appreciation of all other investments (\*)
Comprehensive income (loss)

	Quai	Se	ptember 30,		
	3Q20	] .	2Q20		2020
\$	458	\$	116	\$	574
	32 (656)		96 (837)		128 (1,493)
	(624) (166) (35)		(741) (625) (131)		(1,365) (791) (166)
•	(131) 132		(494) 438		(625) 570
L S	1	\$	(56) 5	\$	(55)

<sup>(\*)</sup> The income tax expense (benefit) and the tax impact in accumulated other comprehensive income was computed using the U.S. statutory tax rate of 21 percent.



Nine Months Ended

<sup>\*</sup>Amounts were written-off as result of the deconsolidation of Fortitude Re.

<sup>\*\*</sup> Includes unearned premiums ceded to Fortitude Re as a result of the Majority Interest Fortitude Sale.

## American International Group, Inc. Legacy General Insurance Run-off Lines

(in millions)

Results of Operations

Net premiums earned

Losses and loss adjustment expenses incurred (4)

Total acquisition expenses

General operating expenses

Underwriting loss

Net investment income

Adjusted pre-tax income (loss)

Noteworthy Items (pre-tax)

Catastrophe-related losses, net of reinsurance

Prior year loss reserve development (favorable) unfavorable, net of reinsurance

Return premium related to prior year development

Prior year loss reserve development (favorable) unfavorable, net of reinsurance and return premium

Net liability for unpaid losses and loss adjustment expenses (at period end) (3)

	Nine Months Ended
Quarterly	September 30,

				C			 	
3Q20	_	2Q20		1Q20	4Q19	3Q19	2020	2019
\$ (2)	\$	1	\$	5	\$ 11 \$	17	\$ 4	\$ 38
14		14		12	53	33	40	73
-		1		-	=	1	1	4
3		8		9	18	7	20	33
(19)	-	(22)		(16)	(60)	(24)	(57)	(72)
3		32		52	52	51	87	157
\$ (16)	\$	10	\$	36	\$ (8) \$	27	\$ 30	\$ 85
	-		_					
\$ 7	\$	-	\$	-	\$ 2 \$	14	\$ 7	\$ 14
-		(2)		-	-	(1)	(2)	-
-	_	2		-			2	-
-		-		-	-	(1)	-	-
1,363		1,403		5,147	5,409	5,624	1,363	5,624

#### Prior year development by accident year:

**Accident Year** 

2011 2010 and prior

Total Legacy General Insurance run-off prior year

## Quarterly Nine Months Ended September 30,

3Q20	2Q20	1Q20		4Q19		3Q19	2020	2019
\$ -	\$ (2) \$	-	\$	- 5	\$	-	\$ (2)	\$ =
-	-	-		(1)		-	-	49
-	-	-		-		-	-	(8)
-	-	-		-		-	-	(4)
-	=	-		-		(1)	=	4
-	=	-		-		1	=	(8)
-	-	-		-		(1)	-	(5)
-	-	=		-		-	-	(10)
-	-	=		-		3	-	8
-	-	-		1		(3)	-	(26)
\$ -	\$ (2) \$		\$ _	- 9	\$ <u>_</u>	(1)	\$ (2)	\$ -

See accompanying notes on page 45 and reconciliations of Non-GAAP financial measures beginning on page 66.



## American International Group, Inc. Legacy Life and Retirement Run-off Lines

(in millions)			September 30,							
Results of Operations	3Q20		2Q20	1Q20	4Q19	3Q19	2020			2019
Premiums and deposits	\$ 123	\$	3 131 \$	182 \$	134 \$	151	\$ 43	36	\$	450
Revenues:										
Premiums	\$ 60	)   \$	5 75 \$	119 \$	103 \$	106	\$ 2.	54	\$	329
Policy fees	$\epsilon$	5	29	29	30	30		64		92
Net investment income:										
Base portfolio	67	7	312	405	405	404	7	84		1,224
Alternative investments	5	5	2	(95)	34	34		88)		117
Other yield enhancements	1	1	27	13	80	43		41		98
Total net investment income	73	3	341	323	519	482	7:	37		1,439
Other income	-	-	1	-	1	4		1		1
Total adjusted revenues	139	)	446	471	653	622	1,0	56		1,861
Benefits, losses and expenses:										
Policyholder benefits and losses incurred	72	2	327	495	434	483	8	94		1,349
Interest credited to policyholder account balances	(3	3)	45	51	52	53		93		161
Amortization of deferred policy acquisition costs	7	7	11	18	17	18		36		50
Non deferrable insurance commissions	3	3	4	3	3	6		10		14
General operating expenses	30	)	44	36	43	44	1	10		142
Interest expense	1	1	2	1	1	2		4		4
Total benefits, losses and expenses	110	)	433	604	550	606	1,1	47		1,720
Adjusted pre-tax income (loss)	\$ 29	\$	13 \$	(133) \$	103 \$	16	\$ (	91)	\$	141
Noteworthy items (pre-tax)		]								
Future policy benefits for life and A&H contracts (at period end)	\$ 5,464	ı   \$	5,418 \$	30,786 \$	31,646 \$	32,367	\$ 5,4	64	\$	32,367
Policyholder contract deposits	388	3	336	4,981	5,032	5,046	3	88		5,046
Separate account reserves	2,104	ı	1,985	2,050	2,050	2,028	2,1	04		2,028
Total general and separate account reserves	\$ 7,956	_	\$ 7,739 \$		38,728 \$			56	\$	39,441
Annual actuarial assumption update	\$ 13	\$	- \$	- \$	- \$	(30)	\$	13	\$	(30)

See reconciliations of Non-GAAP financial measures beginning on page 66.



**Nine Months Ended** 

## American International Group, Inc. Legacy Portfolio Notes

- (1) Includes inter-segment interest expenses.
- (2) Includes the fair value changes on DIB and GCM asset portfolios.
- (3) Includes a portion of reserves related to certain long-duration business primarily in Japan, which is recorded in other policyholder funds on our Consolidated Balance Sheets.
- (4) Consistent with our definition of APTI, excludes net loss reserve discount and the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related amortization of the deferred gain.
- (5) Legacy adjusted pre-tax income (loss) for the nine months ended September 30, 2020 includes (\$233) million, related to the five-month period prior to the deconsolidation of Fortitude Re on June 2, 2020.



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## American International Group, Inc. Investments Portfolio Results, Excluding Equity Securities

(in millions)	Quarterly September											
		3Q20		2Q20	1Q20	4Q19	3Q19		2020		2019	
Fixed Maturity Securities - AFS, at fair value			_							_		
Annualized yield (1)		4.16%		4.37%	4.34%	4.50%	4.53%		4.19%		4.60%	
Investment income	\$		\$	2,461 \$	2,537 \$	2,624 \$	2,623	\$		\$	7,918	
Net realized capital gains (losses)		(43)	-	3	16	98	104	1	(24)	1	47	
Ending carrying value (2)		265,965		258,505	241,776	251,086	253,221		265,965		253,221	
Amortized cost		242,470		237,345	234,587	233,230	233,345		242,470		233,345	
Fixed Maturity Securities - Other, at fair value (3)		,			, ,	,			,		,-	
Total Return (1)		14.15%		26.85%	(17.35%)	7.60%	6.21%		6.53%		5.84%	
Investment income (loss)	\$	I	\$	357 \$	(261) \$	142 \$	137	\$		\$	413	
Ending carrying value (4) (5)		5,415	-	5,437	5,353	6,682	8,327	1	5,415	1	8,327	
Mortgage and other loans receivable		,,,,,,		-,	-,	*,**-	-,		-,		5,5 = 7	
Annualized yield (1)		4.23%		4.26%	4.37%	4.51%	4.47%		4.22%		4.59%	
Investment income	\$	I	\$	485 \$	512 \$	519 \$	495	\$	1,442		1,511	
Net realized capital gains (losses)	'	(13)		(22)	(38)	(12)	(25)	'	(73)		(43)	
Ending carrying value		45,590		46,522	46,844	46,984	45,075		45,590		45,075	
Other Invested Assets:		,,,,,,			- ,-		,,,,,,		- ,		, , , , ,	
Other invested assets - Hedge Funds (6)												
Annualized yield (1)		30.68%		33.26%	(37.28%)	3.92%	(3.34%)		6.06%		1.21%	
Investment income (loss)	\$	147	\$	170 \$	(219) \$	32 \$	(29)	\$	98	\$	352	
Ending carrying value	'	2,194		2,187	2,241	3,314	3,464		2,194		3,464	
Other invested assets - Private Equity (6)		·										
Annualized yield (1)		25.80%		(21.20%)	9.67%	6.12%	10.08%		3.93%		16.00%	
Investment income (loss)	\$	293	\$	(276) \$	131 \$	76 \$	117	\$	148	\$	471	
Net realized capital gains (losses)		(6)		(35)	-	(11)	16		(41)		26	
Ending carrying value		5,927		5,521	5,635	5,199	4,731		5,927		4,731	
Other invested assets - Real Estate investments												
Annualized yield (1)		1.08%		2.96%	2.80%	3.43%	4.07%		3.43%		3.27%	
Investment income (loss)	\$	22	\$	61 \$	59 \$	77 \$	96	\$	142	\$	227	
Net realized capital gains (losses)		68		7	46	109	69		121		114	
Ending carrying value		8,010		8,164	8,348	8,491	9,491		8,010		9,491	
Other invested assets - All other (7)												
Investment income (loss)	\$	47	\$	34 \$	18 \$	25 \$	56	\$	99	\$	115	
Net realized capital gains (losses)		-		-	-	28	-		-		-	
Ending carrying value		1,784		1,820	1,742	1,788	1,800		1,784		1,800	
Other Invested Assets - Total	\$	17,915	\$	17,692 \$	17,966 \$	18,792 \$	19,486	\$	17,915	\$	19,486	
Short-term Investments												
Annualized yield (1)		0.30%		0.53%	1.38%	1.99%	2.07%		0.73%		2.01%	
Investment income (loss)	\$		\$	27 \$	57 \$	68 \$	75	\$		\$	187	
Ending carrying value		20,648		21,316	19,773	13,230	14,113		20,648		14,113	
Total AIG												
Total Investments, Excluding Equity Securities (4)(8)	\$	355,533	\$	349,472 \$	331,712 \$	336,774 \$	340,222	\$	355,533	\$	340,222	
<b>Total Investment Expenses</b>	\$	125	\$	139 \$	148 \$	144 \$	135	\$	412	\$	381	
<b>Total Gross Investment Income (8)</b>	\$	3,333	\$	3,319 \$	2,834 \$	3,563 \$	3,570	\$	9,486	\$	11,194	

See accompanying notes on page 52.



**Nine Months Ended** 

## American International Group, Inc. Investments Portfolio Results (Cont.)

<u>Reconciliation to GAAP Net Investment Income</u> (in millions)

Quarterly

Nine Months Ended September 30,

	3Q20		2Q20	_	1Q20	_	4Q19		3Q19	2020	] _	2019
Total Gross Investment Income - APTI basis (8)	\$ 3,333	\$	3,319	\$	2,834	\$	3,563	\$	3,570	\$ 9,486	\$	11,194
Subtract: Investment expenses	125		139		148		144		135	412		381
Add: Net realized capital gains related to economic hedges and other	(10)		18		13		43		40	21		115
Total Net Investment Income - APTI Basis (8)	\$ 3,198	\$	3,198	\$_	2,699	\$_	3,462	\$_	3,475	\$ 9,095	\$_	10,928
Breakdown by Segment:												
General Insurance	839		518		588		766		756	1,945		2,678
Life and Retirement	2,260		2,040		2,003		2,071		2,078	6,303		6,390
Legacy Portfolio	157		631		127		688		614	915		1,792
Other Operations	92		(21)		128		98		97	199		307
Consolidations and Eliminations	(150)	_	30	_	(147)	_	(161)	_	(70)	(267)		(239)
Total Net Investment Income - APTI Basis (8)	\$ 3,198	\$	3,198	\$	2,699	\$	3,462	\$	3,475	\$ 9,095	\$	10,928
Reconciliation to GAAP Net Investment Income:												
Add: Changes in fair value of securities used to hedge guaranteed living benefits	15		14		13		15		24	42		213
Add: Changes in the fair value of equity securities	119		56		(191)		153		(51)	(16)		6
Add: Net investment income on Fortitude Re funds withheld assets	458		116		-		-		-	574		-
Subtract: Net realized capital gains related to economic hedges and other	(10)		18	_	13		43	_	40	21	_	115
Net Investment Income per Consolidated Statements of Operations	\$ 3,800	\$	3,366	\$	2,508	\$	3,587	\$	3,408	\$ 9,674	\$	11,032

See accompanying notes on page 52.



## American International Group, Inc. Investments Portfolio Results (Cont.)

**Investment Portfolio Results by Asset Category and Annualized Yields** 

Sentem	hor	30	20	120	۱
sentem	ner	.711.	- /.1	17.11	ı

	General	Life &	Legacy	Other		
(in millions)	Insurance	Retirement	Portfolio	Operations	Eliminations*	AIG Inc.
Fixed Maturity Securities - AFS, at fair value						
Annualized yield (1)	3.11%	4.74%		2.08%	0.00%	4.16%
	\$ 477				. ,	\$ 2,179
Ending carrying value	65,166	155,555	39,967	7,165	(1,888)	265,965
Amortized Cost	62,039	140,853	34,133	7,200	(1,755)	242,470
Fixed Maturity Securities - Other, at fair value						
Total Return (1)	10.82%	34.72%		48.91%	0.00%	14.15%
	\$ 34					\$ 185
Ending carrying value	1,263	562	4,398	116	(924)	5,415
Mortgage and other loans receivable						
Annualized yield (1)	3.82%	4.25%		0.00%	0.00%	4.23%
Investment income	\$ 93	\$ 344	\$ 10	\$ -	\$ (2)	\$ 445
Ending carrying value	9,229	32,349	4,718	12	(718)	45,590
Other Invested Assets:						
Other invested assets - Hedge Funds						
Annualized yield (1)	33.40%	22.78%	23.53%	0.00%	0.00%	30.68%
Investment income	\$ 114	\$ 32	\$ 1	\$ -	\$ -	\$ 147
Ending carrying value	1,422	578	205	-	(11)	2,194
Other invested assets - Private Equity						
Annualized yield (1)	20.37%	31.49%	18.50%	9.78%	0.00%	25.80%
Investment income	\$ 170	\$ 179	\$ 4	\$ 48	\$ (108)	\$ 293
Ending carrying value	3,491	2,533	1,254	2,334	(3,685)	5,927
Other invested assets - Real Estate investments						
Annualized yield (1)	(1.47%)	4.27%	(6.29%)	(0.93%)	0.00%	1.08%
Investment income	\$ (2)	\$ 38	\$ (9)	\$ (7)	\$ 2	\$ 22
Ending carrying value	495	3,517	572	3,013	413	8,010
Other invested assets - All other						
Investment income	\$ 24	\$ 15	\$ 1	\$ -	\$ 7	\$ 47
Ending carrying value	1,012	451	17	304	-	1,784
	\$ 6,420		\$ 2,048		\$ (3,283)	\$ 17,915
Short-term Investments					(=) ==)	, ,
Annualized yield (1)	0.52%	0.24%	0.46%	0.20%	0.00%	0.30%
	\$ 6	\$ 5	\$ 1	\$ 4	\$ (1)	\$ 15
Ending carrying value	5,033	8,563	971	7,039	(958)	20,648
Total AIG	,	,		,	,	<b>'</b>
	\$ 87,111	\$ 204,108	\$ 52,102	\$ 19,983	\$ (7,771)	\$ 355,533
Total Gross Investment Income (8)	- ,	. ,	- , -	. ,	, ,	3,333
Subtract: Investment expenses						125
Add: Net realized capital gains related to economic hedges and other						(10)
Total Net Investment Income - APTI Basis (8)						\$ 3,198
Total Net Investment licolic - At 11 Dasis (0)						3,198

<sup>\*</sup>Eliminations are primarily related to intercompany investments in consolidated investment entities.

See accompanying notes on page 52.



## American International Group, Inc. Investments Portfolio Results (Cont.)

Investment Income and Yield by Segment (in millions)	Nine Month Quarterly Septemb											
		3Q20	1	2Q20	1Q20		4Q19	3Q19		2020		2019
Interest and dividends (a) General Insurance Investment income Invested assets Annualized yield	\$	576 76,301 3.04%		593 75,307 3.15%			680 \$ 73,193 3.72%	679 73,027 3.68%	\$	1,837 76,301 3.27%	\$	2,162 73,027 3.93%
Life and Retirement Investment income Invested assets Annualized yield	\$	2,003 181,765 4.44%		2,025 178,982 4.54%	\$ 1,960 177,602 4.559	2	1,997 \$ 167,218 4.82%	1,974 164,458 4.86%	\$	5,988 181,765 4.45%	\$	5,866 164,458 4.89%
Total AIG including Legacy Portfolio and Other Operations Investment income Invested assets Annualized yield	\$	2,688 308,708 3.95%		3,014 305,268 4.14%	\$ 3,172 301,204 4.279	1	3,287 \$ 293,444 4.49%	3,180 292,533 4.38%	\$	8,874 308,708 4.04%	\$	9,639 292,533 4.52%
Alternative investment income (loss)  General Insurance Investment income Invested assets Annualized yield	\$	284 4,913 23.90%	\$	(68) 4,594 -5.82%	\$ (73 4,757 (5.69%		124 \$ 5,505 8.90%	76 5,646 5.17%	\$	143 4,913 3.83%	\$	573 5,646 15.99%
Life and Retirement Investment income Invested assets Annualized yield	\$	224 3,373 28.75%	\$	(46) 2,860 -6.48%	\$ 112 2,810 16.579	)	97 \$ 2,598 15.36%	45 2,454 7.71%	\$	290 3,373 13.38%	\$	305 2,454 23.37%
Total AIG including Legacy Portfolio and Other Operations Investment income Invested assets Annualized yield	\$	561 8,390 32.59%	\$	(170) 7,987 -8.89%	\$ 16 8,158 0.759		288 \$ 8,845 13.26%	179 8,532 8.28%	\$	407 8,390 6.89%	\$	1,075 8,532 20.51%
Other investment income (loss) General Insurance Investment income Invested assets (b)	\$	55 2,772	\$	54 2,917	\$ 45 2,939	5 \$	14 \$ 3,482	54 4,041	\$	154 2,772	\$	93 4,041
Life and Retirement Investment income Invested assets (b)	\$	109 4,269	\$	136 4,484	\$ 17 4,594	7 \$ 1	67 \$ 4,986	138 5,591	\$	262 4,269	\$	441 5,591
Total AIG including Legacy Portfolio and Other Operations Investment income Invested assets (b)	\$	224 14,943	\$	463 15,142	\$ (194 15,161		197 \$ 16,758	321 19,325	\$	493 14,943	\$	834 19,325
Total AIG Investment Income, APTI basis (8) Investment expenses Consolidations and eliminations	\$	3,473 125 (150)		3,307 139 30	\$ 2,994 148 (147	3	3,772 \$ 144 (166)	3,680 135 (70)	\$	<b>9,774</b> 412 (267)	\$	11,548 381 (239)
Total Net Investment Income - APTI Basis (8)	\$	3,198	-	3,198	\$ 2,699	\$_	3,462 \$	3,475	\$	9,095	\$	10,928

<sup>(</sup>a) Interest and dividends includes the amounts below related to commercial mortgage loan prepayments and call and tender income:

Quarterly														nded 0,
		3Q20		2Q20	1Q2	)	_	4Q19	3Q1	9		2020	_	2019
General Insurance	\$	6   \$	\$	12 \$		11	\$	10 \$		14	\$	29	\$	25
Life and Retirement		124		33		26		94		64		183		167
Total Interest and dividends	\$	130 \$	\$	45 \$		37	\$	104 \$		78	\$	212	\$	192

<sup>(</sup>b) Includes Fixed Maturity Securities - Other, long term time deposits, private common stock, and Real Estate investments.

See accompanying notes on page 52.



## American International Group, Inc. Investments – Net Realized Capital Gains (Losses)

September 30, (in millions) Quarterly 3Q20 2Q20 1Q20 4Q19 3Q19 2020 2019 27 \$ \$ 28 | \$ 214 \$ 136 \$ 128 184 Sales of fixed maturity securities 269 \$ Other-than-temporary impairments (37)(24)(137)Change in intent (3) (3) (77)(24)(198)(299)(11)(25)(73)(35)

469

(304)

(623)

115

(255) \$

(203)

311

466

276

929 \$

Change in allowance for credit losses on fixed maturity securities Change in allowance for credit losses on loans (13)(22)(38)Foreign exchange transactions 250 44 (254)Variable annuity embedded derivatives, net of related hedges (148)(1,010)2,192 All other derivatives and hedge accounting (626)(568)1,559 Fortitude Re funds withheld assets (624)(741)Other\* 88 44 (35)Total net realized capital gains (losses) (1,122) \$ (2,332) \$ 3,519 \$



**Nine Months Ended** 

40

1,034

(1,365)

365

97

65

(242)

601

506

887

10

<sup>\*</sup> In 3Q19, includes \$200 million from the sale and concurrent leaseback of our corporate headquarters and \$300 million as a result of sales of investment real estate properties.

### American International Group, Inc. Investments Portfolio Results Notes

- (1) Yields/Total Return are calculated using quarterly annualized investment income divided by the average quarterly asset amortized cost for the interim periods. Starting in the second quarter of 2020, for hedge fund investments, annualized yield calculations are based on the average ending carrying value with adjustments for hedge fund redemptions that occurred at the beginning of the quarter. Prior periods have been revised to reflect the annualized yield calculation change in hedge fund investments. In the second quarter of 2020, for purposes of calculating yield/total returns, average amortized cost was adjusted to excluded Fortitude Re withheld assets, consistent with the exclusion of net investment income on Fortitude Re funds withheld assets post deconsolidation of Fortitude Re.
- (2) As of September 30, 2020, our Fixed Maturity Securities AFS portfolio was approximately 82% fixed rate and 18% variable rate.
- (3) Fixed Maturity Securities Other are securities for which we elected the fair value option. For Fixed Maturity Securities Other changes in the fair value of these securities are reported through investment income, which can result in significant fluctuation in the total return.
- (4) Excludes the carrying value of securities used to hedge guaranteed living benefits.
- (5) As of September 30, 2020, our Fixed Maturity Securities Other portfolio was approximately 34% fixed rate and 66% variable rate.
- (6) Other Invested Assets Hedge Funds/Private Equity includes investments accounted for under the equity method of accounting, where changes in our share of the net asset values are recorded through investment income or investments where we have elected the fair value option, where changes in the fair value are reported through investment income.
- (7) Other Invested Assets All Other includes long term time deposits, private common stock, and affordable housing partnerships. Due to the mix of investments included within this line item and their varied performance, annualized yield is not meaningful and therefore is not presented.
- (8) Consistent with our definition of APTI, we exclude equity securities from our investments and changes in the fair value of equity securities from gross and net investment income-APTI basis. The following table provides information related to equity securities for periods presented (on a pre-tax basis):

(in millions)

Equity Securities at fair value Total return Investment income

Ending carrying value

Quarterly **3O20** 4019 **2O20** 1020 3019 75.93% 61.42% 34.38% (104.30%)(24.71%)119 \$ 56 \$ (191) \$ 153 \$ (51)871 679 624 841 771

Nine Months Ended September 30,

Septer	~	·· · · · · · · · · · · · · · · · · · ·
2020		2019
(2.83%) (16) 871		0.85%
\$ (16)	\$	6
871		771



# American International Group, Inc. AIG Invested Assets Summary

**September 30, 2020** 

(in millions)	General I	nsurance	Life & Ret	irement	Legacy Po	rtfolio*	Other Op	erations	Elimina	tions**	AIG	Inc.
Bonds available for sale, at fair value	Fair value	% of total										
Government and municipalities	\$ 16,784	19 %	\$ 13,041	6 %	\$ 6,256	12 %	\$ 401	2 %	\$ -	- %	\$ 36,482	10 %
U.S. government and government												
sponsored entities	1,554	2	1,458	1	1,729	3	394	2	-	-	5,135	1
Obligations of states, municipalities												
and political subdivisions	6,095	7	7,035	3	3,043	6	-	-	-	-	16,173	5
Non-U.S. governments	9,135	10	4,548	2	1,484	3	7	-	-	-	15,174	4
Corporate debt	26,965	31	103,571	51	29,709	57	2,211	11	(350)	4	162,106	45
Residential Mortgage-Backed Securities	10,528	12	17,010	8	2,564	5	3,763	19	(451)	6	33,414	9
Commercial Mortgage-Backed Securities	4,068	5	9,758	5	1,927	4	24	-	-	-	15,777	4
Collateralized Debt Obligations (CDOs)	4,221	5	6,826	3	(1,399)	(3)	669	3	(1,087)	14	9,230	3
Asset-Backed Securities	2,600	2	5,349	3	910	2	97	-	-	-	8,956	2
Total bonds available for sale	65,166	74	155,555	76	39,967	77	7,165	35	(1,888)	24	265,965	73
Other bond securities, at fair value	1,263	1	562	-	4,398	8	116	1	(924)	12	5,415	2
Total Fixed Maturities	66,429	75	156,117	76	44,365	85	7,281	36	(2,812)	36	271,380	75
Equity securities												
Other common and preferred												
stock, at fair value	430	-	157	-	5	-	301	1	(22)	-	871	-
Mortgage and other loans receivable												
Residential mortgages	3,183	4	1,999	1	20	-	-	-	-	-	5,202	1
Commercial mortgages	4,868	5	27,827	14	3,664	7	-	-	-	-	36,359	10
Life insurance policy loans	-	-	1,228	1	844	2	-	-	-	-	2,072	1
Commercial loans, other loans and												
notes receivable	1,329	2	1,872	1	259	-	12	-	(718)	9	2,754	1
Total mortgage and other loans receivable	9,380	11	32,926	17	4,787	9	12	-	(718)	9	46,387	13
Allowance for credit losses	(151)	-	(577)	-	(69)	-	-	-	-	-	(797)	-
Total mortgage and other loans receivable,												
net of allowance	9,229	11	32,349	17	4,718	9	12	-	(718)	9	45,590	13
Other invested assets												
Hedge funds	1,422	2	578	-	205	-	-	-	(11)		2,194	1
Private equity	3,491	4	2,533	1	1,254	3	2,334	12	(3,685)	48	5,927	2
Real estate investments	495	1	3,517	2	572	1	3,013	15	413	(5)	8,010	2
Other invested assets - All other	1,012	1	451	-	17	-	304	1	-	-	1,784	1
Total other invested assets	6,420	8	7,079	3	2,048	4	5,651	28	(3,283)	43	17,915	6
Short-term investments	5,033	6	8,563	4	971	2	7,039	35	(958)	12	20,648	6
Total investments	\$ 87,541	100 %	\$ 204,265	100 %	\$ 52,107	100 %	\$ 20,284	100 %	\$ (7,793)	100 %	\$ 356,404	100 %

<sup>\*</sup> The invested assets related to the intercompany reinsurance agreement with Fortitude are included within Legacy Portfolio.



<sup>\*\*</sup> Eliminations are primarily related to intercompany investments in consolidated investment entities.

## American International Group, Inc. Summary of Fixed Maturity Securities, at Fair Value

	September 30, 2020											
		General	Life &	Legacy	Other							
(in millions)		Insurance	Retirement	<u>Portfolio</u>	<b>Operations</b>	Eliminations*		AIG Inc.				
Bonds available for sale, at fair value	ф	1.554	r 1 450	A 1.720 A	204 4			5 125				
U.S. government and government sponsored entities	\$	1,554			394 \$	-	\$	5,135				
Obligations of states, municipalities and political subdivisions		6,095	7,035	3,043	-	-		16,173				
Non-U.S. governments		9,135	4,548	1,484	7			15,174				
Total Government and municipalities		16,784	13,041	6,256	401	-		36,482				
Corporate debt												
Financial institutions:		7.012	0.000	2.026				17.050				
Banks		7,013 987	8,909 5,472	2,036 2,093	119	<del>-</del>		17,958				
Insurance Other securities firms and other financial institutions		2.246	11.128	2,093 1,539	119	-		8,671 15.025				
Total Financial institutions		10.246	25,509	5.668	231			41.654				
Utilities		1,826	14.809	5,828	52	-		22,515				
Communications		1,545	7,011	2,020	254	_		10,830				
Consumer noncyclical		3.763	15.535	4.574	353	_		24.225				
Consumer cyclical		2,660	7,515	1,645	371	-		12,191				
Capital goods		1,313	5,617	1,229	100	-		8,259				
Energy		1,519	8,514	2,358	57	-		12,448				
Basic materials		823	3,630	1,185	76	=		5,714				
Other		3,270	15,431	5,202	717	(350)		24,270				
Total Corporate debt	\$ .	26,965	\$ <u>103,571</u>	\$ <u>29,709</u> \$	2,211 \$	(350)	\$	162,106				
Mortgage-backed, asset-backed and collateralized Investments in Residential Mortgage-Backed Securities												
Agency	\$	4,939				-	\$	17,149				
Prime jumbo non-agency		1,625	2,202	417	32	-		4,276				
Other non-agency		3,964	6,823	1,202	-	-		11,989				
Internal Transactions			451			(451)		-				
Total Investments in Residential Mortgage-Backed Securities	\$ .	10,528	\$ <u>17,010</u>	\$ 2,564 \$	3,763	(451)	\$	33,414				
Investments in Commercial Mortgage-Backed Securities	\$	108	\$ 1.524	\$ 498 \$	- \$	r	s	2,130				
Agency Non-agency (CMBS traditional and other)	Э	3,960	8,234	3 498 3 1,429_		-	3	13,647				
Total Investments in Commercial Mortgage-Backed Securities	e ·	4,068					•	15,777				
	Φ.	4,000	7,/30	Φ <u>1,927</u> Φ	<b>4</b> 1	·		13,///				
Investments in Collateralized Debt Obligations (CDOs) Bank loans (CLO)	\$	2.852	\$ 5,500	\$ 174 <b>\$</b>	669 \$	2	S	9,195				
Other	Ф	1.369	1.326	(1,573)	009 1	(1,087)	D.	35				
Total Investments in CDOs	e.	4.221			669 9		•	9.230				
Investments in Asset-Backed Securities (ABS)	\$	2,600			97		\$	8,956				
Total Mortgage-backed, asset-backed and collateralized	\$	21,417					\$	67,377				
Total Bonds available for sale, at fair value	\$	65,166					\$	265,965				
Oth h		,	,	, , ,	, , , ,			,				
Other bond securities, at fair value U.S. government and government sponsored entities	\$		\$ -	\$ 1,870 \$	- S	-	s	1,870				
Corporate debt	Ф	12	<b>-</b>	\$ 1,070 \$	- 1		3	1,870				
Mortgage-backed, asset-backed and collateralized:		12	-	-	-	-		12				
RMBS		214	134	92	53	(5)		488				
CMBS		61	148	113	-	(3)		322				
CDO/ABS and other collateralized		976	280_	2.323	63_	(919)		2.723				
Total mortgage-backed, asset-backed and collateralized	•	1.251	562	2.528	116	(924)		3.533				
Total Other Bonds Securities at Fair value		1,263	562	4,398	116	(924)		5,415				
Total Fixed Maturities	\$	66,429	\$156,117			• •	\$	271,380				
	•											

<sup>\*</sup>Eliminations are primarily related to intercompany investments in consolidated investment entities.



### American International Group, Inc. **Credit Ratings for Fixed Maturities**

#### **Credit Ratings**

At September 30, 2020, approximately 89 percent of our fixed maturity securities were held by our domestic entities. Approximately 88 percent of these securities were rated investment grade by one or more of the principal rating agencies. Our investment decision process relies primarily on internally generated fundamental analysis and internal risk ratings. Third-party rating services' ratings and opinions provide one source of independent perspective for consideration in the internal analysis.

Moody's Investors Service Inc. (Moody's), Standard & Poor's Financial Services LLC, a subsidiary of S&P Global Inc. (S&P), or similar foreign rating services rate a significant portion of our foreign entities' fixed maturity securities portfolio. Rating services are not available for some foreign-issued securities. Our Credit Risk Management department closely reviews the credit quality of the foreign portfolio's nonrated fixed maturity securities. At September 30, 2020, approximately 95 percent of such investments were either rated investment grade or, on the basis of our internal analysis, were equivalent from a credit standpoint to securities rated investment grade. Approximately 28 percent of the foreign entities' fixed maturity securities portfolio is comprised of sovereign fixed maturity securities supporting policy liabilities in the country of issuance.

#### **Composite AIG Credit Ratings**

With respect to our fixed maturity securities, the credit ratings in the following pages reflect: (a) a composite of the ratings of the three major rating agencies, or when agency ratings are not available, the rating assigned by the NAIC SVO (99 percent of total fixed maturity securities), or (b) our equivalent internal ratings when these investments have not been rated by any of the major rating agencies or the NAIC. The "Non-rated" category in those tables consists of fixed maturity securities that have not been rated by any of the major rating agencies, the NAIC or us.

#### **NAIC Designations of Fixed Maturity Securities**

The Securities Valuation Office (SVO) of the National Association of Insurance Commissioners (NAIC) evaluates the investments of U.S. insurers for statutory reporting purposes and assigns fixed maturity securities to one of six categories called 'NAIC Designations.' In general, NAIC Designations of '1' highest quality, or '2' high quality, include fixed maturity securities considered investment grade, while NAIC Designations of '3' through '6' generally include fixed maturity securities referred to as below investment grade. The NAIC has adopted revised rating methodologies for certain structured securities, including non-agency RMBS and CMBS, which are intended to enable a more precise assessment of the value of such structured securities and increase the accuracy in assessing expected losses to better determine the appropriate capital requirement for such structured securities. These methodologies result in an improved NAIC Designation for such securities compared to the rating typically assigned by the three major rating agencies



## American International Group, Inc. **Credit Ratings for Fixed Maturities**

	September 30, 2020											
		General		Life &		Legacy	C	ther				
(in millions)	_	Insurance		Retirement		Portfolio	_Ope	rations	Eliminations*		AIG Inc.	
Bonds available for sale, at fair value												
Government and municipalities												
AAA	\$	5,638	\$	2,266	\$	639	\$	394	\$ -	\$	8,937	
AA		5,794		5,543		4,153		7	-		15,497	
A		4,071		2,146		752		-	-		6,969	
BBB		968		2,172		546		-	-		3,686	
Below investment grade		305		501		155		-	-		961	
Not Rated		8		413	_	11		-	<u> </u>		432	
Total Government and municipalities	\$	16,784	\$	13,041	\$	6,256	\$	401	\$ -	\$	36,482	
Corporate debt												
AAA	\$	811	\$	1,250	\$	940	\$	-	\$ -	\$	3,001	
AA		3,068		11,242		4,502		-	=		18,812	
A		9,116		31,441		10,102		-	=		50,659	
BBB		10,132		50,402		12,851		44	(350)		73,079	
Below investment grade**		3,744		9,236		1,314		1,975	=		16,269	
Not Rated	_	94	_	-	_	-		192	<u> </u>		286	
Total Corporate debt	\$	26,965	\$	103,571	\$	29,709	\$	2,211	\$ (350)	\$	162,106	
Mortgage-backed, asset-backed and collateralized												
Investments in residential mortgage-backed securities												
AAA	\$	6,339	\$	8,690	\$	946	\$	3,759	\$ (341)	\$	19,393	
AA		1,027		2,464		421		4	(50)		3,866	
A		198		450		13		-	(27)		634	
BBB		112		224		16		-	(20)		332	
Below investment grade**		2,852		5,180		1,168		-	(13)		9,187	
Not Rated		=	_	2	_	-		-	<u> </u>		2	
Total Investments in residential mortgage-backed securities	\$	10,528	\$	17,010	\$	2,564	\$	3,763	\$ (451)	\$	33,414	
Investments in commercial mortgage-backed securities												
AAA	\$	2,390	\$	5,426	\$	1,025	\$	24	\$ -	S	8,865	
AA	Ψ	1,184	Ψ	3,185	Ψ	573	4		<u>-</u>	"	4,942	
A		340		595		175		_	_		1,110	
BBB		140		307		114		_	_		561	
Below investment grade		6		229		40		_	-		275	
Not Rated		8		16		-		_	-		24	
Total Investments in commercial mortgage-backed securities	<b>s</b> -	4,068	· s -	9,758	- <sub>\$</sub> -	1,927	s	24	<u> </u>	\$	15,777	
1 ocal investments in commercial moregage-vacace securities	Ψ_	7,000	Ψ_	2,130	- Ψ -	19741	Ψ		Ψ	Ψ	13,111	



<sup>\*</sup> Eliminations are primarily related to intercompany investments in consolidated investment entities.

\*\* These securities are mostly rated NAIC-1 and NAIC-2 by the NAIC. See NAIC designation table on page 63 herein.

## American International Group, Inc. **Credit Ratings for Fixed Maturities**

	September 30, 2020													
		General	Life &		Legacy		Other							
(in millions)	_	Insurance	Retirement		Portfolio	_0	perations		Eliminations*		AIG Inc.			
Bonds available for sale, at fair value Investments in collateralized debt obligations (CDOs)														
AAA	\$	1,083 \$	1,392	\$	17	\$	669	\$	(10)	\$	3,151			
AA		2,384	4,004		(1,527)		-		(696)		4,165			
A		620	1,135		75		-		(83)		1,747			
BBB		88	186		18		-		(159)		133			
Below investment grade		13	46		4		-		(52)		11			
Not Rated	_	33	63	_	14		-		(87)		23			
Total Investments in CDOs	\$_	4,221 \$	6,826	\$_	(1,399)	\$	669	_ \$ .	(1,087)	\$	9,230			
Investments in asset-backed securities (ABS)			246	•	2.5	•	0.7	•						
AAA	\$	666 \$	246	\$	25	\$	97	\$	-	\$	1,034			
AA		411	1,090		220		-		-		1,721			
A		775	2,007		366		-		-		3,148			
BBB		730	1,956		289		-		-		2,975			
Below investment grade Not Rated		17	48		10		-		-		75   3			
Total Investments in ABS	<b>s</b> -	2,600 \$	5,349	- <sub>-</sub> -	910		97	·	<u> </u>	\$	8,956			
	<b>»</b> _	2,000 \$	5,349	. <b>3</b> _	910	<b>a</b> —	97	_ \$ .	<u> </u>	3	8,950			
Total Bonds available for sale, at fair value  AAA	\$	16,927 \$	19,270	er.	3,592	<b>C</b>	4,943	ø	(351)	s	44,381			
AAA AA	J	13,868	27,528	Ф	8,342	Ф	4,943	Ф	(746)	3	49,003			
AA A		15,120	37,774		11,483		11		(110)		64,267			
BBB		12,170	55,247		13,834		44		(529)		80,766			
Below investment grade**		6,937	15,240		2,691		1,975		(65)		26,778			
Not Rated		144	496		25		192		(87)		770			
Total bonds available for sale, at fair value	\$ _	65,166 \$	155,555	\$	39,967	\$	7,165	\$	(1,888)	\$	265,965			
Other Bonds Securities at Fair value														
AAA	\$	194 \$	41	\$	1,884	\$	88	\$	(5)	\$	2,202			
AA		40	112		76		18		-		246			
A		19	119		11		10		-		159			
BBB		7	56		283		-		-		346			
Below investment grade**		69	201		1,945		-		-		2,215			
Not Rated	_	934	33	_	199		-		(919)		247			
Total Other Bonds Securities at Fair value	\$_	1,263 \$	562	\$_	4,398	\$	116	_ \$ .	(924)	\$	5,415			
Total Fixed Maturities														
AAA	\$	17,121 \$	19,311	\$	5,476	\$	5,031	\$	(356)	\$	46,583			
AA		13,908	27,640		8,418		29		(746)		49,249			
A		15,139	37,893		11,494		10		(110)		64,426			
BBB		12,177	55,303		14,117		44		(529)		81,112			
Below investment grade**		7,006	15,441		4,636		1,975		(65)		28,993			
Not Rated		1,078	529		224	_	192		(1,006)	_	1,017			
Total Fixed Maturities - Total AIG	<b>\$</b> =	66,429 \$	156,117	- <sup>\$</sup> =	44,365	<b>s</b>	7,281	= \$ :	(2,812)	\$	271,380			

<sup>\*</sup> Eliminations are primarily related to intercompany investments in consolidated investment entities.



<sup>\*\*</sup> These securities are mostly rated NAIC-1 and NAIC-2 by the NAIC. See NAIC designation table on page 63 herein.

## American International Group, Inc. Fixed Maturity Securities, at Fair Value by Category and Ratings

			Sep	tembe	r 30, 2020		
	General	Life &	Lega	e <b>y</b>	Other		
(in millions)	 Insurance	Retirement	Portfo	lio	<b>Operations</b>	Eliminations*	AIG Inc.
Bonds available for sale, at fair value							
U.S. government and government sponsored entities	\$ 1,554 \$	1,458	\$ 1	,729	394	\$ -	\$ 5,135
AAA	1,545	1,449		267	394	-	3,655
AA	9	9	1	,462	_	_	1,480
Obligations of states, municipalities and political subdivisions	6,095	7,035	3	,043	-	-	16,173
AAA	1,269	666		213	_	-	2,148
AA	3,282	4,504	2	,226	_	-	10,012
A	1,274	1,046		371	-	-	2,691
BBB	212	390		222	_	-	824
Below investment grade	56	16		-	_	-	72
Non-rated	2	413		11	_	-	426
Non-U.S. governments	9,135	4,548	1	,484	7	_	15,174
AAA	2,824	151		159	_	-	3,134
AA	2,503	1,030		465	7	-	4,005
A	2,797	1,100		381	_	-	4,278
BBB	756	1,782		324	_	_	2,862
Below investment grade	249	485		155	-	-	889
Non-rated	6	-		-	-	-	6
Total Government and municipalities	\$ 16,784 \$	13,041	\$ 6	256	401	\$ -	\$ 36,482

<sup>\*</sup>Eliminations are primarily related to intercompany investments in consolidated investment entities.



## Fixed Maturity Securities, at Fair Value by Category and Ratings (Cont.)

	September 30, 2020													
in millions)		General nsurance	Life & Retirement	Legacy Portfolio	Other Operations	Eliminations*	Ai	IG Inc.						
Corporate debt		iisui ance	Ketirement	1 01 (10110	Operations	Elilillations	A	io iic.						
Financial institutions:														
Banks	\$	7,013 \$	8,909	s 2,036 \$	- \$	_	\$	17,958						
AAA		421	, <u>-</u>	12	<u>-</u>	-		433						
AA		1,295	384	133	-	-		1,812						
A		3,734	5,672	1,182	-	-		10,588						
BBB		1,432	2,616	641	-	-		4,689						
Below investment grade		127	237	68	-	-		432						
Non-rated		4	_	-	-	-		4						
Insurance		987	5,472	2,093	119	_		8,671						
AAA		70		· -	-	-		70						
AA		224	1,213	488	-	-		1,925						
A		323	2,428	987	-	-		3,738						
BBB		289	1,758	613	-	-		2,660						
Below investment grade		74	73	5	105	-		257						
Non-rated		7	_	-	14	-		21						
Other securities firms and other financial institutions		2,246	11,128	1,539	112	_		15,025						
AAA		, -	´ <u>-</u>	, <u>-</u>	-	-		´ -						
AA		283	1,545	303	_	_		2,131						
A		414	1,626	299	_	_		2,339						
BBB		1,385	7,591	908	_	_		9,884						
Below investment grade		141	366	29	105	_		641						
Non-rated		23	-	-	7	_		30						
Utilities		1,826	14,809	5,828	52	_		22,515						
AAA		-,	2	-	-	_		2						
AA		130	2,015	937	_	_		3,082						
A		607	5,654	2,714	_	_		8,975						
BBB		1,026	6,593	1,992	_	_		9,611						
Below investment grade		56	545	185	41	_		827						
Non-rated		7	-	-	11	_		18						
Communications		1,545	7,011	2,020	254	_		10,830						
AAA		-,	-	-,	-	_								
AA		13	61	23	_	_		97						
A		372	1,979	557	_	_		2,908						
BBB		833	4,449	1,310	20	_		6,612						
Below investment grade		326	522	130	208	_		1,186						
Non-rated		1	-	-	26	_		27						
Consumer noncyclical		3,763	15,535	4,574	353	_		24,225						
AAA		38	232	136	-	<u>-</u>		406						
AA		213	987	351	_	_		1,551						
A		1,209	4,991	1,608	_	_		7,808						
BBB		1,607	7,549	2,308	_	_		11,464						
Below investment grade**		694	1,776	171	333	- -		2,974						
Non-rated		2	1,770	-	20	- -		2,774						

<sup>\*</sup> Eliminations are primarily related to intercompany investments in cosolidated investment entities.

\*\* These securities are mostly rated NAIC-1 and NAIC-2 by the NAIC. See NAIC designation table on page 63 herein.



## American International Group, Inc. Fixed Maturity Securities, at Fair Value by Category and Ratings (Cont.)

	September 30, 2020													
(in millions)		General Insurance	Life & Retirement	Legacy Portfolio	Other Operations	Eliminations*	AIG Inc.							
Corporate debt (Cont.)														
Consumer cyclical	\$	2,660 \$	7,515 \$	1,645 \$	371 \$	-	\$ 12,191							
AAA		4	-		-	-	4							
AA		316	1,431	447	-	-	2,194							
A		710	1,971	561	-	-	3,242							
BBB		801	2,335	431	-	-	3,567							
Below investment grade		821	1,778	206	332	-	3,137							
Non-rated		8	-	-	39	-	47							
Capital goods		1,313	5,617	1,229	100	=	8,259							
AA		477	32	-	=	=	32							
A BBB		477	1,572	424 669	=	=	2,473							
		407	2,997		100	=	4,073							
Below investment grade		429	1,016	136	100	-	1,681							
Non-rated		1 510	0.514	2 250	57	=	12 449							
Energy		1,519 300	<b>8,514</b> 1,033	<b>2,358</b> 458	5/	=	<b>12,448</b> 1,791							
AA		300	1,033	231	-	=	1,753							
A BBB		609	1,222 4,999	1,512	-	=	7,120							
Below investment grade		307	1,260	1,312	57	=	1,781							
Non-rated		307	1,200	137	<i>31</i>	-	3							
Basic materials		823	3,630	1,185	76	-	5,714							
AA		5	3,030	1,103	70		5							
			318	165	-	=								
A		163		165	-	=	646							
BBB		500	2,994	914	-	=	4,408							
Below investment grade		146	318	106	76	-	646							
Non-rated		9	=	-	=	-	9							
Other		3,270	15,081	5,202	717	-	24,270							
AAA		278	1,016	792	-	-	2,086							
AA		289	2,541	1,362	=	=	4,192							
A		807	4,008	1,374	-	-	6,189							
BBB		1,243	6,171	1,553	24	-	8,991							
Below investment grade		623	1,345	121	618	_	2,707							
Non-rated		30	, -	_	75	_	105							
Internal transactions		-	350	_	-	(350)	_							
BBB		_	350	_	_	(350)								
Total Corporate debt	s —	26,965 \$	103,571 \$	29,709 \$	2,211 \$	(350)	\$ 162,106							
Total Corporate uebt	Φ	20,703	103,371 \$	49,109 \$	<u> </u>	(330)	J 102,100							

<sup>\*</sup>Eliminations are primarily related to intercompany investments in consolidated investment entities.



## American International Group, Inc. Fixed Maturity Securities, at Fair Value by Category and Ratings (Cont.)

	September 30, 2020													
		General	Life &	Legacy	Other									
(in millions)		Insurance	Retirement	Portfolio	<b>Operations</b>	Eliminations*	AIG I	nc.						
Mortgage-backed, asset-backed and collateralized														
Investments in residential mortgage-backed securities	\$	4,939 \$	7.524	¢ 0.45	¢ 2.721	¢	•	17 140						
Agency	2							17,149						
AAA		4,939	7,366	836	3,731	-		16,872						
AA.		1 (25	168	109	-	=		277						
Prime jumbo non-agency		1,625	2,202	417	32	-		4,276						
AAA		749	696	89	28	-		1,562						
AA		371	762	138	4	-		1,275						
A		136	121	5	-	-		262						
BBB		27	39	9	-	-		75						
Below investment grade		342	584	176	-	-		1,102						
Other non-agency		3,964	6,823	1,202	_	_		11,989						
AAA		651	287	21	-	-		959						
AA		656	1,484	174	_	_		2,314						
A		62	302	8	-	-		372						
BBB		85	165	7	_	_		257						
Below investment grade**		2,510	4,583	992	_	_		8,085						
Non-rated		´ -	2	=	-	-		2						
Internal transactions		_	451	_	_	(451)		_						
AAA		_	341	_	_	(341)		-						
AA		_	50	_	_	(50)		-						
A		_	27	_	_	(27)		_						
BBB		_	20	_	_	(20)		_						
Below investment grade		_	13	_	_	(13)		_						
Residential mortgage-backed securities	\$ _	10,528 \$		\$ 2,564	\$ 3,763		\$	33,414						



<sup>\*</sup> Eliminations are primarily related to intercompany investments in consolidated investment entities.

\*\* These securities are mostly rated NAIC-1 and NAIC-2 by the NAIC. See NAIC designation table on page 63 herein.

Fixed Maturity Securities, at Fair Value by Category and Ratings (Cont.)

	September 30, 2020													
		General		Life &	Legacy		Other	F11		AIGI				
in millions)  Mortgage-backed, asset-backed and collateralized (Cont.)		Insurance	_ <u> </u>	etirement_	Portfolio	_	<b>Operations</b>	Eliminations*		AIG Inc.				
Investments in commercial mortgage-backed securities														
Agency	\$	108	\$	1,524	\$ 498	8 \$	- :	s -	\$	2,130				
AAA	Ψ	62	Ψ	625	288	-	- '	_	"	975				
AA		30		885	210		_	_		1,125				
A		10		-		_	_	_		10				
BBB		6		14		-	_	_		20				
Non-agency (CMBS traditional and other)		3,960		8,234	1,429	)	24	_		13,647				
AAA		2,328		4,801	737		24	-		7,890				
AA		1,154		2,300	363		-	-		3,817				
A		330		595	175	5	-	-		1,100				
BBB		134		293	114	1	-	-		541				
Below investment grade		6		229	40	)	-	-		275				
Non-rated		8		16		-	-	-		24				
Investments in commercial mortgage-backed securities		4,068		9,758	1,927	7	24			15,777				
Investments in collateralized debt obligations (CDOs)														
Bank loans (CLO)		2,852		5,500	174		669	-		9,195				
AAA		1,081		1,385	15		669	-		3,150				
AA		1,118		2,957	90		-	-		4,165				
A		602		1,082	63		-	-		1,747				
BBB		51		76	(	5	-	-		133				
Other		15		19	1	1	-	-		35				
Below investment grade		-		10	1	1	-	-		11				
Non-rated		15		8		-	-	-		23				
Internal transactions		1,354		1,307	(1,574	,	-	(1,087)		-				
AAA		2		6		_	-	(10)		-				
AA		1,266		1,047	(1,617		-	(696)						
A		18		53	12		-	(83)						
BBB		37		110	12		-	(159)						
Below investment grade		13		36	3		-	(52)		-				
Non-rated (GDG)		18		55	14			(87)						
Investments in collateralized debt obligations (CDOs)		4,221		6,826	(1,399		669	(1,087)		9,230				
Investments in asset-backed securities (ABS)		2,600		5,349	910		<b>97</b>	-		8,956				
AAA		666		246	25		97	=		1,034				
AA		411 775		1,090	220		=	-		1,721				
A BBB		730		2,007 1,956	366 289		-	-		3,148 2,975				
		17			289		-	-		2,975 75				
Below investment grade Non-rated		1/		48 2	10	,	-	-		3				
Non-rated Total asset-backed securities		2,600		5,349	910	- 1	97	-		8,956				
Total Bonds available for sale, at fair value	\$	65,166	- <u>-</u>	155,555			7,165	\$ (1,888)	\$	265,965				

<sup>\*</sup>Eliminations are primarily related to intercompany investments in consolidated investment entities.



## Fixed Maturity Security Portfolio by NAIC Designation and Composite AIG Credit Rating, at Fair Value

Septembe	er 30,	2020
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(in millions)			I	Total nvestment					al Below estment	
NAIC Designation	1	2		Grade	 3	4	5	6	Grade	Total
Other fixed maturity securities:										
General Insurance	\$ 27,177	\$ 12,632	\$	39,809	\$ 1,991	\$ 1,455	\$ 470	\$ 38	\$ 3,954	\$ 43,763
Life & Retirement	52,589	53,971		106,560	5,911	2,944	1,108	80	10,043	116,603
Legacy Portfolio	22,189	14,114		36,303	1,026	427	70	3	1,526	37,829
Other Operations	401	44		445	270	1,799	91	4	2,164	2,609
Eliminations*		 (350)		(350)	 -	-	 -	-	 	(350)
Total Other fixed maturity securities	\$ 102,356	\$ 80,411	\$	182,767	\$ 9,198	\$ 6,625	\$ 1,739	\$ 125	\$ 17,687	\$ 200,454
Mortgage-backed, asset-backed and collateralized:	 									
General Insurance	\$ 20,602	\$ 1,859	\$	22,461	\$ 84	\$ 38	\$ 13	\$ 71	\$ 206	\$ 22,667
Life & Retirement	36,313	2,506		38,819	220	54	97	318	689	39,508
Legacy Portfolio	3,764	813		4,577	16	12	17	1,907	1,952	6,529
Other Operations	4,668	-		4,668	-	-	-	-	-	4,668
Eliminations*	(1,235)	(1,166)		(2,401)	 (55)	(1)	(4)	-	 (60)	(2,461)
Total Mortgage-backed, asset-backed and collateralized	\$ 64,112	\$ 4,012	\$	68,124	\$ 265	\$ 103	\$ 123	\$ 2,296	\$ 2,787	\$ 70,911
Total**	\$ 166,468	\$ 84,423	\$_	250,891	\$ 9,463	\$ 6,728	\$ 1,862	\$ 2,421	\$ 20,474	\$ 271,365

<sup>\*</sup>Eliminations are primarily related to intercompany investments in consolidated investment entities.

**September 30, 2020** 

(in millions)					otal stment						Total Below Investment	
Composite AIG credit rating	_	AAA/AA/A	 BBB	G	rade	 BB	В	C	C and Lower		Grade	Total
Other fixed maturity securities:												
General Insurance	\$	28,509	\$ 11,101 \$	3	39,610	\$ 2,066	\$ 1,616	\$	471	\$	4,153	\$ 43,763
Life & Retirement		53,893	52,573		106,466	5,661	3,149		1,327		10,137	116,603
Legacy Portfolio		22,953	13,397		36,350	967	431		81		1,479	37,829
Other Operations		401	44		445	271	1,607		286		2,164	2,609
Eliminations*	_		 (350)		(350)	 =			-			(350)
Total Other fixed maturity securities	\$	105,756	\$ 76,765 \$	3	182,521	\$ 8,965	\$ 6,803	\$	2,165	\$	17,933	\$ 200,454
Mortgage-backed, asset-backed and collateralized:												
General Insurance	\$	17,658	\$ 1,076 \$	3	18,734	\$ 140	\$ 66	\$	3,727	\$	3,933	\$ 22,667
Life & Retirement		30,957	2,730		33,687	481	261		5,079		5,821	39,508
Legacy Portfolio		2,430	720		3,150	101	36		3,242		3,379	6,529
Other Operations		4,668	-		4,668	-	-		-		-	4,668
Eliminations*	_	(1,212)	 (179)		(1,391)	 (60)	(3)		(1,007)		(1,070)	(2,461)
Total Mortgage-backed, asset-backed and collateralized	\$_	54,501	\$ 4,347 \$	3	58,848	\$ 662	\$ 360	\$	11,041	\$_	12,063	\$ 70,911
Total**	\$_	160,257	\$ 81,112 \$	<u> </u>	241,369	\$ 9,627	\$ 7,163	\$	13,206	\$_	29,996	\$ 271,365

<sup>\*</sup>Eliminations are primarily related to intercompany investments in consolidated investment entities.

\*\*Excludes \$15 million of fixed maturity securities for which no NAIC Designation is available.



<sup>\*\*</sup>Excludes \$15 million of fixed maturity securities for which no NAIC Designation is available.

## Commercial Mortgage Loan Exposure by Location and Class of Loan Based on Amortized Cost

						So	epte	ember 30, 202	20					
	Number of	_				Cla	ass							Percent of
(dollars in millions)	Loans	=	<b>Apartments</b>	Offices	_	Retail	_	Industrial		Hotel	Others		Total	Total
N Vd-	107	ø	2 (19 6	5 244	¢.	462	ø	202	¢.	100 €		6	0.017	25 0/
New York	107	\$	2,618 \$	,	\$	462	<b>3</b>	392	\$	100 \$	-	\$	8,916	25 %
California	69		845	1,342		247		539		811	33		3,817	10
New Jersey	46		1,703	31		413		90		12	33		2,282	6
Texas	51		575	1,166		171		138		144	_		2,194	6
Florida	71		445	157		501		215		217	-		1,535	4
Massachusetts	12		537	229		554		25		-	-		1,345	4
Illinois	20		504	575		10		18		-	22		1,129	3
Washington, D.C.	13		453	211		-		-		18	-		682	2
Pennsylvania	20		80	17		493		46		25	-		661	2
Ohio	23		171	10		185		264		-	-		630	2
Other states	191		2,087	727		1,218		719		400	7		5,158	14
Foreign	86	_	3,686	1,150		974	_	1,300		547	353		8,010	22
Total Commercial Mortgages*	709	\$	13,704 \$	10,959	\$	5,228	\$	3,746	\$	2,274 \$	448	\$	36,359	100 %

<sup>\*</sup>Does not reflect allowance for credit losses.

							S	epte	ember 30, 202	0					
	Number of						C	lass	s						Percent of
(dollars in millions)	Loans	A	partments	_	Offices	_	Retail		Industrial		Hotel	_	Others	Total(c)	Total
In good standing Restructured <sup>(a)</sup> 90 days or less delinquent >90 days delinquent or in	700 3 1	\$	13,704	\$	10,843	\$	5,124 50	\$	3,746	\$	2,080 - 108	\$	448 - -	\$ 35,945 50 108	99 % - -
process of foreclosure	5		-		116		54	_	-		86		=_	256	1
Total Commercial Mortgages(b)	709	\$	13,704	\$	10,959	\$_	5,228	\$_	3,746	\$_	2,274	\$_	448	\$ 36,359	100 %

<sup>(</sup>a) Loans that have been modified in troubled debt restructurings and are performing according to their restructured terms.



<sup>(</sup>b) Does not reflect allowance for credit losses.

<sup>(</sup>c) As of September 30, 2020 and in all presented periods there were no significant amounts of nonperforming commercial mortgages (defined as those loans where payment of contractual principal or interest is more than 90 days past due).

### Commercial Mortgages - Debt Service Coverage Ratios and Loan-to-Value Ratios by Vintage Year

(in millions) **September 30, 2020** Debt Service Coverage Ratios(1) **Total AIG Inc.** Loan-to-Value Ratios(2) >1.20x1.00x - 1.20x <1.00xLess than 65% \$ 23,547 \$ 2,120 \$ 731 \$ 26,398 65% to 75% 524 7,551 7,015 12 76% to 80% 805 5 810 Greater than 80% 1,328 10 262 1,600 Total commercial mortgages\* 32,695 \$ 2,659 1,005 36,359

(in millions) September 30, 2020

Loan-to-Value Ratios(2)				Vintage Year			
	2020	2019	2018	2017	2016	Prior	Total AIG Inc.
Less than 65%	\$ 1,571 \$	3,594	\$ 4,796	\$ 3,050 \$	3,251	\$ 10,136	\$ 26,398
65% to 75%	163	1,858	1,513	974	1,292	1,751	7,551
76% to 80%	-	88	-	124	98	500	810
Greater than 80%	2	384	-	54	617	543	1,600
Total commercial mortgages*	\$ 1,736 \$	5,924	\$ 6,309	\$ 4,202 \$	5,258	\$ 12,930	\$ 36,359

<sup>\*</sup> Does not reflect allowance for credit losses.



<sup>(1)</sup> The debt service coverage ratio compares a property's net operating income to its debt service payments, including principal and interest. Our weighted average debt service coverage ratio was 2.2X at September 30, 2020.

<sup>(2)</sup> The loan-to-value ratio compares the current unpaid principal balance of the loan to the estimated fair value of the underlying property collateralizing the loan. Our weighted average loan-to-value ratio was 57 percent at September 30, 2020.

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## **American International Group, Inc. Earnings Per Share Computations**

(in millions) Quarterly September 30, **GAAP Basis:** 3Q20 2Q20 1Q20 4Q19 3Q19 2020 2019 **Numerator for EPS:** \$ Income from continuing operations 294 \\$ (7,765)\$ 1,654 \$ 820 \$ 973 (5,817) \$ 3,301 Less: Net income from continuing operations attributable to noncontrolling interests 162 (95)(60)78 881 11 317 7 8 7 7 8 22 15 Less: Dividends declared on preferred stock Income attributable to AIG common shareholders (7,935)1,742 873 (5,917)2,405 from continuing operations 276 648 49 Income from discontinued operations, net of income tax expense (1) (1) Net income attributable to AIG common shareholders 281 | \$ (7,936) \$ 1,742 \$ 922 \$ 648 (5,913) \$ 2,404 **Denominator for EPS:** Weighted average common shares outstanding - basic\* 867.7 867.0 874.2 878.2 877.0 869.6 876.3 Dilutive \*\* 4.7 18.2 18.8 10.9 5.4 873.1 867.0 878.9 896.4 895.8 Weighted average common shares outstanding - diluted 869.6 887.2 **Income per common share attributable to AIG common shareholders:** Basic: Income from continuing operations 0.31 | \$ (9.15) \$ 1.99 \$ 0.99 \$ 0.74 (6.80) \$ 2.74 Income from discontinued operations 0.01 0.06 Net income attributable to AIG common shareholders 0.32 \$ (9.15) \$ 1.99 \$ 1.05 \$ 0.74 (6.80) \$ 2.74 Diluted: Income from continuing operations 0.31 \\$ (9.15) \$ 1.98 \$ 0.97 \$ 0.72 (6.80) \$ 2.71 0.01 Income from discontinued operations 0.06 Net income attributable to AIG common shareholders 0.32 \$ (9.15) \$ 1.98 \$ 1.03 \$ 0.72 (6.80) \$ 2.71



**Nine Months Ended** 

<sup>\*</sup> Includes vested shares under our share-based employee compensation plans.

<sup>\*\*</sup> For the nine months ended September 30, and three months ended June 30, 2020, since we reported a net loss attributable to AIG common shareholders from continuing operations, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts. The shares excluded from the diluted EPS calculation were 4,432,369 and 3,226,882 shares for the nine months ended September 30, and three months ended June 30, 2020, respectively. Decrease in dilutive shares is primarily driven by the decrease in average share price in the three months ended March 31, 2020, resulting in all warrants being antidilutive (as the average share price is below the warrant exercise price).

## American International Group, Inc. **Reconciliation of Book Value Per Common Share**

(in millions, except per common share data)

					Duarterly			 As of Septe	embe	r 30,
Book Value Per Common Share	3Q	20		2Q20	1Q20	4Q19	3Q19	2020		2019
Total AIG shareholders' equity	\$	64,108	\$	62,234 \$	60,173 \$	65,675 \$	65,603	\$ 64,108	\$	65,603
Less: Preferred equity		485		485	485	485	485	485		485
Total AIG common shareholders' equity (a)		63,623		61,749	59,688	65,190	65,118	63,623		65,118
Less: Accumulated other comprehensive income (AOCI)		10,978		9,169	(994)	4,982	5,615	10,978		5,615
Add: Cumulative unrealized gains and losses related to Fortitude Re's										
Funds Withheld Assets		4,392		4,215	-	-	-	4,392		-
Total AIG common shareholders' equity, excluding AOCI adjusted for			_							
the cumulative unrealized gains and losses related to Fortitude Re's										
Funds Withheld Assets (b)		57,037		56,795	60,682	60,208	59,503	57,037		59,503
Less: Deferred tax assets (DTA)*		8,123		8,643	8,535	8,977	9,393	8,123		9,393
Total adjusted common shareholders' equity (c)	\$ 4	48,914	\$	48,152 \$	52,147 \$	51,231 \$	50,110	\$ 48,914	\$	50,110
Total common shares outstanding (d)		861.4		861.4	861.3	870.0	869.9	861.4		869.9
Book value per common share (a÷d) Book value per common share, excluding AOCI adjusted for the cumulative	\$	73.86	\$	71.68 \$	69.30 \$	74.93 \$	74.85	\$ 73.86	\$	74.85
unrealized gains and losses related to Fortitude Re's										
Funds Withheld Assets (b÷d)		66.21		65.93	70.45	69.20	68.40	66.21		68.40
Adjusted book value per common share (c÷d)		56.78		55.90	60.55	58.89	57.60	56.78		57.60

			Quarterly			As of Septe	ember 30,
Tangible Book Value Per Common Share	3Q20	2Q20	1Q20	4Q19	3Q19	2020	2019
Total AIG common shareholders' equity (a)	\$ 63,623	\$ 61,749 \$	59,688 \$	65,190 \$	65,118	\$ 63,623	\$ 65,118
Less Intangible Assets:							
Goodwill	4,026	3,983	3,989	4,038	4,076	4,026	4,076
Value of business acquired	122	121	297	317	335	122	335
Value of distribution channel acquired	507	517	526	536	545	507	545
Other intangibles	322	323	329	333	335	322	335
Total intangibles assets	4,977	4,944	5,141	5,224	5,291	4,977	5,291
Total AIG tangible common shareholders' equity (e)	58,646	56,805	54,547	59,966	59,827	58,646	59,827
Less: Accumulated other comprehensive income (AOCI)	10,978	9,169	(994)	4,982	5,615	10,978	5,615
Add: Cumulative unrealized gains and losses related to Fortitude Re's							
Funds Withheld Assets	4,392	4,215	-	-	-	4,392	-
Total AIG tangible common shareholders' equity, excluding intangible asset,							
AOCI adjusted for the cumulative unrealized gains and losses related to							
Fortitude Re's Funds Withheld Assets (f)	52,060	51,851	55,541	54,984	54,212	52,060	54,212
Less: Deferred tax assets (DTA)*	8,123	8,643	8,535	8,977	9,393	8,123	9,393
Total adjusted tangible common shareholders' equity (g)	\$ 43,937	\$ 43,208 \$	47,006 \$	46,007 \$	44,819	\$ 43,937	\$ 44,819
Total common shares outstanding (d)	861.4	861.4	861.3	870.0	869.9	861.4	869.9
Tangible book value per common share (e÷d)	\$ 68.08	\$ 65.94 \$	63.33 \$	68.93 \$	68.77	\$ 68.08	\$ 68.77
Tangible book value per common share, excluding AOCI adjusted for							
the cumulative unrealized gains and losses related to							
Fortitude Re's Funds Withheld Assets (f÷d)	60.44	60.19	64.49	63.20	62.32	60.44	62.32
Adjusted tangible book value per common share (g÷d)	51.01	50.16	54.58	52.88	51.52	51.01	51.52

<sup>\*</sup> Represents deferred tax assets only related to U.S. net operating loss and foreign tax credit carryforwards on a U.S. GAAP basis and excludes other balance sheet deferred tax assets and liabilities.



## American International Group, Inc. Reconciliation of Return On Common Equity

(in millions, except per common share data)

(iii iiiiiiiiii), except per common suure dudu)		•	Quarterly			 Septemb	er 30,
Return On Common Equity Computations	3Q20	2Q20	1Q20	4Q19	3Q19	2020	2019
Actual or Annualized net income (loss) attributable to AIG common shareholders (a)	\$ 1,124	\$ (31,744) \$	6,968	3,688	\$ 2,592	\$ (7,884) \$	3,205
Actual or Annualized adjusted after-tax income attributable to AIG common shareholders (b)	\$ 2,836	\$ 2,284 \$	396	3,676	\$ 2,020	\$ 1,839 \$	4,220
Average AIG Common Shareholders' equity (c) Less: Average AOCI	\$ 62,686 10,074	\$ 60,719 \$ 4,088	62,439 1,994	65,154 5,299	\$ 64,586 5,303	\$ 62,563 6,034 \$	61,459 2,831
Add: Average cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets	4,304	2,108	-	-	-	2,152	-
Less: Average DTA*	8,383	8,589	8,756	9,185	9,485	8,570	9,762
Average adjusted common shareholders' equity (d)	\$ 48,533	\$ 50,150 \$	51,689	50,670	\$ 49,798	\$ 50,111 \$	48,866
ROCE (a÷c) Adjusted return on common equity (b÷d)	1.8% 5.8%	NM** 4.6%	11.2% 0.8%	5.7% 7.3%	4.0% 4.1%	NM 3.7%	5.2% 8.6%

			(	Quarterly			Septemb	er 30,
Return On Tangible Common Equity Computations	3Q20	]	2Q20	1Q20	4Q19	3Q19	2020	2019
Actual or Annualized net income (loss) attributable to AIG common shareholders (a)	\$ 1,124	\$	(31,744) \$	6,968 \$	3,688 \$	2,592	\$ (7,884) \$	3,205
Actual or Annualized adjusted after-tax income attributable to AIG common shareholders (b)	\$ 2,836	\$	2,284 \$	396 \$	3,676 \$	2,020	\$ 1,839 \$	4,220
Average AIG Common Shareholders' equity (c) Less: Average intangible assets	\$ 62,686 4,961	\$	60,719 \$ 5,043	62,439 5,183	65,154 \$ 5,258	64,586 5,328	\$ 62,563 5,072 \$	61,459 6,706
Average AIG tangible common shareholders' equity (d)	57,725		55,676	57,256	59,896	59,258	57,491	54,753
Less: Average AOCI	10,074		4,088	1,994	5,299	5,303	6,034	2,831
Add: Average cumulative unrealized gains and losses related to								
Fortitude Re's Funds Withheld Assets	4,304		2,108	-	-	-	2,152	-
Less: Average DTA*	8,383		8,589	8,756	9,185	9,485	8,570	9,762
Average adjusted tangible common shareholders' equity (e)	43,572		45,107	46,506	45,412	44,470	\$ 45,039 \$	42,160
ROCE (a÷c) Return on tangible common equity (a÷d)	1.8% 1.9%		NM** NM**	11.2% 12.2%	5.7% 6.2%	4.0% 4.4%	NM NM	5.2% 5.9%
Adjusted return on tangible common equity (b÷e)	6.5%		5.1%	0.9%	8.1%	4.5%	4.1%	10.0%

<sup>\*</sup> Represents deferred tax assets only related to U.S. net operating loss and foreign tax credit carryforwards on a U.S. GAAP basis and excludes other balance sheet deferred tax assets and liabilities.



<sup>\*\*</sup> Not Meaningful.

## American International Group, Inc. Reconciliation of Adjusted Pre-tax and After-tax Income – Consolidated

(in millions)				Q	uarterly			Nine Months September	
	3	Q20		2Q20	1Q20	4Q19	3Q19	2020	2019
Pre-tax income (loss) from continuing operations	\$	368	\$	(9,661) \$	2,558 \$	1,036 \$	1,260	\$ (6,735) \$	4,251
Adjustments to arrive at Adjusted pre-tax income (loss)									
Changes in fair value of securities used to hedge guaranteed living benefits		(15)		(16)	7	(11)	(12)	(24)	(183)
Changes in benefit reserves and DAC, VOBA and SIA related to									
net realized capital gains (losses)		(78)		(255)	538	(95)	65	205	39
Changes in the fair value of equity securities		(119)		(56)	191	(152)	51	16	(6)
Loss (gain) on extinguishment of debt		(2)		=	17	19	-	15	13
Net investment income on Fortitude Re funds withheld assets (a)		(458)		(116)	-	-	-	(574)	-
Net realized capital (gains) losses on Fortitude Re funds withheld assets (a)		(32)		(96)	-	-	-	(128)	-
Net realized capital (gains) losses on Fortitude Re funds withheld embedded derivative (a)		656		837	-	-	-	1,493	-
Net realized capital (gains) losses (b)		514		1,619	(3,502)	310	(881)	(1,369)	(758)
(Income) loss from divested businesses		24		8,412	216	71	9	8,652	4
Non-operating litigation reserves and settlements		1		=	(6)	(8)	5	(5)	6
Unfavorable (favorable) prior year development and related amortization									
changes ceded under retroactive reinsurance agreements		(30)		(33)	(8)	(56)	(59)	(71)	(211)
Net loss reserve discount (benefit) charge		(31)		16	56	35	235	41	920
Integration and transaction costs associated with acquired businesses		1		4	2	8	3	7	16
Restructuring and other costs		100		134	90	44	67	324	174
Non-recurring costs related to regulatory or accounting changes		19		14	13	7	3	46	5
Adjusted pre-tax income (loss)	\$	918	\$ <u></u>	803 \$	172 \$	1,208 \$	746	\$ 1,893 \$	4,270



<sup>(</sup>a) Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.
(b) Includes all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication and net realized gains and losses on Fortitude Re funds withheld assets.

## American International Group, Inc. Reconciliation of Adjusted Pre-tax and After-tax Income - Consolidated

(in millions)				(	Quarterly				September	30,
		3Q20	1	2020	1020	4019	3019		2020	2019
After-tax net income (loss), including noncontrolling interests	S	299	<b>S</b>	(7,766) \$	1,654 \$	869 \$	973	S	(5,813) \$	3,300
Noncontrolling interests (income) loss	1	(11)	)	(162)	95	60	(317)	*	(78)	(881)
Net income (loss) attributable to AIG	\$	288	\$	(7,928) \$	1,749 \$	929 \$	656	S	(5,891) \$	2,419
Dividends on preferred stock	1	7	-	8	7	7	8		22	15
Net income (loss) attributable to AIG common shareholders	\$	281	\$	(7,936) \$	1,742 \$	922 \$	648	\$	(5,913) \$	2,404
Adjustments to arrive at Adjusted after-tax income (loss) (amounts net of tax,				. , ,					( )	
at U.S. statutory tax rate for each respective period, except where noted):										
Changes in uncertain tax positions and other tax adjustments (a)		(7)	)	206	5	7	8		204	23
Deferred income tax valuation allowance (releases) charges (b)		(8)	)	(183)	283	(3)	(9)		92	(40)
Changes in fair value of securities used to hedge guaranteed living benefits		(12)	)	(12)	5	(9)	(10)		(19)	(145)
Changes in benefit reserves and DAC, VOBA and SIA related to										
net realized capital gains (losses)		(61)	)	(202)	425	(75)	52		162	31
Changes in the fair value of equity securities		(94)	)	(44)	151	(120)	40		13	(5)
Loss (gain) on extinguishment of debt		(1)	)	` -	13	15	-		12	10
Net investment income on Fortitude Re funds withheld assets(c)		(362)	)	(92)	-	-	-		(454)	-
Net realized capital (gains) losses on Fortitude Re funds withheld assets(c)		(25)	)	(76)	-	-	-		(101)	-
Net realized capital (gains) losses on Fortitude Re funds withheld embedded derivative(c)		519		661	-	-	-		1,180	-
Net realized capital (gains) losses (d)(e)		424		1,250	(2,735)	254	(705)		(1,061)	(605)
(Income) loss from discontinued operations and divested businesses (e)		5		6,756	171	14	7		6,932	4
Non-operating litigation reserves and settlements		1		-	(5)	(7)	4		(4)	5
Unfavorable (favorable) prior year development and related amortization					` `				` [	
changes ceded under retroactive reinsurance agreements		(24)	)	(26)	(6)	(45)	(46)		(56)	(166)
Net loss reserve discount (benefit) charge		(25)	)	13	44	28	185		32	726
Integration and transaction costs associated with acquired businesses		`-		3	2	6	3		5	13
Restructuring and other costs		79		106	71	35	53		256	137
Non-recurring costs related to regulatory or accounting changes		15		11	10	6	2		36	4
Noncontrolling interests primarily related to net realized capital gains (losses)										
of Fortitude Holdings' standalone results (f)		4		136	(77)	(109)	273		63	769
Adjusted after-tax income (loss) attributable to AIG common shareholders	\$	709	\$	571 \$	99 \$	919 \$	505	\$	1,379 \$	3,165
Calculation of Effective Tax Rates										<u> </u>
Adjusted pre-tax income (loss)	\$	918	\$	803 \$	172 \$	1,208 \$	746	\$	1,893 \$	4,270
Income tax benefit (expense)	1	(195)	) ~	(198)	(84)	(233)	(189)	*	(477)	(978)
Dividends on preferred stock		(7)		(8)	(7)	(7)	(8)		(22)	(15)
Noncontrolling interests		(7)		(26)	18	(49)	(44)		(15)	(112)
Adjusted after-tax income (loss) attributable to AIG common shareholders	\$	709	8	571 \$	99 s	919 \$	505	S	1,379 \$	3,165
Effective tax rates on adjusted pre-tax income (loss)	-	21.2%	֓֞֓֞֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓	24.7%	48.8%	19.3%	25.3%	Ť	25.2%	22.9%
(A) A label of the control of the co		21,2/0	2 :	<u></u>	10.070	17.5 / 0	23.5 /0	$\overline{}$	23.2 /0	<u> </u>

<sup>(</sup>a) Includes the write-down of net operating loss deferred tax assets in certain foreign jurisdictions, which is offset by valuation allowance release.



**Nine Months Ended** 

<sup>(</sup>b) Nine months ended September 30, 2020 includes valuation allowance established against a portion of foreign tax credit and net operating loss carryforwards of AIG's U.S. federal consolidated income tax group, as well as net valuation allowance release in certain foreign jurisdictions for the three- and nine-months ended September 30, 2020. (c) Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.

<sup>(</sup>d)Includes all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication and net realized gains and losses on Fortitude Re funds withheld assets.

<sup>(</sup>e) Includes the impact of non-U.S. tax rates which differ from the applicable U.S. statutory tax rate and tax-only adjustments.

<sup>(</sup>f) See note (4) on page 12.

## American International Group, Inc. Reconciliation of Adjusted Pre-tax and After-tax Income – Core

**Total Core** 

(in millions)

Adjusted pre-tax income (loss)

Interest expense (benefit) on attributed financial debt

Adjusted pre-tax income (loss) including attributed interest expense Income tax expense (benefit)

Adjusted after-tax income (loss)

Dividends declared on preferred stock

Adjusted after-tax income (loss) attributable to common shareholders (a)

Ending adjusted attributed common equity Average adjusted attributed common equity (b)\* Adjusted return on attributed common equity (a÷b) Quarterly Nine Months Ended September 30,

3Q20	2Q20		1Q20		4Q19		3Q19		2020		2019
\$ 829	\$ 546	\$	540	\$	1,031	\$	653	\$	1,915	\$	3,946
-	 -		=.	_	-	_	-		-		-
829	546		540		1,031		653		1,915		3,946
177	143		162		196		170		482		910
\$ 652	\$ 403	\$	378	\$	835	\$	483	\$	1,433	\$	3,036
7	8		7		7		8		22		15
\$ 645	\$ 395	\$	371	\$	828	\$	475	\$	1,411	\$	3,021
\$ 46,713	\$ 46,133	\$ =	44,305	\$	44,213	\$	43,335	\$	46,713	\$	43,335
46,423	45,219		44,259		43,774		43,015		45,341		41,391
5.6 %	3.5	%	3.4	%	7.6	%	4.4	%	4.1 %	5	9.7 %



<sup>\*</sup> See accompanying notes to Adjusted Attributed Common Equity on page 73.

## American International Group, Inc. Attributed Debt and Adjusted Attributed Common Equity by Segment

(in millions)	Quarterly									
		3Q20		2Q20		1Q20		4Q19		3Q19
Attributed Debt (a)			-				_		_	
General Insurance	\$	13,442	\$	13,539	\$	13,561	\$	13,683	\$	13,654
Life and Retirement		6,627		6,627		6,627		4,183		4,122
Other Operations		6,468		6,875		4,038		5,483		5,461
Total Core		26,537	-	27,041		24,226		23,349	_	23,237
Total Attributed Debt	\$	26,537	<b>\$</b> _	27,041	\$_	24,226	\$_	23,349	\$_	23,237
Consolidated Attributed Debt										
Total Financial debt	\$	24,989	\$	25,504	\$	21,392	\$	21,807	\$	21,706
Syndicated credit facility		-		-		1,300		-		
Hybrid debt securities - junior subordinated debt		1,548		1,537		1,534		1,542		1,531
<b>Total Attributed Debt</b>	\$	26,537	\$ _	27,041	\$	24,226	\$	23,349	\$_	23,237
Adjusted Attributed Common Equity (b)										
General Insurance	\$	24,709	\$	24,889	\$	24,931	\$	25,142	\$	25,076
Life and Retirement		20,017		19,506		19,661		19,513		19,235
Other Operations		1,987		1,738		(287)		(442)		(976)
Total Core		46,713	-	46,133		44,305		44,213	_	43,335
Legacy		2,201	-	2,019		7,842	_	7,018	_	6,775
<b>Total Adjusted Attributed Common Equity</b>	\$	48,914	\$ <u>_</u>	48,152	\$_	52,147	\$	51,231	\$_	50,110

<sup>(</sup>a) Attribution of debt is performed on an annual basis unless recalibration is needed. Attributed debt is determined by management, informed by our internal capital model. Attributed debt is attributed on "frictional" capital requirements beyond attributed equity.



<sup>(</sup>b) Attribution of adjusted common equity is performed on an annual basis unless recalibration is needed. Adjusted attributed common equity is determined by management, informed by our internal capital model and on the model's risk profile of each business.

## American International Group, Inc. Non-GAAP Reconciliation – Premiums to Premiums and Deposits

in millions) Quarterly									Nine Months Ended September 30,		
Individual Retirement:		3Q20	]	2Q20	1Q20	4Q19	3Q19	2020		2019	
Premiums	\$	35	\$	38 \$	41 \$	39 \$	38	\$ 11	4 \$	65	
Deposits		2,670		1,759	3,078	3,121	3,656	7,50		11,683	
Other		(3)		(3)	(3)	(4)	(2)		(9)	(5)	
Premiums and deposits	\$	2,702	\$	1,794 \$	3,116 \$	3,156 \$	3,692	\$ 7,61	2 \$	11,743	
Individual Retirement (Fixed Annuities):											
Premiums	\$	31	\$	29 \$	35 \$	33 \$	19		95   \$		
Deposits		914		362	615	725	1,187	1,89		4,487	
Other		(3)		(4)	(3)	(4)	(3)		0)	(8)	
Premiums and deposits	\$	942	\$	387 \$	647 \$	754 \$	1,203	\$ 1,97	<u> 16   \$</u>	4,526	
Individual Retirement (Variable Annuities):											
Premiums	\$	4	\$	9 \$	6 \$	6 \$	19		9 \$		
Deposits		666		532	853	839	800	2,05	51	2,013	
Other		-	_	1	-	-	1		1	3	
Premiums and deposits	\$	670	\$	542 \$	859 \$	845 \$	820	\$ 2,07	71 \$	2,034	
Individual Retirement (Index Annuities):											
Premiums	\$	-	\$	- \$	- \$	- \$	-	\$	-   \$		
Deposits		942		680	1,346	1,362	1,400	2,90	58	4,104	
Other		-	_	-	-	-			-		
Premiums and deposits	\$	942	\$	680 \$	1,346 \$	1,362 \$	1,400	\$ 2,90	<u> 8                                   </u>	4,104	
Individual Retirement (Retail Mutual Funds):											
Premiums	\$	-	\$	- \$	- \$	- \$		\$	-   \$		
Deposits		148		185	264	195	269	59	97	1,079	
Other		140		105.0	-	- 107 0	- 260		-	1.050	
Premiums and deposits	\$	148	<u> </u>	185 \$	264 \$	195 \$	269	\$ 59	7 \$	1,079	
Group Retirement:		_					_				
Premiums	\$	5	\$	3 \$	6 \$	2 \$	5		4   \$		
Deposits		1,767		1,667	1,849	2,310	1,919	5,28	33	6,020	
Other Description and description	s	1 772	S	1 (70 6	1 055 6	2 212 6	1.024	\$ 5.29	- 6	- (024	
Premiums and deposits	3	1,772	3	1,670 \$	1,855 \$	2,312 \$	1,924	\$ 5,29	1/   \$	6,034	
Life Insurance:		400		445	410 0	40.5	20.4				
Premiums	\$	429	\$	447 \$	419 \$	405 \$	394		95   \$	,	
Deposits		392		420	402	436	404	1,21		1,223	
Other  Description and description	s	209 1,030	6	204	194 1,015 \$	206 1,047 \$	214	60	_	602	
Premiums and deposits Institutional Markets:	13	1,030	\$	1,071 \$	1,015 \$	1,047 \$	1,012	\$ 3,11	6 \$	3,039	
Premiums	\$	275	8	1,089 \$	757 \$	501 \$	389	\$ 2.12	21   \$	1,360	
Deposits	Ψ	1.165	Ψ	33	152	36	437	1,35		831	
Other		6		7	8	8	7		21	22	
Premiums and deposits	s	1,446	S	1,129 \$	917 \$	545 \$			2 \$		
Total Life and Retirement:		,		,				-,-		, -	
Premiums	s	744	8	1,577 \$	1.223 \$	947 \$	826	\$ 3.54	ı4 s	2,653	
Deposits	"	5.994	"	3,879	5.481	5,903	6.416	15,35		19,757	
Other		212		208	199	210	219	61		619	
Premiums and deposits	\$	6,950	\$	5,664 \$	6,903 \$	7,060 \$		\$ 19,51			





American International Group, Inc. (AIG) is a leading global insurance organization. AIG member companies provide a wide range of property casualty insurance, retirement solutions, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at <a href="www.inkedin.com/company/aig">www.inkedin.com/company/aig</a>. Twitter: @AIGinsurance <a href="www.twitter.com/AIGinsurance">www.twitter.com/AIGinsurance</a> | LinkedIn: <a href="www.linkedin.com/company/aig">www.linkedin.com/company/aig</a>. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this press release.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at <a href="www.aig.com">www.aig.com</a>. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

