

# **American International Group, Inc.**

**Quarterly Financial Supplement First Quarter 2018** 

All financial information in this document is unaudited. This report should be read in conjunction with AIG's Quarterly Report on Form 10-Q for the quarter ended March 31, 2018, which will be filed with the Securities and Exchange Commission.

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#### **Operating Results by Segment**

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#### American International Group, Inc. Cautionary Statement Regarding Forward-Looking Information

This Financial Supplement may include, and officers and representatives of American International Group, Inc. (AIG) may from time to time make and discuss, projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only a belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections, goals, assumptions and statements include statements preceded by, followed by or including words such as "will," "believe," "anticipate," "expect," "intend," "plan," "focused on achieving," "view," "target," "goal" or "estimate." These projections, goals, assumptions and statements may relate to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, anticipated organizational, business or regulatory changes, anticipated sales, monetization and/or acquisitions of businesses or assets, management succession and retention plans, exposure to risk, trends in operations and financial results.

It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG's actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include:

- changes in market and industry conditions;
- negative impacts on customers, business partners and other stakeholders;
- the occurrence of catastrophic events, both natural and man-made;
- AIG's ability to successfully reorganize its businesses, as well as improve profitability, without negatively impacting client relationships or its competitive position;
- AIG's ability to successfully dispose of, monetize and/or acquire businesses or assets, including AIG's ability to successfully consummate the purchase of Validus Holdings, Ltd.;
- changes in judgments concerning insurance underwriting and insurance liabilities;
- changes in judgments concerning potential cost saving opportunities;
- the impact of potential information technology, cybersecurity or data security breaches, including as a result of cyber-attacks or security vulnerabilities;
- disruptions in the availability of AIG's electronic data systems or those of third parties;
- AIG's ability to successfully manage Legacy portfolios;
- concentrations in AIG's investment portfolios;
- actions by credit rating agencies;
- the requirements, which may change from time to time, of the global regulatory framework to which AIG is subject, including as a global systemically important insurer;
- significant legal, regulatory or governmental proceedings;
- changes in judgments concerning the recognition of deferred tax assets; and
- such other factors discussed in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in AIG's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2018 (which will be filed with the Securities and Exchange Commission), and Part II, Item 7. MD&A and Part I, Item 1A. Risk Factors in AIG's Annual Report on Form 10-K for the year ended December 31, 2017.

AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.

#### American International Group, Inc. **Non-GAAP Financial Measures**

Throughout this Financial Supplement, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are "Non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for generally accepted accounting principles in the United States. The non-GAAP financial measures we present may not be comparable to similarly-named measures reported by other companies.

We use the following operating performance measures because we believe they enhance the understanding of the underlying profitability of continuing operations and trends of our business segments. We believe they also allow for more meaningful comparisons with our insurance competitors. When we use these measures, reconciliations to the most comparable GAAP measure are provided on a consolidated basis.

Adjusted Pre-tax Income (APTI) is derived by excluding the items set forth below from income from continuing operations before income tax. This definition is consistent across our segments. These items generally fall into one or more of the following broad categories: legacy matters having no relevance to our current businesses or operating performance: adjustments to enhance transparency to the underlying economics of transactions; and measures that we believe to be common to the industry. APTI is a GAAP measure for our segments. Excluded items include the following:

- changes in fair value of securities used to hedge guaranteed living benefits;
- changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses;
- income or loss from discontinued operations; pension expense related to a one-time lump sum payment to former employees;

non-operating litigation reserves and settlements;

income and loss from divested businesses:

- loss (gain) on extinguishment of debt;
- all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication. Earned income on such economic hedges is reclassified from net realized capital gains and losses to specific APTI line items based on the economic risk being hedged (e.g. net investment income and interest credited to policyholder account balances);
- restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization;
  - the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain; and net loss reserve discount benefit (charge).

Adjusted After-tax Income attributable to AIG (AATI) is derived by excluding the tax effected adjusted pre-tax income (APTI) adjustments described above and the following tax items from net income

attributable to AIG:

- deferred income tax valuation allowance releases and charges;
- changes in uncertain tax positions and other tax items related to legacy matters having no relevance to our current businesses or operating performance; and
- net tax charge related to the enactment of the Tax Cuts and Jobs Act (Tax Act).

Book Value per Common Share, Excluding Accumulated Other Comprehensive Income (AOCI) and Book Value per Common Share, Excluding AOCI and Deferred Tax Assets (DTA) (Adjusted Book Value per Common Share) are used to show the amount of our net worth on a per-share basis. We believe these measures are useful to investors because they eliminate items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in these book value per common share metrics. Book value per common share excluding AOCI is derived by dividing Total AIG Shareholders' equity, excluding AOCI, by total common shares outstanding. Adjusted Book Value per Common Share is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA (Adjusted Shareholders' Equity), by total common shares outstanding. The reconciliation to book value per common share, the most comparable GAAP measure, is presented on page 46 herein.

AIG Return on Equity - Adjusted After-tax Income Excluding AOCI and DTA (Adjusted Return on Equity) is used to show the rate of return on shareholders' equity. We believe this measure is useful to investors because it eliminates items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. This measure also eliminates the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not vet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Adjusted Return on Equity. is derived by dividing actual or annualized adjusted after-tax income attributable to AIG by average Adjusted Shareholders' Equity. The reconciliation to return on equity, the most comparable GAAP measure, is presented on page 46 herein.

Core, General Insurance, Life and Retirement and Legacy Adjusted Attributed Equity is an attribution of total AIG Adjusted Shareholders' Equity to these segments based on our internal capital model, which incorporates the segments' respective risk profiles. Adjusted attributed equity represents our best estimates based on current facts and circumstances and will change over time.

Core, General Insurance, Life and Retirement and Legacy Return on Equity - Adjusted After-tax Income (Adjusted Return on Attributed Equity) is used to show the rate of return on Adjusted Attributed Equity. Adjusted Return on Attributed Equity is derived by dividing actual or annualized Adjusted After-tax Income by Average Adjusted Attributed Equity. The reconciliations to Adjusted Return on Equity are presented on pages 12, 21 and 48 herein.



#### American International Group, Inc. Non-GAAP Financial Measures (continued)

Adjusted After-tax Income Attributable to Core, General Insurance, Life and Retirement and Legacy is derived by subtracting attributed interest expense and income tax expense from APTI. Attributed debt and the related interest expense is calculated based on our internal capital model. Tax expense or benefit is calculated based on an internal attribution methodology that considers among other things the taxing jurisdiction in which the segments conduct business, as well as the deductibility of expenses in those jurisdictions. The reconciliations from Adjusted pre-tax income to Adjusted after-tax income attributed to General Insurance, Life and Retirement, Core and Legacy are presented on pages 12, 21, 35 and 48 herein. Attributed debt is included on page 49 herein.

Adjusted Revenues exclude Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes). Adjusted revenues is a GAAP measure for our operating segments.

**Ratios:** We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses (which for General Insurance excludes net loss reserve discount), and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. Our ratios are calculated using the relevant segment information calculated under GAAP, and thus may not be comparable to similar ratios calculated for regulatory reporting purposes. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.

Accident year loss and combined ratios, as adjusted and Accident year loss and combined ratios, as adjusted, including Average Annual Loss (AAL): both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. We believe the as adjusted ratios are meaningful measures of our underwriting results on an ongoing basis as they exclude catastrophes and the impact of reserve discounting which are outside of management's control. We also exclude prior year development to provide transparency related to current accident year results. Accident year loss and combined ratios, as adjusted, including AAL is Accident year loss and combined ratios, as adjusted, including expected catastrophe loss per year, based on our catastrophe loss model. The expected catastrophe losses represents the probabilistic loss distribution that is calculated based on our catastrophe model. The mean of this distribution is the average annual loss, which is generally allocated evenly to each quarter. Average annual loss represents our best estimate based on current facts and circumstances and will change over time.

- Underwriting ratios are computed as follows:
- a) Loss ratio = Loss and loss adjustment expenses incurred ÷ Net premiums earned (NPE)
- b) Acquisition ratio = Total acquisition expenses ÷ NPE
- c) General operating expense ratio = General operating expenses ÷ NPE
- d) Expense ratio = Acquisition ratio + General operating expense ratio
- e) Combined ratio = Loss ratio + Expense ratio
- f) Accident year loss ratio, as adjusted (AYLR) = [Loss and loss adjustment expenses incurred CATs PYD] ÷ [NPE +/(-) Reinstatement premiums (RIPs) related to catastrophes +/(-) RIPs related to prior year catastrophes + (Additional) returned premium related to PYD on loss sensitive business + Adjustment for ceded premiums under reinsurance contracts related to prior accident years]
- g) Accident year loss ratio, as adjusted (AYLR), including AAL = [Loss and loss adjustment expenses incurred CATs PYD + AAL] ÷ [NPE +/(-) Reinstatement premiums (RIPs) related to catastrophes +/(-) RIPs related to prior year catastrophes + (Additional) returned premium related to PYD on loss sensitive business + Adjustment for ceded premiums under reinsurance contracts related to prior accident years]
- h) Accident year combined ratio, as adjusted = AYLR + Expense ratio
- i) Accident year combined ratio, as adjusted, including AAL = AYLR, including AAL + Expense ratio
- j) Catastrophe losses (CATs) and reinstatement premiums = [Loss and loss adjustment expenses incurred (CATs)] ÷ [NPE +/(-) RIPs related to catastrophes] Loss ratio
- k) Prior year development net of (additional) return premium related to PYD on loss sensitive business = [Loss and loss adjustment expenses incurred Prior year loss reserve development unfavorable (favorable) (PYD), net of reinsurance] ÷ [NPE +/(-) RIPs related to prior year catastrophes + (Additional) returned premium related to PYD on loss sensitive business] Loss ratio

Premiums and deposits: includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts, Federal Home Loan Bank (FHLB) funding agreements and mutual funds.

Results from discontinued operations are excluded from all of these measures.

Key Terms - Throughout this Financial Supplement, we use the following terms:

Natural and man-made catastrophe losses are generally weather or seismic events having a net impact on AIG in excess of \$10 million each and also include certain man-made events, such as terrorism and civil disorders that meet the \$10 million threshold.

Average Annual Loss (AAL) is the expected catastrophe loss per year based on our catastrophe loss model. The expected catastrophe losses represents the probabilistic loss distribution that is calculated based on our catastrophe model. The mean of this distribution is the average annual loss, which is generally allocated evenly to each quarter. Average annual loss represents our best estimate based on current facts and circumstances and will change over time.

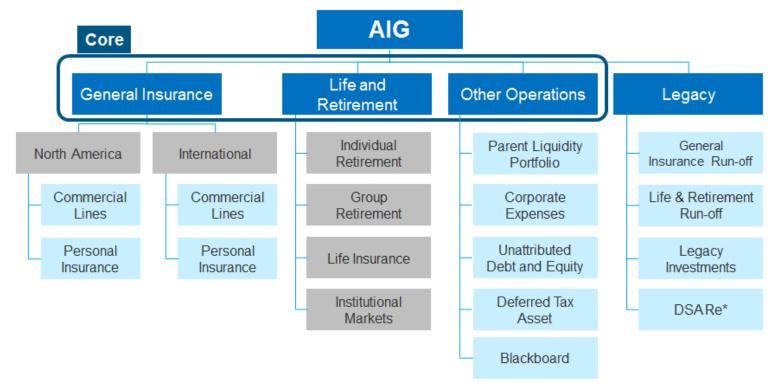
Severe losses are defined as non-catastrophic individual first-party losses, surety and trade credit losses greater than \$10 million, net of related reinsurance and salvage and subrogation.

Alternative investment income includes income on hedge funds, private equity funds and affordable housing partnerships. Hedge funds for which we elected the fair value option are recorded as of the balance sheet date. Other hedge funds are generally reported on a one-month lag, while private equity funds are generally reported on a one-quarter lag. We use an 8% expected rate of return for the better (worse) than expected alternative investments line item for all periods presented in the tables below.



#### American International Group, Inc. Overview Segment Reporting

To align our financial reporting with the manner in which AIG's chief operating decision makers review the businesses to assess performance and make decisions about resources to be allocated, we organize our business units into General Insurance and Life and Retirement as follows:



#### **General Insurance - Geography**

North America primarily includes insurance businesses in the United States, Canada and Bermuda. International includes insurance businesses in Japan, the United Kingdom, Europe, the Asia Pacific region, Puerto Rico, Australia and the Middle East. Geography results are presented before consideration of internal reinsurance agreements.

#### Non-qualifying (economic) hedges or replications of investment assets included in APTI

Beginning in the first quarter of 2018, to align with the economic risk being hedged, net realized capital gains (losses) related to non-qualifying hedges or replications of investment assets have been included in APTI within net investment income, interest credited to policyholder account balances, interest expense and other income. The impact to prior periods was immaterial. This has no impact on our consolidated statement of operations.

\* DSA Reinsurance Company, Ltd. (DSA Re), our newly formed Bermuda domiciled composite reinsurer, commenced operations on February 2018.



#### American International Group, Inc. **Consolidated Financial Highlights**

(in millions, except per share data)	Quarterly													
		1Q18		4Q17		3Q17		2Q17		1Q17				
<b>Results of Operations Data (attributable to AIG)</b>														
Net income (loss)	\$	938	\$	(6,660)	\$	(1,739)	\$	1,130	\$	1,185				
Net income (loss) per share:														
Basic	\$	1.03	\$	(7.33)	\$	(1.91)	\$	1.22	\$	1.21				
Diluted (1)	\$	1.01	\$	(7.33)	\$	(1.91)	\$	1.19	\$	1.18				
Weighted average shares outstanding:														
Basic		908.0		908.1		908.7		925.8		980.8				
Diluted (1)		925.3		908.1		908.7		948.2		1,005.3				
Effective tax rate		22.6 %		NM		38.9 %	6	33.4 %	6	29.9 %				
Adjusted after-tax income (loss)	\$	963	\$	526	\$	(1,111)	\$	1,449	\$	1,367				
Adjusted after-tax income (loss) per diluted share (1)	\$	1.04	\$	0.57	\$	(1.22)	\$	1.53	\$	1.36				
Weighted average diluted shares - operating (1)		925.3		928.3		908.7		948.2		1,005.3				
Adjusted effective tax rate		20.0 %		38.9 %	6	41.5 %		32.6 %		32.0 %				
Selected Balance Sheet data, at period end														
Total assets	\$	499,143	\$	498,301	\$	503,073	\$	499,762	\$	500,162				
Long-term debt		33,619		31,640		31,039		31,812		30,747				
AIG shareholders' equity		62,792		65,171		72,468		73,732		74,069				
Adjusted Shareholders' Equity		50,358		49,214		51,632		54,483		55,703				
Adjusted Attributed Equity *														
General Insurance	\$	23,887	\$	25,244	\$	24,979	\$	25,867	\$	25,517				
Life and Retirement		19,931		20,304		20,983		20,884		20,716				
Other Operations		(2,706)		(5,617)		(4,211)		(2,180)		(1,007)				
Total Core		41,112		39,931		41,751		44,571		45,226				
Legacy		9,246		9,283		9,880		9,912		10,477				
Total AIG adjusted attributed equity	\$	50,358	\$	49,214	\$	51,631	\$	54,483	\$	55,703				
<b>Return On Equity (ROE, attributable to AIG)</b>														
ROE		5.9 %		(38.7)%	6	(9.5)%	6	6.1 %	6	6.3 %				
Adjusted return on equity		7.7 %		4.2 %		(8.4)%	6	10.5 %		9.6 %				
Adjusted return on attributed equity - Core**		8.6 %		2.6 %	6	(11.6)%	(11.6)%		6	10.2 %				
Adjusted return on attributed equity - General Insurance**		5.1 %	(1.6)%		6	6 (31.5)%		9.8 %		8.7 %				
Adjusted return on attributed equity - Life and Retirement**		14.3 %		10.2 %	6	14.9 %		12.7 %	6	11.7 %				
Adjusted return on attributed equity - Legacy Portfolio**		4.6 %		10.5 %	6	6.7 %	6	9.9 %	6	7.6 %				

\* Attribution of adjusted equity is performed on an annual basis unless recalibration is needed (refer to page 49). Adjusted attributed equity is based on our internal capital model and on the risk profile of each business.

\*\* Refer to pages 12, 21, 35 and 48 for components of calculation.



# American International Group, Inc. Consolidated Financial Highlights

(in millions, except per share data)	Quarterly										
		1Q18		4Q17	3Q17	2Q17	1Q17				
AIG Capitalization			1 -								
Total equity	\$	63,357	\$	65,708 \$	73,012 \$	74,324 \$	74,667				
Hybrid debt securities (4)		1,592		841	836	865	847				
Total equity and hybrid debt		64,949		66,549	73,848	75,189	75,514				
Financial debt (4)		22,043		21,315	21,062	21,668	20,437				
Total capital	\$	86,992	\$	87,864 \$	94,910 \$	96,857 \$	95,951				
Leverage Ratios											
Hybrid debt securities / Total capital		1.8 %		1.0 %	0.9 %	0.9 %	0.9 %				
Financial debt / Total capital		25.3		24.3	22.2	22.4	21.3				
Total hybrids and financial debt / Total capital		27.1 %	4 -	25.3 %	23.1 %	23.3 %	22.2 %				
Common Stock Repurchases											
Aggregate repurchase of common stock	\$	298	\$	- \$	275 \$	2,415 \$	3,585				
Number of common shares repurchased		5.4		-	4.6	39.1	56.0				
Average price paid per share of common stock	\$	55.41	\$	- \$	60.49 \$	61.72 \$	64.02				
Aggregate repurchases of warrants	\$	2	\$	- \$	3 \$	- \$	-				
Number of warrants repurchased		0.1		-	0.2	-	-				
Dividends											
Dividends declared per common share	\$	0.32	\$	0.32 \$	0.32 \$	0.32 \$	0.32				
Total dividends declared	\$	289	\$	288 \$	287 \$	290 \$	307				
Share Data (attributable to AIG, at period end)											
Common shares outstanding		897.7		899.0	898.9	903.4	942.5				
Closing share price	\$	54.42	\$	59.58 \$	61.39 \$	62.52 \$	62.43				
Book value per common share		69.95		72.49	80.62	81.62	78.59				
Book value per common share, excluding AOCI		67.48		66.41	74.01	76.12	74.58				
Adjusted book value per common share		56.10		54.74	57.44	60.31	59.10				

#### American International Group, Inc. **Consolidated Financial Highlights**

(in millions)	Quarterly											
	1Q18	4Q17	3Q17	2Q17	1Q17							
<u>Adjusted Pre-Tax Income (Loss)</u>												
General Insurance												
North America	\$ 320	\$ 412	\$ (2,193) \$	721 \$	828							
International	190	(399)	) (740)	325	233							
Total General Insurance	510	13	(2,933)	1,046	1,061							
Life and Retirement												
Individual Retirement	499	474	718	558	539							
Group Retirement	282	246	249	266	243							
Life Insurance	52	2	112	106	54							
Institutional Markets	59	60	79	63	62							
Total Life and Retirement	892	782	1,158	993	898							
Other Operations	(342	) (366)	) (366)	(365)	(308)							
Consolidation, eliminations and other adjustments	11	-	(1)	28	48							
Total Core	1,071	429	(2,142)	1,702	1,699							
Legacy Portfolio	145	411	286	431	342							
Total adjusted pre-tax income (loss)	\$ 1,216	\$ 840	\$ (1,856) \$	2,133 \$	2,041							

	Quarterly											
Noteworthy Profit and Loss Data		1Q18	]_	4Q17		3Q17	2Q17	1Q17				
Revenue Items:												
Better (worse) than expected alternative returns	\$	103	\$	62	\$	104 \$	114 \$	185				
Better (worse) than expected DIB and GCM returns*		37		234		42	142	45				
Fair value changes on other securities accounted under fair value option (6)**		93		524		258	365	337				
Expense Items:												
Catastrophe losses, net of reinsurance	\$	376	\$	766	\$	3,016 \$	180 \$	228				
Average annual loss		267		362		362	337	337				
Prior year loss reserve development (favorable) unfavorable, net of reinsurance		(110)	)	76		836	56	10				
Severe losses, net of reinsurance		135		51		243	125	57				
Update of actuarial assumptions (unlocking)		-		-		(270)	-	-				

\* DIB refers to Direct Investment Book and GCM refers to Global Capital Markets. \*\* Includes the fair value changes on the DIB and GCM portfolios.



# American International Group, Inc. Consolidated Statement of Operations

(in millions)			(	Quarterly		
	1Q18	]	4Q17	3Q17	2Q17	1Q17
Revenues:		1 -				
Premiums	\$ 7,275	\$	7,915 \$	8,063 \$	7,614 \$	7,782
Policy fees	764		758	728	725	724
Net investment income:						
Interest and dividends	3,060		3,072	2,960	3,014	3,063
Alternative investments	337		301	355	371	448
Other investment income	(12)		221	237	356	301
Investment expenses	(124)	_	(130)	(136)	(128)	(126)
Total net investment income	3,261		3,464	3,416	3,613	3,686
Net realized capital gains (losses)	(19)		(274)	(922)	(69)	(115)
Other income	431	_	772	466	619	555
Total revenues	11,712		12,635	11,751	12,502	12,632
Benefits, losses and expenses						
Policyholder benefits and losses incurred	5,667		7,319	10,322	6,284	6,047
Interest credited to policyholder account balances	916		909	867	906	910
Amortization of deferred policy acquisition costs	1,358		1,153	912	1,115	1,108
General operating and other expenses	2,271		2,333	2,149	2,182	2,443
Interest expense	277		288	290	292	298
(Gain) loss on extinguishment of debt	4		(1)	1	(4)	(1)
Net (gain) loss on sale of divested businesses (2)	(8)	_	(241)	13	60	100
Total benefits, losses and expenses	10,485	_	11,760	14,554	10,835	10,905
Income (loss) from continuing operations before income taxes	1,227		875	(2,803)	1,667	1,727
Income tax (benefit) expense	277	_	7,544	(1,091)	557	516
Income (loss) from continuing operations	950		(6,669)	(1,712)	1,110	1,211
Income (loss) from discontinued operations, net of income taxes	(1)	_	(3)	(1)	8	-
Net income (loss)	949		(6,672)	(1,713)	1,118	1,211
Net income (loss) attributable to noncontrolling interests	11	_	(12)	26	(12)	26
Net income (loss) attributable to AIG	\$ 938	\$	(6,660) \$	(1,739) \$	1,130 \$	1,185

See accompanying notes on page 11.

# American International Group, Inc. Consolidated Balance Sheets

(in millions)		March 31, 2018	]	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
Assets			1 -	<u> </u>	i	·	
Investments:							
Fixed maturity securities							
Bonds available for sale, at fair value	\$	233,914	\$	238,992 \$	237,771 \$		230,698
Other bond securities, at fair value		12,397		12,772	12,653	13,478	13,605
Equity securities							
Common and preferred stock available for sale, at fair value (7)		-		1,708	1,707	1,605	2,099
Other common and preferred stock, at fair value		1,725		589	538	506	500
Mortgage and other loans receivable, net of allowance		38,540		37,023	36,089	34,642	33,878
Other invested assets		21,183		20,822	22,590	23,132	23,652
Short-term investments		14,616		10,386	9,775	12,094	11,073
Total investments		322,375		322,292	321,123	320,746	315,505
Cash		2,103		2,362	2,433	2,517	1,918
Accrued investment income		2,390		2,356	2,416	2,337	2,386
Premiums and other receivables, net of allowance		11,107		10,248	11,156	10,921	11,130
Reinsurance assets, net of allowance		34,744		33,024	34,429	34,510	34,140
Deferred income taxes		14,558		14,033	20,954	20,171	20,881
Deferred policy acquisition costs		11,631		10,994	10,938	11,063	11,091
Other assets		9,646		10,194	10,324	9,852	10,606
Separate account assets, at fair value		90,589		92,798	89,300	87,090	85,917
Assets held for sale (3)		-		-	-	555	6,588
Total assets	\$	499,143	\$	498,301 \$	503,073 \$		500,162
Liabilities	-	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	= =				200,102
Liability for unpaid losses and loss adjustment expenses	s	78,098	s	78,393 \$	80,087 \$	76,422 \$	76,050
Unearned premiums	ľ	20,038	I <sup>*</sup>	19,030	20,135	19,992	19,840
Future policy benefits for life and accident and health insurance contracts		44,895		45,432	44,055	43,252	42,719
Policyholder contract deposits		138,153		135,602	134,514	133,295	132,639
Other policyholder funds		3,473		3,648	3,678	4,613	3,719
Other liabilities		26,921		26,050	27,253	28,135	28,093
Long-term debt		33,619		31,640	31,039	31,812	30,747
Separate account liabilities		90,589		92,798	89,300	87,090	85,917
Liabilities held for sale (3)		70,507		92,198	89,500	827	5,771
Total liabilities		425 79(	-   -	422.502	420.0(1		
		435,786		432,593	430,061	425,438	425,495
AIG shareholders' equity		17()		1766	1766	17((	17((
Common stock		4,766		4,766	4,766	4,766	4,766
Treasury stock, at cost		(47,706)		(47,595)	(47,602)	(47,329)	(44,915)
Additional paid-in capital		80,841		81,078	80,976	80,913	80,846
Retained earnings		22,671		21,457	28,389	30,420	29,591
Accumulated other comprehensive income		2,220		5,465	5,939	4,962	3,781
Total AIG shareholders' equity		62,792		65,171	72,468	73,732	74,069
Non-redeemable noncontrolling interests		565	-  -	537	544	592	598
Total equity		63,357		65,708	73,012	74,324	74,667
Total liabilities and equity	\$	499,143	\$	498,301 \$	503,073 \$	499,762 \$	500,162

See accompanying notes on page 11.



# American International Group, Inc. Debt and Capital

		Deb	t and l	Hybrid Capita		Interest Expense				
(in millions)	N	March 31,		March 31,	1	December 31,	Th	ee Months E	nded	March 31,
		2018		2017		2017		2018		2017
Financial Debt										
AIG notes and bonds payable	\$	21,048	\$	19,460	\$	20,339	\$	202	\$	215
AIG Japan Holdings Kabushiki Kaisha		353		335		334		-		-
AIG Life Holdings, Inc. notes and bonds payable		281		281		281		5		5
AIG Life Holdings, Inc. junior subordinated debt		361		361		361		7		7
Total		22,043		20,437		21,315		214		227
Operating Debt										
MIP notes payable		377		1,133		356		2		11
Series AIGFP matched notes and bonds payable		21		32		21		-		-
Other AIG borrowings supported by assets		2,820		3,151		2,888		-		-
Other subsidiaries		80		701		190		-		3
Borrowings of consolidated investments		6,686		4,446		6,029		48		42
Total		9,984		9,463		9,484		50		56
<u> Hybrid - Debt Securities (4)</u>										
Junior subordinated debt (5)		1,592		847		841		13		15
Total	\$	33,619	\$	30,747	\$	31,640	\$	277	\$	298
AIG Capitalization										
Total equity	\$	63,357	\$	74,667	\$	65,708				
Hybrid - debt securities (4) (5)		1,592		847		841				
Total equity and hybrid capital		64,949		75,514		66,549				
Financial debt		22,043		20,437		21,315				
Total capital	\$	86,992	\$	95,951	\$	87,864				
Ratios										
Hybrid - debt securities / Total capital		1.8 %		0.9	%	1.0 %				
Financial debt / Total capital		25.3	_	21.3	_	24.3				
Total debt / Total capital		27.1 %		22.2	%	25.3 %				

See accompanying notes on page 11.



#### American International Group, Inc. Consolidated Notes

- (1) For the quarters ended December 31, 2017 and September 30, 2017, because we reported a net loss, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts. For the quarter ended September 30, 2017, we also reported an adjusted after-tax loss, and therefore, all common stock equivalents are anti-dilutive and are excluded from the calculation of diluted per share amounts.
- (2) 4Q17 included sale of certain group benefits business, primarily medical stop loss. 2Q17 included held for sale impairment of Fuji Life and certain entities and operations being sold to Fairfax Financial Holdings Limited (Fairfax). 1Q17 included held-for-sale impairment of Fuji Life, United Guaranty Corporation (UGC), AIG Greece Representation of Insurance Enterprises S.A., and certain entities and operations being sold to Fairfax.
- (3) Assets and liabilities held-for-sale are comprised of Fuji Life, Ascot Corporate Name Limited, AIG United Guaranty Insurance (Asia) Limited and certain entities and operations sold to Fairfax.
- (4) Hybrid debt securities and financial debt are attributed to our reportable segments. See details of attributed debt on page 49.
- (5) The junior subordinated debt securities receive partial equity treatment from a major rating agency under its current policies but are recorded as long-term borrowings in the Consolidated Balance Sheets.
- (6) Represents the impact of fair value changes on other securities accounted under the fair value option on APTI, rather than their impact on the income from continuing operations before tax expense. The table below provides the reconciliation:

(in millions)			Q	uarterly		
	1Q18	] _	4Q17	3Q17	2Q17	1Q17
Fixed Maturity Securities - Other*	\$ 51	\$	507 \$	259 \$	439 \$	329
Adjustments to arrive at APTI:						
Changes in fair value of securities used to hedge guaranteed living benefits**	77		(29)	(26)	(80)	(11)
Changes in fair value of securities used to hedge guaranteed living benefits						
(included in net realized capital (gains) losses)	(4)		(6)	(7)	(7)	(7)
Subtotal: Fixed Maturity Securities - Other included in APTI	124		472	226	352	311
Equity Securities - Other*	(31)		52	32	13	26
Fair value changes on equity securities and fixed maturity securities included APTI	\$ 93	\$	524 \$	258 \$	365 \$	337
* Refer to Investment Portfolio Results page 39.						

\*\* Refer to Reconciliation of Adjusted Pre-tax and After-tax Income on page 47.

(7) As a result of the adoption of the Financial Instruments Recognition and Measurement Standard (ASU 2016-01) on January 1, 2018, equity securities are no longer classified and accounted for as availablefor-sale securities. Investment income includes amounts recorded in net investment income by our insurance subsidiaries and amounts recorded in other income by our non-insurance subsidiaries.



#### American International Group, Inc. **General Insurance Results**

(in millions)	Quarterly											
Results of Operations (4)		1Q18	1	4Q17	3Q17	2Q17	1Q17					
Net premiums written	\$	6,171	\$	5,892 \$	6,577 \$	6,672 \$	6,297					
Net premiums earned	\$	6,683	\$	6,375 \$	6,638 \$	6,524 \$	6,489					
Losses and loss adjustment expenses incurred (2)		4,488		4,990	8,240	4,175	4,237					
Acquisition expenses:												
Amortization of deferred policy acquisition costs		1,066		963	933	960	909					
Other acquisition expenses		385		306	344	350	388					
Total acquisition expenses		1,451		1,269	1,277	1,310	1,297					
General operating expenses		995	-	962	917	890	943					
Underwriting income (loss)		(251)		(846)	(3,796)	149	12					
Net investment income (loss):		((0)		(00)	(77	(00)	722					
Interest and dividends		660		680 185	677 201	690 212	723					
Alternative investments		153		185			297					
Other investment income (loss) (1) Investment expenses		(21) (31)		25 (31)	25 (40)	31 (36)	61 (32)					
Total net investment income		761		859	863	897	1,049					
Adjusted pre-tax income (loss)		510	-	13	(2,933)	1,046	1,049					
Interest expense on attributed financial debt		124		115	124	132	128					
Adjusted pre-tax income (loss) including attributed interest expense		386	1 —	(102)	(3,057)	914	933					
Income tax expense (benefit)		89		(2)	(1,054)	281	329					
Adjusted after-tax income (loss) (a)	\$	297	\$	(100) \$	(2,003) \$	633 \$	604					
Ending adjusted attributed equity	\$	23,887	\$	25,244 \$	24,979 \$	25,867 \$	25,517					
Average adjusted attributed equity (b)*		23,410	·	25,112	25,423	25,692	27,803					
Adjusted return on attributed equity (a+b)		5.1 %		(1.6) %	(31.5) %	9.9 %	8.7 %					
Underwriting Ratios												
Loss ratio (2)		67.2		78.3	124.1	64.0	65.3					
Catastrophe losses and reinstatement premiums		(5.7)		(11.7)	(45.4)	(2.8)	(3.5)					
Prior year development		1.6		(1.4)	(12.7)	(1.1)	(0.6)					
Adjustment for ceded premium under reinsurance contract		-	_	<u> </u>		(0.4)	-					
Accident year loss ratio, as adjusted (3)		63.1		65.2	66.0	59.7	61.2					
AAL ratio		3.9	-	5.6	5.4	5.1	5.1					
Accident year loss ratio, as adjusted, including AAL		67.0		70.8	71.4	64.8	66.3					
Acquisition ratio		21.7		19.9	19.2	20.1	20.0					
General operating expense ratio		14.9	-	15.1	13.8	13.6	14.5					
Expense ratio		36.6	-	35.0	33.0	33.7	34.5					
Combined ratio (2)		103.8		113.3	157.1	97.7	99.8					
Accident year combined ratio, as adjusted (3)		99.7		100.2	99.0	93.4	95.7					
Accident year combined ratio, as adjusted, including AAL		103.6		105.8	104.4	98.5	100.8					

\* See accompanying notes to Adjusted Attributed Equity on page 49. See accompanying notes on page 20 and reconciliations of Non-GAAP financial measures beginning on page 44.



# American International Group, Inc. General Insurance Operating Statistics

(in millions)	Quarterly										
<u>Noteworthy Items (pre-tax)</u>		1Q18	]	4Q17	3Q17		2Q17	1Q17			
Catastrophe-related losses, net of reinsurance	\$	376	\$	762 \$	3,016	\$	180 \$	228			
Average annual loss		263		360	360		335	335			
Reinstatement premiums related to catastrophes		-		(23)			-	-			
Severe losses, net of reinsurance		135		51	243		125	57			
Prior year development:											
Prior year loss reserve development (favorable) unfavorable,											
net of reinsurance		(108)		80	837		58	24			
(Additional) return premium related to prior year development											
on loss sensitive business		4		13	ç		23	23			
Prior year loss reserve development (favorable) unfavorable, net of											
reinsurance and (additional) return premium on loss sensitive business		(104)		93	846		81	47			
Better (worse) than expected alternative returns		8		35	43		51	135			
Fair value changes on other securities accounted under fair value option		(20)		24	34		43	43			
Net liability for unpaid losses and loss adjustment expenses (at period end)		46,032		46,669	47,374		43,523	43,786			

			(	Quarterly		
Net Premiums Written	1Q18	] _	4Q17	3Q17	2Q17	1Q17
North America	\$ 2,039	\$	2,583 \$	2,942 \$	3,125 \$	2,323
International (4)	4,132		3,309	3,635	3,547	3,974
Total General Insurance net premiums written	\$ 6,171	\$	5,892	6,577	6,672 \$	6,297
Foreign exchange effect on worldwide premiums:						
Change in net premiums written						
Increase (decrease) in original currency (5)	(6.1) %	,	(9.0) %	(8.7) %	(9.0) %	(11.8) %
Foreign exchange effect	4.1		(0.5)	(0.9)	(1.1)	(0.5)
Increase (decrease) as reported in U.S. dollars	(2.0) %		(9.5) %	(9.6) %	(10.1) %	(12.3) %



#### American International Group, Inc. General Insurance - North America Results

Iterations         1018         2017         2017         2017         2012	(in millions)				Qu	uarterly		
Net premiums written $$ 2,099$ $$ 2,883$ $$ 2,942$ $$ 1,125$ $$ 2,322$ Net premiums seried $$ 2,699$ $$ 2,692$ $$ 2,277$ $$ 2,887$ $$ 2,887$ $$ 2,942$ $$ 2,125$ $$ 2,2321$ Autorization of defred policy acquisition costs $$ 2,6692$ $$ 2,264$ $$ 5,033$ $2,166$ $2,163$ $2,164$ Amorization of defred policy acquisition costs $154$ $833$ $127$ $113$ $162$ Total acquisition expenses $154$ $833$ $127$ $113$ $162$ Indervating income (loss) $151$ $185$ $944$ $233$ $364$ Net investment income (loss) (1) $164$ $144$ $18$ $28$ $39$ Interest and dividends $151$ $185$ $194$ $213$ $277$ Adjusted pre-tax income (loss) (1) $(24)$ $144$ $18$ $28$ $39$ Indervariting Ratios $(26)$ $(225)$ $(28)$ $(26)$ $(22)$ Loss ratio (2) $(28)$ $(24)33$ $74.9$ $73.3$ Accident year loss ratio, as adjusted, including AAL $78.1$ $90.$ $84.$ $74.$ $73.3$ Accident year combined ratio, as adjusted (3) $112.2$ $111.5$ $201.8$ $102.0$ $102.0$ Accident year combined ratio, as adjusted (3) $74.$ $73.3$ $112.4$ $102.0$ $102.0$ Accident year combined ratio, as adjusted (3) $112.2$ $111.5$ $201.8$ $102.0$ $102.0$ Accident year combined ratio, as adjusted (3) $114.4$ <	Results of Operations		1018	7	4017	3017	2017	1017
Net premiums carred       S       2.992       S       2.244       5       2.887       S       2.892       S       2.244         Losses and loss adjustment expenses:       Amortization of deferred policy acquisition expenses       315       335       307       340       313       463       2,166       2,163         Amortization of deferred policy acquisition expenses       512       461       4418       4418       4413       4453		\$		\$				· ·
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	-	\$	2.692				2.892 \$	2,949
Acquisition expenses:Amoritzation of deferred policy acquisition costsOther acquisition expensesTotal acquisition expensesGeneral operating expensesGeneral operating expensesUndervriting income (loss):Interest and dividendsAlternative investment income (loss):Interstend expensesTotal acquisition expensesCombined ratio expensesCombined ratio responsesCombined ratio expensesCombined ratio expensesCombined ratioCombined ratioCombined ratioCombined ratioCombined ratioCatastrophe losses and reinstatement premiumsPrior year developmentAccident year loss ratio, as adjusted (3)Accident year combined ratio (2)Accident year combined ratio (2)Accident year combined ratio (2)Accident year combined ratio (2)Accident year combined ratio, as adjusted (3)Accident year combined ratio, as adjusted (a)Accident year combined ratio, as adjusted (a)Accident year combined ratio, as adjusted (b) unfavorable, net of reinsuranceAccident year combined ratio, as adjusted (c)Accident year combined ratio, as adjusted (c)Accident year combined ratio, as adjusted (c)Accident year combined ratio, as adjusted (c)Accide	1	1¢		ľ		· ·	· ·	,
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			_,		_,_ • ·	-,	_,	_,
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			358		335	307	340	323
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $			154		83	127	113	162
General operating expenses $355$ $361$ $340$ $331$ $364$ Underwriting income (loss)       (328)       (316) $(2,940)$ (58)       (63)         Interest and dividends $547$ $554$ $563$ $564$ $598$ Alternative investment income (loss) (1)       (24) $14$ $18$ $28$ $39$ Investment income (loss) (1)       (24) $14$ $18$ $28$ $39$ Total net investment income $648$ $722$ $747$ $779$ $891$ Adjusted pre-tax income (loss) $330$ $810$ $83.0$ $175.0$ $74.9$ $73.3$ Catastrophe losses and reinstatement premiums $(11.1)$ $(24.5)$ $(78.8)$ $(6.1)$ $(5.4)$ Prior year development $2.8$ $33.0$ $175.0$ $74.9$ $73.3$ Accident year loss ratio, as adjusted (3) $71.7$ $61.8$ $77.2$ $67.0$ $70.0$ AL ratio       adjusted met reinsurance contract $      11.1$ $  -$			512			434	453	485
Net investment income (loss): Interest and dividends Alternative investments Other investment income (loss) (1) Investment expenses Total net investment income (loss) (1) Investment expenses Cable 1 and investment income (loss) (1) Investment expenses Cable 1 and investment income (loss) (1) Investment expenses Cable 1 and investment income (loss) (26) Investment expenses Cable 1 and investment income (loss)547 S54554 S54563 S54573 S54563 S54563 S54573 S54563 S64573 S54573 S54573 S54573 S54573 S54573 S54573 S54573 S54573 S54573 S54573 S54573 S54574 S54573 S54574 S54573 S54574 S54573 S54574 S54575 S54575 S64574 S72577 S72S87 S72576 S64577 S64577 S64577 S64577 S64577 S64577 S64577 S64577 S64<			355		361	340	331	364
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Underwriting income (loss)		(328)		(316)	(2,940)	(58)	(63)
Alternative investments151185194213277Other investment income (loss) (1)(24)14182839Investment expenses(26)(25)(28)(26)(23)Total net investment income (loss) $648$ $728$ $747$ $779$ 891Adjusted pre-tax income (loss) $648$ $728$ $747$ $779$ 891Loss ratio (2) $648$ $728$ $747$ $779$ 891Catastrophe losses and reinstatement premiums $80.0$ $83.0$ $175.0$ $74.9$ $73.3$ Prior year development $2.8$ $3.3$ (19.0) $(0.7)$ $2.1$ Adjustment for ceded premium under reinsurance contract $2.8$ $3.3$ (19.0) $(0.7)$ $2.1$ Accident year loss ratio, as adjusted (3) $6.4$ $9.0$ $8.4$ $7.4$ $7.3$ Accident year loss ratio, as adjusted (3) $6.4$ $9.0$ $8.4$ $7.4$ $7.3$ Accident year combined ratio (2) $112.2$ $115.3$ $15.0$ $15.7$ $16.4$ General operating expense ratio $13.2$ $13.2$ $112.4$ $101.5$ $106.0$ Accident year combined ratio (as adjusted (3) $103.9$ $90.3$ $112.4$ $101.5$ $106.0$ Accident year combined ratio, as adjusted (3) $103.9$ $90.3$ $112.4$ $101.5$ $106.0$ Accident year combined ratio, as adjusted (3) $103.9$ $90.3$ $112.4$ $101.5$ $106.0$ Networthy Lens (pre-tax) $6$	Net investment income (loss):							
Other investment income (loss) (1)(24)14182839Investment expensesTotal net investment income(26)(25)(28)(26)(23)Total net investment income $5$ $320$ $8$ $412$ $8$ $(2193)$ $8$ $721$ $8$ $828$ Underwriting Ratios $5$ $320$ $8$ $412$ $8$ $(2193)$ $8$ $721$ $8$ $828$ Underwriting Ratios $648$ $728$ $747$ $779$ $891$ $828$ Loss ratio (2) $80.0$ $83.0$ $175.0$ $74.9$ $73.3$ Catastrophe losses and reinstatement premiums $(11.1)$ $(24.5)$ $(78.8)$ $(6.1)$ $(5.4)$ Prior year loss ratio, as adjusted (3) $644$ $70.0$ $84.$ $74.$ $7.3$ Accident year loss ratio, as adjusted, including AAL $78.1$ $70.8$ $85.6$ $74.4$ $77.3$ Acquisition ratio $19.0$ $15.3$ $15.0$ $15.7$ $16.4$ General operating expense ratio $32.2$ $28.5$ $26.8$ $27.1$ $28.7$ Combined ratio, as adjusted (3) $103.9$ $90.3$ $104.0$ $94.1$ $98.7$ Accident year combined ratio, as adjusted including AAL $110.3$ $99.3$ $112.4$ $101.5$ $106.2$ Networthy Items (pre-tax) $68.2$ $2.275$ $176$ $162$ $174$ $244$ $219$ $219$ Castrophe-related loses, net of reinsurance $78.7$ $299$ $862$ $82.75$ $176$ <	Interest and dividends		547		554	563	564	598
Investment expenses $(26)$ $(25)$ $(28)$ $(26)$ $(23)$ Total net investment incomeAdjusted pre-tax income (loss) $5$ $320$ $5$ $412$ $5$ $(2193)$ $5$ $212$ $828$ Underwriting RatiosLoss ratio (2) $648$ $728$ $747$ $779$ $891$ Loss ratio (2)S $412$ $5$ $(2193)$ $721$ $8$ $828$ Catastrophe losses and reinstatement premiums $(11.1)$ $(24.5)$ $(78.8)$ $(6.1)$ $(5.4)$ Prior year development $(21)$ $71.7$ $61.8$ $77.2$ $67.0$ $70.0$ AAL ratio $64$ $9.0$ $8.4$ $7.4$ $7.3$ Accident year loss ratio, as adjusted (3) $64$ $9.0$ $8.4$ $7.4$ $7.3$ Accident year loss ratio, as adjusted, including AAL $78.1$ $70.8$ $85.6$ $74.4$ $77.3$ Combined ratio (2) $112.2$ $115.2$ $118.8$ $114.4$ $12.3$ Expense ratio $32.2$ $28.5$ $26.8$ $27.1$ $28.7$ Combined ratio (as adjusted (3) $103.9$ $90.3$ $104.0$ $94.1$ $98.7$ Accident year combined ratio, as adjusted (3) $103.9$ $90.3$ $112.4$ $101.5$ $106.0$ Networthy ltens (pre-tax) $110.3$ $99.3$ $112.4$ $210.5$ $106.0$ Networthy ltens (pre-tax) $76.7$ $76.7$ $76.7$ $76.6$ $76.7$ Reinstatement premiums related to catastrophes $76.7$ $76.7$ <t< td=""><td></td><td></td><td>151</td><td></td><td></td><td></td><td>-</td><td></td></t<>			151				-	
Total net investment incomeAdjusted pre-tax income (loss)Underwriting Ratios $320$ $5$ $721$ $8$ $811$ Loss ratio (2) $80.0$ $83.0$ $175.0$ $74.9$ $73.3$ Catastrophe losses and reinstatement premiums $(11.1)$ $(24.5)$ $(78.8)$ $(6.1)$ $(5.4)$ Prior year loss ratio, as adjusted (3) $(11.1)$ $(24.5)$ $(78.8)$ $(6.1)$ $(5.4)$ Accident year loss ratio, as adjusted (3) $64.4$ $9.0$ $8.4$ $7.4$ $73.3$ Accident year loss ratio, as adjusted, including AAL $78.1$ $70.8$ $85.6$ $74.4$ $73.3$ Acquisition ratio $13.2$ $13.2$ $13.2$ $11.4$ $12.3$ Expense ratio $32.2$ $28.5$ $26.8$ $27.1$ $80.0$ Combined ratio (2) $21.2$ $111.5$ $201.8$ $102.0$ $102.0$ Accident year combined ratio, as adjusted (3) $103.9$ $90.3$ $104.0$ $94.1$ $98.7$ Accident year combined ratio, as adjusted (3) $103.9$ $90.3$ $104.0$ $94.1$ $98.7$ Accident year combined ratio, as adjusted (ancluding AAL $110.3$ $99.3$ $112.4$ $101.5$ $106.0$ Network Utems (pre-tax) $8$ $299$ $5$ $682$ $2.275$ $5$ $176$ $5$ Reinstatement premiums related to catastrophes $774$ $73.3$ $721$ $89.7$ $721$ $89.7$ Catastrophe-related losses, net of reinsurance $776$ $722$ <td>Other investment income (loss) (1)</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>28</td> <td></td>	Other investment income (loss) (1)						28	
Adjusted pre-tax income (loss)       \$ 320       \$ 412       \$ (2,193)       \$ 721       \$ 828         Underwriting Ratios       0       80.0       83.0       175.0       74.9       73.3         Loss ratio (2)       2.8       3.3       (19.0)       (0.7)       2.1         Adjustent for cede premium under reinsurance contract       2.8       3.3       (19.0)       (0.7)       2.1         Accident year loss ratio, as adjusted (3)       6.4       9.0       8.4       7.4       7.3         Accident year loss ratio, as adjusted, including AAL       78.1       70.8       85.6       74.4       7.3         Accident year loss ratio as adjusted, including AAL       78.1       70.8       85.6       74.4       7.3         Accident year combined ratio (2)       112.2       111.5       201.8       114.4       12.3         Expense ratio       13.2       11.8       114.4       12.3         Expense ratio       22.2       28.5       26.6       27.1       28.7         Accident year combined ratio, as adjusted (3)       103.9       90.3       104.0       94.1       98.7         Accident year combined ratio, as adjusted, including AAL       110.3       99.3       112.4       101.5       106.0	Investment expenses		(26)			(28)	(26)	(23)
Underwriting Ratios Loss ratio (2)80.083.0175.074.973.3Catastrophe losses and reinstatement premiums(11.1)(24.5)(78.8)(6.1)(54)Prior year development Accident year loss ratio, as adjusted (3)71.761.877.267.070.0AAL ratio6.49.08.47.47.3Accident year loss ratio, as adjusted, including AAL78.170.885.674.477.3Accident year loss ratio, as adjusted, including AAL78.170.885.674.477.3Acquisition ratio General operating expense ratio19.015.315.015.716.4Expense ratio32.228.526.827.128.7Combined ratio, as adjusted (3)103.990.3104.094.198.7Accident year combined ratio, as adjusted (3)103.990.3112.4101.5106.0Networthy Items (pre-tax)5299\$ 682 \$ 2.275 \$ 176 \$ 162Reinstatement premiums related to catastrophes-(23)Prior year development:36(13)1116144Prior year loss reserve development (favorable) unfavorable, net of reinsurance(78)(97)5424(78)(Additional) return premium related to prior year development on loss sensitive business139232323Prior year loss reserve development (favorable) unfavorable, net of reinsurance41392323								
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Catastrophe-related losses, net of reinsurance\$ 299\$ 682 \$ 2,275 \$ 176 \$ 162Average annual loss174244244219219Reinstatement premiums related to catastrophes-(23)Severe losses, net of reinsurance36(13)1116144Prior year development:Prior year loss reserve development (favorable) unfavorable, net of reinsurance(78)(97)5424(78)(Additional) return premium related to prior year development on loss sensitive business41392323Prior year loss reserve development (favorable) unfavorable, net of41392323	Accident year combined ratio, as adjusted, including AAL		110.3		99.3	112.4	101.5	106.0
Catastrophe-related losses, net of reinsurance\$ 299\$ 682 \$ 2,275 \$ 176 \$ 162Average annual loss174244244219219Reinstatement premiums related to catastrophes-(23)Severe losses, net of reinsurance36(13)1116144Prior year development:Prior year loss reserve development (favorable) unfavorable, net of reinsurance(78)(97)5424(78)(Additional) return premium related to prior year development on loss sensitive business41392323Prior year loss reserve development (favorable) unfavorable, net of41392323	Noteworthy Items (pre-tax)							
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Severe losses, net of reinsurance36(13)1116144Prior year development: Prior year loss reserve development (favorable) unfavorable, net of reinsurance(78)(97)5424(78)(Additional) return premium related to prior year development on loss sensitive business41392323Prior year loss reserve development (favorable) unfavorable, net of41392323			174		244	244	219	219
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loss sensitive business41392323Prior year loss reserve development (favorable) unfavorable, net of	net of reinsurance		(78)		(97)	542	4	(78)
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			4		13	9	23	23
reinsurance and (additional) return premium on loss sensitive business (74) (84) 551 27 (55)								
	reinsurance and (additional) return premium on loss sensitive business		(74)		(84)	551	27	(55)



## American International Group, Inc. General Insurance – North America - Commercial Lines Operating Statistics

(in millions)			Q	uarterly		
Results of Operations	1Q18	]	4Q17	3Q17	2Q17	1Q17
Net premiums written	\$ 1,314	\$	1,808 \$	2,118 \$	2,312 \$	1,611
Net premiums earned	\$ 1,918	\$	1,998 \$	2,091 \$	2,105 \$	2,172
Losses and loss adjustment expenses incurred (2)	1,456		1,477	4,286	1,766	1,697
Acquisition expenses:	106		100	105	227	
Amortization of deferred policy acquisition costs	186 101		198 36	187	227	224 70
Other acquisition expenses Total acquisition expenses	 287	-	234	$\frac{48}{235}$	24	294
General operating expenses	264		271	255	231	294 281
Underwriting income (loss)	\$ (89)	\$	16 \$	(2,684) \$	(159) \$	(100)
Underwriting Ratios		1 -				
Loss ratio (2)	75.9		73.9	205.0	83.9	78.1
Catastrophe losses and reinstatement premiums	(4.5)		(12.0)	(95.7)	(8.3)	(6.4)
Prior year development	6.9		4.9	(25.6)	(1.5)	2.9
Adjustment for ceded premium under reinsurance contract	-	-	<u> </u>	<u> </u>	(1.6)	-
Accident year loss ratio, as adjusted (3)	78.3		66.8	83.7	72.5	74.6
AAL ratio	6.9	-	10.1	9.6	8.1	8.0
Accident year loss ratio, as adjusted, including AAL	85.2		76.9	93.3	80.6	82.6
Acquisition ratio	15.0		11.7	11.2	11.9	13.5
General operating expense ratio	13.8	_	13.6	12.1	11.7	12.9
Expense ratio	 28.8	-	25.3	23.3	23.6	26.4
Combined ratio (2)	104.7		99.2	228.3	107.5	104.5
Accident year combined ratio, as adjusted (3)	107.1	1 -	92.1	107.0	96.1	101.0
Accident year combined ratio, as adjusted, including AAL	114.0	_	102.2	116.6	104.2	109.0
Noteworthy Items (pre-tax)						
Catastrophe-related losses, net of reinsurance	\$ 87	\$	255 \$	2,000 \$	174 \$	140
Average annual loss	132		201	201	176	176
Reinstatement premiums related to catastrophes	36		(23)	- 100	- 61	27
Severe losses, net of reinsurance Prior year development:	50		(13)	100	01	27
Prior year loss reserve development (favorable) unfavorable,						
net of reinsurance	(136)		(105)	528	15	(81)
(Additional) return premium related to prior year development on	. /					~ /
loss sensitive business	4		13	9	23	23
Prior year loss reserve development (favorable) unfavorable, net of reinsurance and (additional) return premium on loss sensitive business	(132)		(92)	537	38	(58)



## American International Group, Inc. General Insurance – North America - Personal Insurance Operating Statistics

(in millions)				Q	uarterly		
Results of Operations	1	1Q18	]	4Q17	3Q17	2Q17	1Q17
Net premiums written	\$	725	\$	775 \$	824 \$	813 \$	712
Net premiums earned	\$	774	\$	729 \$	796 \$	787 \$	777
Losses and loss adjustment expenses incurred		697		787	767	400	466
Acquisition expenses:		172		137	120	113	99
Amortization of deferred policy acquisition costs Other acquisition expenses		53		47	79	89	99 92
Total acquisition expenses		225		184	199	202	191
General operating expenses		91		90	86	84	83
Underwriting income (loss)	\$	(239)	\$	(332) \$	(256) \$	101 \$	37
Underwriting Ratios							
Loss ratio		90.1		108.0	96.4	50.8	60.0
Catastrophe losses and reinstatement premiums		(27.4)		(58.6)	(34.6)	(0.2)	(2.9)
Prior year development		(7.5)		(1.1)	(1.7)	1.4	(0.3)
Accident year loss ratio, as adjusted		55.2		48.3	60.1	52.0	56.8
AAL ratio		5.4	_	5.9	5.4	5.4	5.5
Accident year loss ratio, as adjusted, including AAL		60.6		54.2	65.5	57.4	62.3
Acquisition ratio		29.1		25.2	25.0	25.7	24.6
General operating expense ratio		11.8		12.3	10.8	10.7	10.7
Expense ratio		40.9		37.5	35.8	36.4	35.3
Combined ratio		131.0	_	145.5	132.2	87.2	95.3
Accident year combined ratio, as adjusted		96.1		85.8	95.9	88.4	92.1
Accident year combined ratio, as adjusted, including AAL		101.5	_	91.7	101.3	93.8	97.6
Noteworthy Items (pre-tax)							
Catastrophe-related losses, net of reinsurance	\$	212	\$	427 \$	275 \$	2 \$	22
Average annual loss Severe losses, net of reinsurance		42		43	43 11	43	43 17
Prior year loss reserve development (favorable) unfavorable,		-		-	11	-	17
net of reinsurance		58		8	14	(11)	3



#### American International Group, Inc. General Insurance - International Results

(in millions) Quarterly									
<b>Results of Operations (4)</b>		1Q18	7	4Q17	3Q17	2Q17	1Q17		
Net premiums written	\$	4,132	\$	3,309 \$	3,635 \$	3,547 \$	3,974		
Net premiums earned	\$	3,991	- \$	3,648 \$	3,751 \$	3,632 \$	3,540		
Losses and loss adjustment expenses incurred (2)		2,335		2,726	3,187	2,009	2,074		
Acquisition expenses:									
Amortization of deferred policy acquisition costs		708		628	626	620	586		
Other acquisition expenses		231		223	217	237	226		
Total acquisition expenses		939		851	843	857	812		
General operating expenses		640	4 _	601	577	559	579		
Underwriting income (loss)		77		(530)	(856)	207	75		
Net investment income (loss):		112		10(	114	10/	105		
Interest and dividends		113		126	114	126	125		
Alternative investments		2 3		- 11	7 7	(1)	20 22		
Other investment income (loss) (1) Investment expenses		(5)			(12)	(10)	(9)		
Total net investment income		113	-	<u>(6)</u> 131	116	118	158		
Adjusted pre-tax income (loss)	\$	<u>113</u> 190	- 	(399) \$	(740) \$	325 \$	233		
	\$	170	= "=	(377) \$	(740) \$	525 \$	235		
Underwriting Ratios Loss ratio (2)		58.5		74.7	85.0	55.3	58.6		
Catastrophe losses and reinstatement premiums		(1.9)		(2.2)	(19.8)	(0.1)	(1.9)		
Prior year development		0.7		(4.8)	(19.8)	(1.5)	(1.9) (2.9)		
Accident year loss ratio, as adjusted		57.3	-	67.7	57.3	53.7	53.8		
AAL ratio		2.3		3.2	3.1	3.2	3.3		
Accident year loss ratio, as adjusted, including AAL		59.6		70.9	60.4	56.9	57.1		
Acquisition ratio		23.5		23.3	22.5	23.6	22.9		
General operating expense ratio		16.0		16.5	15.4	15.4	16.4		
Expense ratio		39.5	4 _	39.8	37.9	39.0	39.3		
Combined ratio (2)		98.0		114.5	122.9	94.3	97.9		
Accident year combined ratio, as adjusted		96.8		107.5	95.2	92.7	93.1		
Accident year combined ratio, as adjusted, including AAL		99.1		110.7	98.3	95.9	96.4		
<u>Noteworthy Items (pre-tax)</u>									
Catastrophe-related losses, net of reinsurance	\$	77	\$	80 \$	741 \$	4 \$	66		
Average annual loss		89		116	116	116	116		
Severe losses, net of reinsurance		99		64	132	64	13		
Prior year loss reserve development (favorable) unfavorable,		( <b>a</b> a)					1.0-		
net of reinsurance		(30)		177	295	54	102		



#### American International Group, Inc. **General Insurance – International - Commercial Lines Operating Statistics**

(in millions) Quarterly **Results of Operations** 1018 4017 3017 2017 1017 Net premiums written \$ 1.955 1,422 \$ 1,652 \$ 1,514 \$ 2,018 \$ 1.694 \$ 1,722 1,724 \$ 1,631 \$ Net premiums earned \$ 1.597 Losses and loss adjustment expenses incurred (2) 1,110 1,660 2,140 996 1,017 Acquisition expenses: Amortization of deferred policy acquisition costs 263 251 237 238 204 79 Other acquisition expenses 81 87 81 98 317 344 338 318 Total acquisition expenses 302 282 299 222 257 General operating expenses 260 Underwriting income (loss) \$ (14) (603) \$ (956) \$ 61 \$ 18 \$ Underwriting Ratios Loss ratio (2) 64.5 98.0 124.1 61.1 63.7 Catastrophe losses and reinstatement premiums (4.5)(2.7)(0.3)(41.7)(3.8)Prior year development (11.4)(17.9)(2.9)(6.5)Accident year loss ratio, as adjusted 60.0 83.9 64.5 57.9 53.4 AAL ratio 3.9 5.5 5.3 5.7 5.7 Accident year loss ratio, as adjusted, including AAL 63.9 89.4 69.8 63.6 59.1 20.0 18.4 19.4 18.9 Acquisition ratio 20.0 General operating expense ratio 12.9 16.4 17.7 15.8 16.3 Expense ratio 36.4 37.7 31.3 35.2 35.2 155.4 Combined ratio (2) 100.9 135.7 96.3 98.9 121.6 95.8 93.1 Accident year combined ratio, as adjusted 96.4 88.6 Accident year combined ratio, as adjusted, including AAL 100.3 127.1 101.1 98.8 94.3 Noteworthy Items (pre-tax) Catastrophe-related losses, net of reinsurance \$ 77 \$ 45 \$ 719 \$ 4 \$ 61 67 92 92 92 92 Average annual loss 99 64 132 64 13 Severe losses, net of reinsurance Prior year loss reserve development (favorable) unfavorable, 193 309 47 net of reinsurance (1)104



## American International Group, Inc. General Insurance – International - Personal Insurance Operating Statistics

(in millions)				Quarterly		
Results of Operations	1Q18	7	4Q17	3Q17	2Q17	1Q17
Net premiums written	\$ 2,177	\$	1,887 \$	1,983 \$	2,033 \$	1,956
Net premiums earned	\$ 2,269	\$	1,953 \$	2,028 \$	2,001 \$	1,943
Losses and loss adjustment expenses incurred	1,225		1,066	1,047	1,013	1,057
Acquisition expenses:						
Amortization of deferred policy acquisition costs	445		376	390	382	382
Other acquisition expenses	150		136	136	158	128
Total acquisition expenses	595		512	526	540	510
General operating expenses	358		302	355	302	319
Underwriting income (loss)	\$ 91	\$	73 \$	100 \$	146 \$	57
Underwriting Ratios						
Loss ratio	54.0		54.6	51.7	50.6	54.4
Catastrophe losses and reinstatement premiums	-		(1.8)	(1.1)	-	(0.3)
Prior year development	1.3		0.8	0.7	(0.3)	0.1
Accident year loss ratio, as adjusted	55.3		53.6	51.3	50.3	54.2
AAL ratio	0.9		1.2	1.1	1.2	1.3
Accident year loss ratio, as adjusted, including AAL	56.2		54.8	52.4	51.5	55.5
Acquisition ratio	26.2		26.2	25.9	27.0	26.2
General operating expense ratio	15.8		15.5	17.5	15.1	16.4
Expense ratio	42.0		41.7	43.4	42.1	42.6
Combined ratio	96.0		96.3	95.1	92.7	97.0
Accident year combined ratio, as adjusted	97.3		95.3	94.7	92.4	96.8
Accident year combined ratio, as adjusted, including AAL	98.2		96.5	95.8	93.6	98.1
Noteworthy Items (pre-tax)						
Catastrophe-related losses, net of reinsurance	\$ -	\$	35 \$	22 \$	- \$	5
Average annual loss	22		24	24	24	24
Prior year loss reserve development (favorable) unfavorable,						
net of reinsurance	(29)		(16)	(14)	7	(2)



#### American International Group, Inc. General Insurance Notes

- (1) Other investment income (loss) is comprised principally of real estate income, changes in market value of investments accounted for under the fair value option, and income (loss) from equity method investments. Starting in 1Q18 as a result of the adoption of the Financial Instruments Recognition and Measurement Standard (ASU 2016-01), investment income from equity securities is included in Other investment income (loss).
- (2) Consistent with our definition of APTI, excludes net loss reserve discount and the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain.
- (3) Includes adjustment for ceded premiums under reinsurance contracts related to prior accident years of \$47 million, which reduced the accident year loss ratio, as adjusted, in the three-month period ended June 30, 2017.
- (4) As a result of the merger of AIUI Japan and Fuji Fire and Marine Insurance Company (Fuji), Fuji's fiscal reporting period was conformed to that of AIU Japan (Fuji Merger Impact). 1Q18 Results of Operations includes two additional months of Net premiums written, Net premiums earned, Losses and loss adjustment expenses incurred, and Adjusted pre-tax income of approximately \$300 million, \$200 million, and \$15 million, respectively.
- (5) Computed using current exchange rate for the corresponding periods in the prior year.



#### American International Group, Inc. Life and Retirement Results

(in millions)	Quarterly									
Results of Operations		1Q18	7	4Q17	3Q17	2Q17	1Q17			
Premiums and deposits:	\$	8,862	\$	7,965 \$	6,797 \$	5,791 \$	6,905			
Revenues:			1 -							
Premiums	\$	446	\$	1,397 \$	1,311 \$	502 \$	836			
Policy fees		734		726	690	694	688			
Net investment income (loss):										
Base portfolio (2)		1,758		1,750	1,713	1,716	1,731			
Alternative investments		136		55	76	81	110			
Other yield enhancements (3)		152		198	118	147	121			
Total net investment income		2,046		2,003	1,907	1,944	1,962			
Advisory fee and other income		234		256	228	225	217			
Total adjusted revenues		3,460		4,382	4,136	3,365	3,703			
Benefits, losses and expenses:										
Policyholder benefits and losses incurred		830		1,833	1,537	767	1,110			
Interest credited to policyholder account balances		854		855	808	851	846			
Amortization of deferred policy acquisition costs		246		285	31	199	228			
Non deferrable insurance commissions		139		136	149	130	138			
Advisory fee expenses		76		86	83	79	76			
General operating expenses		385		373	336	327	383			
Interest expense		38		32	34	19	24			
Total benefits, losses and expenses		2,568		3,600	2,978	2,372	2,805			
Adjusted pre-tax income (1)		892		782	1,158	993	898			
Interest expense on attributed financial debt		16		6	5	6	6			
Adjusted pre-tax income (loss) including attributed			1 -							
interest expense		876		776	1,153	987	892			
Income tax expense		174		252	374	326	290			
Adjusted after-tax income (loss) (a)	\$	702	\$	<u> </u>	779 \$	<u> </u>	602			
Ending adjusted attributed equity	\$	19,931	\$	20,304 \$	20,983 \$	20,884 \$	20,716			
Average adjusted attributed equity (b)*		19,699		20,644	20,934	20,800	20,632			
Adjusted return on attributed equity (a÷b)		14.3 %		10.2 %	14.9 %	12.7 %	11.7 %			
Noteworthy Items:										
Update of actuarial assumptions (unlocking) (1)	\$	-	\$	- \$	284 \$	- \$	-			
Better (worse) than expected alternative returns		95		12	31	33	55			
Fair value changes on other securities accounted under fair value option		20		81	56	65	58			

\* See accompanying notes to Adjusted Attributed Equity on page 49.



# American International Group, Inc. Life and Retirement - Individual Retirement Results

(in millions)				Quarterly		
Results of Operations	1Q18	] _	4Q17	3Q17	2Q17	1Q17
Premiums and deposits	\$ 4,358	\$	3,106 \$	2,526	\$ 2,892	3,382
Revenues:		7 -				
Premiums	\$ 12	\$	10 \$	22	\$ 31 \$	5 28
Policy fees	204		200	190	192	185
Net investment income (loss):						
Base portfolio (2)	852		876	868	873	885
Alternative investments	68		29	41	44	60
Other yield enhancements (3)	64		125	64	86	62
Total net investment income	984		1,030	973	1,003	1,007
Advisory fee and other income	161		175	158	157	153
Total adjusted revenues	1,361		1,415	1,343	1,383	1,373
Benefits, losses and expenses:						
Policyholder benefits and losses incurred	47		73	15	36	37
Interest credited to policyholder account balances	412		423	366	412	415
Amortization of deferred policy acquisition costs	134		180	(20)	126	129
Non deferrable insurance commissions and other (13)	81		81	82	73	72
Advisory fee expenses	54		62	61	60	58
General operating expenses	115		105	103	108	110
Interest expense	19		17	18	10	13
Total benefits, losses and expenses	862		941	625	825	834
Adjusted pre-tax income	\$ 499		474 \$	718	\$ 558	539
Noteworthy Items (pre-tax)						
Update of actuarial assumptions (unlocking) (1)	\$ -	\$	- \$	242		
Better (worse) than expected alternative returns	47		7	17	18	30



## American International Group, Inc. Life and Retirement - Individual Retirement (Variable and Index Annuities) Operating Statistics

(in millions)			Qu	uarterly		
	1Q18	]	4Q17	3Q17	2Q17	1Q17
Assets under management:						
General accounts	\$ 26,115	\$	24,754 \$	23,858 \$	23,155 \$	21,936
Separate accounts	48,000		49,188	47,548	46,273	45,224
Total assets under management	\$ 74,115	\$	73,942 \$	71,406 \$	69,428 \$	67,160
Net investment spreads:						
Total yield	4.71 %		5.70 %	5.08 %	5.20 %	5.24 %
Less: Alternative investments (5)	(0.39)		(0.11)	(0.23)	(0.25)	(0.41)
Less: Other yield enhancements (6)	0.15		(1.05)	(0.19)	(0.38)	(0.25)
Base yield (7)	4.47		4.54	4.66	4.57	4.58
Cost of funds (a)	1.25		1.23	1.25	1.29	1.28
Base net investment spread (b)	3.22 %	_	3.31 %	<u>3.41</u> %	3.28 %	3.30 %
DAC rollforward:						
Balance at beginning of period	\$ 2,789	\$	2,699 \$	2,628 \$	2,579 \$	2,533
Deferrals	86		91	77	91	83
Operating amortization	(61)		(86)	(2)	(54)	(54)
Change from realized gains (losses)	(31)		106	80	55	57
Change from unrealized gains (losses)	171		(21)	(84)	(43)	(40)
Balance at end of period	\$ 2,954	\$	2,789 \$	2,699 \$	2,628 \$	2,579
Reserve rollforward:						
Balance at beginning of period, gross	\$ 69,550	\$	67,050 \$	65,104 \$	63,155 \$	61,026
Premiums and deposits	2,660		1,555	1,337	1,561	1,468
Surrenders and withdrawals	(1,120)		(1,069)	(920)	(988)	(935)
Death and other contract benefits	(254)		(221)	(210)	(208)	(210)
Subtotal	70,836		67,315	65,311	63,520	61,349
Change in fair value of underlying assets and reserve						
accretion, net of policy fees	(1,167)		2,118	1,822	1,467	1,730
Cost of funds (a)	57		54	53	52	49
Other reserve changes	(66)		63	(136)	65	27
Balance at end of period	69,660		69,550	67,050	65,104	63,155
Reinsurance ceded	 (32)	_	(33)	(33)	(41)	(42)
Total insurance reserves	\$ 69,628	\$	<u>69,517</u> \$	<u>67,017</u> \$	65,063 \$	63,113

(a) Excludes the amortization of Sales Inducement Assets (SIA).

(b) Excludes the impact of alternative investments and other yield enhancements.

See accompanying notes on page 33.



#### American International Group, Inc. Life and Retirement - Individual Retirement (Fixed Annuities) Operating Statistics

(in millions)			Q	uarterly		
	1Q18	]	4Q17	3Q17	2Q17	1Q17
Assets under management:						
General accounts	\$ 56,663	\$	58,442 \$	58,894 \$	58,483 \$	59,002
Separate accounts	32		33	32	32	32
Total assets under management	\$ 56,695	\$	58,475 \$	58,926 \$	58,515 \$	59,034
Net investment spreads (a):						
Total yield	5.15 %		5.09 %	5.00 %	5.28 %	5.26 %
Less: Alternative investments (5)	(0.24)		(0.06)	(0.11)	(0.11)	(0.16)
Less: Other yield enhancements (6)	(0.31)		(0.29)	(0.21)	(0.30)	(0.18)
Base yield (7)	4.60		4.74	4.68	4.87	4.92
Cost of funds (b)	2.65		2.64	2.65	2.64	2.67
Base net investment spread (c)	1.95 %		2.10 %	2.03 %	2.23 %	2.25 %
DAC rollforward:						
Balance at beginning of period	\$ 884	\$	896 \$	910 \$	1,028 \$	1,067
Deferrals	19		19	13	14	22
Operating amortization	(73)		(94)	22	(72)	(75)
Change from realized gains (losses)	1		1	(1)	(1)	(3)
Change from unrealized gains (losses)	176		62	(48)	(59)	17
Balance at end of period	\$ 1,007	\$	884 \$	896 \$	910 \$	1,028
Reserve rollforward:						
Balance at beginning of period, gross	\$ 50,846	\$	51,020 \$	51,353 \$	51,912 \$	52,285
Premiums and deposits	797		868	592	633	917
Surrenders and withdrawals	(932)		(905)	(751)	(902)	(901)
Death and other contract benefits	(646)		(499)	(535)	(613)	(593)
Subtotal	50,065	1 -	50,484	50,659	51,030	51,708
Change in fair value of underlying assets and reserve						
accretion, net of policy fees	67		45	46	49	59
Cost of funds (b)	321		327	331	329	333
Other reserve changes	(29)		(10)	(16)	(55)	(188)
Balance at end of period	50,424	] —	50,846	51,020	51,353	51,912
Reinsurance ceded	(292)		(289)	(291)	(292)	(295)
Total insurance reserves	\$ 50,132	\$	50,557 \$	50,729 \$	51,061 \$	51,617

(a) Excludes immediate annuities.

(b) Excludes the amortization of deferred SIAs.

(c) Excludes the impact of alternative investments and other yield enhancements.

See accompanying notes on page 33.



#### American International Group, Inc. Life and Retirement - Individual Retirement Investment Products Net Flows

(in millions)		Q	Quarterly		
	1Q18	4Q17	3Q17	2Q17	1Q17
Premiums and deposits:					
Fixed Annuities	\$ 797 \$	868 \$	592 \$	633 \$	917
Variable Annuities	773	769	736	841	862
Index Annuities	739	786	601	720	606
Retail Mutual Funds	901	683	597	698	997
Total premiums and deposits (4)	3,210	3,106	2,526	2,892	3,382
Surrenders and withdrawals:					
Fixed Annuities	(932)	(905)	(751)	(902)	(901)
Variable Annuities	(1,019)	(974)	(843)	(916)	(858)
Index Annuities	(101)	(95)	(77)	(72)	(77)
Retail Mutual Funds	(1,078)	(834)	(828)	(872)	(1,038)
Total surrenders and withdrawals	(3,130)	(2,808)	(2,499)	(2,762)	(2,874)
Death and other contract benefits:					
Fixed Annuities	(646)	(499)	(535)	(613)	(593)
Variable Annuities	(231)	(199)	(194)	(192)	(196)
Index Annuities	(23)	(22)	(16)	(16)	(14)
Total death and other contract benefits	(900)	(720)	(745)	(821)	(803)
Net flows (4):					
Fixed Annuities	(781)	(536)	(694)	(882)	(577)
Variable Annuities	(477)	(404)	(301)	(267)	(192)
Index Annuities	615	669	508	632	515
Retail Mutual Funds	(177)	(151)	(231)	(174)	(41)
Total net flows	\$ (820) \$	(422) \$	(718) \$	(691) \$	(295)
Surrender rates (8):					
Fixed Annuities	7.4%	7.1%	5.9%	7.0%	7.0%
Variable and Index Annuities	6.4%	6.3%	5.6%	6.2%	6.0%



# American International Group, Inc. Life and Retirement - Group Retirement Results

(in millions)	Quarterly									
Results of Operations		1Q18		4Q17		3Q17	2Q17		1Q17	
Premiums and deposits	\$	2,072	\$	1,848	\$	1,860	\$ 1,802	\$	2,040	
Revenues:										
Premiums	\$	6	\$	6	\$	8 9	\$4	\$	9	
Policy fees		112		114		113	101		99	
Net investment income (loss):										
Base portfolio (2)		485		483		477	472		481	
Alternative investments		36		16		22	23		31	
Other yield enhancements (3)		61	_	51		25	40	<u> </u>	43	
Total net investment income		582		550		524	535		555	
Advisory fee and other income		61		62		57	56	<u> </u>	55	
Total adjusted revenues		761		732		702	696		718	
Benefits, losses and expenses:										
Policyholder benefits and losses incurred		16		38		10	5		21	
Interest credited to policyholder account balances		275		270		283	284	Ļ	278	
Amortization of deferred policy acquisition costs		25		25		12	25		22	
Non deferrable insurance commissions and other (13)		29		28		28	25		27	
Advisory fee expenses		22		24		22	19	)	18	
General operating expenses		102		92		88	66		102	
Interest expense		10		9		10		<u> </u>	7	
Total benefits, losses and expenses		479		486		453	430	)	475	
Adjusted pre-tax income (loss)	\$	282	\$	246	\$	249	\$ 266	\$	243	
Noteworthy items (pre-tax)								-		
Update of actuarial assumptions (unlocking) (1)	\$	-	\$	-	\$	13 \$	\$ -	\$	-	
Better (worse) than expected alternative returns		25		5		9	9		17	



#### American International Group, Inc. Life and Retirement - Group Retirement Operating Statistics

(in millions)	 Quarterly											
	1Q18	7	4Q17	3Q17	2Q17	1Q17						
Assets under administration:												
General accounts	\$ 46,172	\$	47,245 \$	46,994 \$	46,922 \$	45,679						
Separate accounts	35,847		36,419	35,196	34,304	33,649						
Group Retirement mutual funds	 19,952		20,160	19,135	17,994	17,188						
Total assets under administration	\$ 101,971	\$	103,824 \$	101,325 \$	99,220 \$	96,516						
Net investment spreads:												
Total yield	5.22 %	Ď	4.91 %	4.76 %	4.86 %	5.16 %						
Less: Alternative investments (5)	(0.26)		(0.08)	(0.14)	(0.14)	(0.21)						
Less: Other yield enhancements (6)	(0.43)		(0.34)	(0.12)	(0.25)	(0.27)						
Base yield (7)	4.53		4.49	4.50	4.47	4.68						
Cost of funds (a)	2.72		2.61	2.78	2.82	2.81						
Base net investment spread (b)	 1.81 %	ó	1.88 %	1.72 %	1.65 %	<u>1.87</u> %						
Net flows: (4)												
Premiums and deposits	\$ 1,863	\$	1,848 \$	1,860 \$	1,802 \$	2,040						
Surrenders and withdrawals	(2,467)		(2,156)	(1,740)	(1,835)	(2,288)						
Death and other contract benefits	(151)		(145)	(135)	(148)	(134)						
Total net flows	\$ (755)	\$	(453) \$	(15) \$	(181) \$	(382)						
Surrender rates (8)	10.2 %	ó –	9.0 %	7.4 %	8.0 %	10.2 %						
DAC rollforward:												
Balance at beginning of period	\$ 928	\$	919 \$	926 \$	949 \$	931						
Deferrals	17		25	16	21	18						
Operating amortization	(25)		(25)	(12)	(25)	(22)						
Change from realized gains (losses)	1		(4)	1	(1)	(1)						
Change from unrealized gains (losses)	59		13	(12)	(18)	23						
Balance at end of period	\$ 980	\$	<u>928</u> \$	<u>919</u> \$	926 \$	949						
Reserve rollforward:												
Balance at beginning of period, gross	\$ 97,306	\$	94,992 \$	92,649 \$	90,958 \$	88,622						
Premiums and deposits	2,072		1,848	1,860	1,802	2,040						
Surrenders and withdrawals	(2,467)		(2,156)	(1,740)	(1,835)	(2,288)						
Death and other contract benefits	(151)		(145)	(135)	(148)	(134)						
Subtotal	96,760		94,539	92,634	90,777	88,240						
Change in fair value of underlying assets and reserve												
accretion, net of policy fees	(270)		2,502	2,078	1,593	2,444						
Cost of funds (a)	270		265	280	279	274						
Other reserve changes	(6)					-						
Total insurance reserves and Group Retirement												
mutual funds	\$ 96,754	\$	97,306 \$	94,992 \$	92,649 \$	90,958						

(a) Excludes the amortization of SIAs.

(b) Excludes the impact of alternative investments and other yield enhancements.



#### American International Group, Inc. Life and Retirement - Individual and Group Retirement Variable Annuity Guaranteed Benefits (9)

(in millions)	 Quarterly									
	1Q18	]	4Q17	_	3Q17	_	2Q17		1Q17	
Account value by benefit type (a)										
Guaranteed Minimum Death Benefits (GMDB) only (b)	\$ 67,822	\$	68,608	\$	67,294	\$	65,785	\$	65,439	
Guaranteed Minimum Income Benefits (GMIB) (c)	2,338		2,419		2,392		2,362		2,360	
Guaranteed Minimum Withdrawal Benefits (GMWB) (d)	44,267		45,289		43,937		42,952		41,885	
Liability by benefit type (a)										
GMDB (b)	\$ 333	\$	341	\$	303	\$	377	\$	378	
GMIB (c)	12		11		10		11		9	
GMWB (d)	1,601		1,994		2,104		1,917		1,671	

(a) Excludes assumed reinsurance business.

(b) A guaranteed minimum death benefit is an amount paid from a variable annuity upon the death of the owner. This benefit protects beneficiaries from market volatility and may be different than the account value. This benefit may be subject to a maximum amount based on age of owner or dollar amount. "Guaranteed Minimum Death Benefits only" signifies that no other guarantees are present in the contract. Contracts with a guaranteed living benefit also have a guaranteed minimum death benefit, but a policyholder can generally only receive payout from one guaranteed feature, i.e. the features are generally mutually exclusive.

(c) A guaranteed minimum income benefit guarantees a minimum level of periodic income payments upon annuitization.

(d) A guaranteed minimum withdrawal benefit creates a guaranteed income stream which, within certain parameters, may continue for the life of the annuitant even if the entire contract value has been reduced to zero. The fair value of GMWB embedded derivatives is based on actuarial and capital market assumptions related to projected cash flows of rider fees and claims over the expected lives of the contracts.

**Ouarterly** 

The following table presents the net increase (decrease) to consolidated pre-tax income from changes in the fair value of the GMWB embedded derivatives and related hedges:

#### (in millions)

	1Q18	4Q17	3Q17	2Q17	1Q17
Change in fair value of embedded derivatives, excluding update of actuarial					
assumptions and non-performance risk adjustment (NPA)	\$ 551 \$	<u> </u>	284 \$	(19) \$	591
Change in fair value of variable annuity hedging portfolio:					
Fixed maturity securities	(77)	29	26	80	11
Interest rate derivative contracts	(406)	(80)	(20)	213	(183)
Equity derivative contracts	74	(369)	(310)	(259)	(409)
Change in fair value of variable annuity hedging portfolio	(409)	(420)	(304)	34	(581)
Change in fair value of embedded derivatives, excluding update of actuarial					
assumptions and NPA, net of hedging portfolio	142	147	(20)	15	10
Change in fair value of embedded derivatives due to NPA spread	72	(355)	(82)	(218)	(185)
Change in fair value of embedded derivatives due to change in NPA volume	(144)	(114)	(114)	79	(203)
Change in fair value of embedded derivatives due to update					
of actuarial assumptions	-	-	(188)	-	-
Total change due to update of actuarial assumptions and NPA	(72)	(469)	(384)	(139)	(388)
Net impact on pre-tax income (loss)	<u>\$ 70</u> \$	§ <u>(322)</u> §	(404) \$	(124) \$	(378)
See accompanying notes on page 33.					



#### American International Group, Inc. Life and Retirement – Life Insurance Results

(in millions)	Quarterly									
Results of Operations		1Q18	]	4Q17	3Q17		2Q17	1Q17		
Premiums and deposits	\$	969	\$	963	\$	935_\$	947_\$	910		
Revenues:			1 -							
Premiums	\$	379	\$	362	\$	384 \$	400 \$	384		
Policy fees		377		370		343	357	360		
Net investment income (loss):										
Base portfolio (2)		253		242		233	235	237		
Alternative investments		21		7		9	10	13		
Other yield enhancements (3)		19		14		18	16	10		
Total net investment income		293		263		260	261	260		
Advisory fee and other income (10)		12		18		13	12	9		
Total adjusted revenues		1,061		1,013		1,000	1,030	1,013		
Benefits, losses and expenses:										
Policyholder benefits and losses incurred		646		649		587	615	593		
Interest credited to policyholder account balances		95		95		93	93	95		
Amortization of deferred policy acquisition costs (14)		86		78		37	48	76		
Non deferrable insurance commissions and other (13)		22		21		32	25	31		
General operating expenses		154		164		135	141	161		
Interest expense		6		4		4	2	3		
Total benefits, losses and expenses		1,009		1,011		888	924	959		
Adjusted pre-tax income (loss)	\$	52	\$	2	\$	112 \$	106 \$	54		
<u>Noteworthy items (pre-tax)</u>			1 -							
Update of actuarial assumptions (unlocking) (1)	\$	-	\$	-	\$	29 \$	- \$	-		
Better (worse) than expected alternative returns		15		1		4	4	7		
Adjusted pre-tax income (loss) Domestic Life		57		12		90	88	62		
Adjusted pre-tax income (loss) International Life		(5)		(10)		22	18	(8)		



# American International Group, Inc. Life and Retirement – Life Insurance Operating Statistics

(in millions)					_				
		1Q18	7	4Q17	3Q17	2Q17	2Q17		
Gross life insurance in force, end of period: Domestic Life International Life	\$	865,395 111,259	\$	857,577 \$ 99,212	8 857,445 92,877	\$ 852,6 <sup>7</sup> 84,70	54	1Q17 847,182 76,772	_
Total	\$	976,654	\$	<u>956,789</u> \$	<u>950,322</u>	\$ <u>937,4</u>	<u>13</u> \$	923,954	=
Life and A&H CPPE sales (11): Term Universal life Other life Single premium and unscheduled deposits A&H	\$	58 42 12 3 3	\$	54 \$ 43 11 3 6	5 52 5 40 9 3 6		53 \$ 37 8 2 6	45 28 5 2 7	
Total	\$	118	\$	117 \$		\$ 10	<u>)</u> 6 \$	87	
Surrender/lapse rates (12): Domestic Life: Independent distribution Career distribution		3.98 % 5.75 %		3.87 % 5.98 %		% 5.0 % 6.4		5.08 6.94	% %
DAC/VOBA rollforward:									
Balance at beginning of period	\$	3,009	\$	3,012 \$	3,152	\$ 3,10	)5 \$	3,013	
Deferrals		127		137	109	1		115	
Operating amortization		(86)		(78)	(37)	(4	48)	(76)	)
Change from realized gains (losses)		2		-	2		2	-	
Change from unrealized gains (losses)		160 12		(39)	(249) 35		30) 10	49 4	
Foreign exchange translation Balance at end of period	\$	3.224	s-	(23) <b>3,009</b> \$				3,105	_
•	3	3,224	- °	<u> </u>	<u> </u>	۶ <u> </u>	<u>52</u> \$ _	5,105	=
Reserve rollfoward: Balance at beginning of period, gross Premiums and deposits Surrenders and withdrawals Death and other contract benefits	\$	19,424 884 (174) (96)	\$	18,836 \$ 884 (132) (134)	860 (143) (151)	8 (1) (1)	36) 59)	18,397 856 (158) (131)	
Subtotal		20,038		19,454	19,260	19,12	22	18,964	
Change in fair value of underlying assets and reserve accretion, net of policy fees Cost of funds Other reserve changes		(247) 95 (197)		(214) 95 85	(242) 93 (287)	(3		(204) 95 (326)	
Foreign exchange translation		<u>17</u> 19.706		<u> </u>	12	18.6	13	19 522	_
Balance at end of period Reinsurance ceded		(1,061)		(1,055)	18,836 (1,049)	18,6		18,533 (1,074)	)
Total insurance reserves	\$	18,645	\$	<u>18,369</u> \$			<u>19</u> \$ _	17,459	<u>_</u>
Domestic Life		18,377	1 =	18,134	17,577	17,4		17,304	=
International Life		268		235	210		33	155	
Total insurance reserves	\$	18,645	\$	18,369 \$	5 17,787	\$ 17.6	19 \$	17,459	_

See accompanying notes on page 33.



## American International Group, Inc. Life and Retirement - Institutional Markets Results

(in millions)	Quarterly								
Results of Operations		1Q18	]_	4Q17	3Q17	2Q17	1Q17		
Premiums and deposits (15)	\$	1,463	\$	2,048 \$	1,476 \$	<u>    150  </u> \$	573		
Revenues:									
Premiums	\$	49	\$	1,019 \$	897 \$	67 \$	415		
Policy fees		41		42	44	44	44		
Net investment income:									
Base portfolio (2)		168		149	135	136	128		
Alternative investments		11		3	4	4	6		
Other yield enhancements (3)		8		8	11	5	6		
Total net investment income		187		160	150	145	140		
Advisory fee and other income		-		1			-		
Total adjusted revenues		277		1,222	1,091	256	599		
Benefits, losses and expenses:									
Policyholder benefits and losses incurred		121		1,073	925	111	459		
Interest credited to policyholder account balances		72		67	66	62	58		
Amortization of deferred policy acquisition costs		1		2	2	-	1		
Non deferrable insurance commissions		7		6	7	7	8		
General operating expenses		14		12	10	12	10		
Interest expense		3		2	2	1	1		
Total benefits, losses and expenses		218		1,162	1,012	193	537		
Adjusted pre-tax income	\$	59	\$	60 \$	79 \$	63 \$	62		
General and separate account reserves			] _						
Future policyholder benefits	\$	5,890	\$	5,867 \$	4,871 \$	4,014 \$	3,962		
Policyholder contract deposits		9,653		8,267	8,306	7,648	7,550		
Separate account reserves	-	4,033		4,443	3,811	3,780	4,300		
Total general and separate account reserves	\$	19,576	<b>\$</b> =	18,577 \$	16,988 \$	<u>    15,442 </u> \$	15,812		
Noteworthy Items (pre-tax)		~		(1) *	1 ~	<b>a *</b>			
Better (worse) than expected alternative returns	\$	8	\$	(1) \$	1 \$	2 \$	1		



# American International Group, Inc. Life and Retirement – Institutional Markets Operating Statistics

(in millions)	Quarterly								
		1Q18	]	4Q17	3Q17		2Q17		1Q17
Reserve rollforward:									
Balance at beginning of period, gross	\$	18,580	\$	16,991	\$	15,445 \$	15,815	\$	15,384
Premiums and deposits (15)		1,463		2,048		1,476	150		573
Surrenders and withdrawals		(522)		(491)		(37)	(564)		(199)
Death and other contract benefits		(107)		(68)		(72)	(108)		(95)
Subtotal		19,414		18,480		16,812	15,293		15,663
Change in fair value of underlying assets and reserve									
accretion, net of policy fees		61		56		86	47		56
Cost of funds		72		67		66	62		58
Other reserve changes		32		(23)		27	43		38
Balance at end of period		19,579		18,580		16,991	15,445		15,815
Reinsurance ceded		(3)		(3)		(3)	(3)		(3)
Total insurance reserves	\$	19,576	\$	18,577	\$	16,988 \$	15,442	\$	15,812
Reserves by line of business:									
Structured settlements	\$	2,877	\$	2,830	\$	2,774 \$	2,714	\$	2,635
Pension risk transfer		3,659		3,671		2,700	1,880		1,889
Corporate and Bank-owned life insurance		4,856		4,889		4,863	4,825		4,792
Stable value wrap - separate account liability		1,734		2,097		1,499	1,491		2,026
Guaranteed investment contracts		6,450		5,090		5,152	4,532		4,470
Total insurance reserves	\$	19,576	\$	18,577	\$	16,988 \$	15,442	\$	15,812
Premiums and deposits by line of business:									
Structured settlements	\$	72	\$	74	\$	84 \$	98	\$	128
Pension risk transfer		(4)		974		842	-		321
Corporate and Bank-owned life insurance		-		1		-	-		-
Stable value wrap - separate account liability		-		599		-	-		-
Guaranteed investment contracts (15)		1,395		400		550	52	_	124
Total premiums and deposits	\$	1,463	\$	2,048	\$	1,476 \$	150	\$	573
Stable value wraps (401k and bank-owned life									
insurance) - Assets under management (a)	\$	36,638	\$	37,616	\$	36,415 \$	36,605	\$	36,983

(a) Comprises the notional value of stable value wrap contracts, excluding the portion included in Total insurance reserves.



#### American International Group, Inc. Life and Retirement Notes

(1) Life and Retirement Adjusted pre-tax income in 3Q17 included the net effect of adjustments to reflect the annual review and update of certain assumptions used to amortize DAC and related items for interest-sensitive products, including life and annuity spreads, mortality rates, lapse rates, fees and separate account long-term asset growth rates. The update of actuarial assumptions also included adjustments to reserves for universal life with secondary guarantees. Consolidated pre-tax income in these periods also included adjustments to the valuation of variable annuity GMWB features that are accounted for as embedded derivatives, primarily due to updated assumptions for lapses, mortality, risk margins and utilization of withdrawal benefits. Changes in the fair value of such embedded derivatives are recorded in net realized capital gains (losses) and, together with related DAC adjustments, are excluded from APTI. In the aggregate, the net effect of adjustments to reflect the review and update of actuarial assumptions for Life and Retirement products increased (decreased) APTI and pre-tax income as follows:

(in millions)	Life Insura	nce	Individual Retirement -Fixed Annuities	Individual Retirement - Variable and Index Annuities	Group Retirement	Total Life and Retirement
	3Q17		3Q17	3Q17	3Q17	3Q17
Policy fees	\$	(9)	\$	\$ -	\$ -	\$ (9)
Interest credited to policyholder account balances		-	36	11	2	49
Amortization of deferred policy acquisition costs		34	94	55	11	194
Policyholder benefits and claims incurred		4	-	46	-	50
Adjusted pre-tax income (loss)	\$	29	\$ 130	\$ 112	\$ 13	\$ 284
Changes in DAC related to net realized capital gains (losses)		-	-	43	1	44
Net realized capital gains (losses)		-	-	(208)	(38)	(246)
Increase (decrease) to pre-tax income (loss)	\$	29	\$ 130	\$ (53)	\$ (24)	\$ 82

(2) Base portfolio investment income includes interest, dividends, foreclosed real estate income, net of investment expenses and non-qualifying (economic) hedges.

- (3) Net investment income other yield enhancements includes call and tender income, commercial mortgage loan prepayments, changes in market value of investments accounted for under the fair value option, interest received on defaulted investments (other than foreclosed real estate) and other miscellaneous investment income, including income of certain partnership entities that are required to be consolidated.
- (4) Net flows for Individual Retirement and Group Retirement. Annuity net flows represent premiums and deposits less death, surrender and other withdrawal benefits. Net flows related to mutual funds represent deposits less withdrawals. In 1Q18, two large FHLB funding agreements were issued within Individual Retirement and Group Retirement totaling \$1.3 billion. The deposits from these agreements were excluded from the net flows of Individual Retirement (\$1.1 billion) and Group Retirement (\$0.2 billion), as net flows from these funding agreements are not considered part of the metric to measure core recurring performance.
- (5) Includes incremental effect on base yield of alternative investments. Quarterly results are annualized.
- (6) Includes incremental effect on base yield of other yield enhancements. Quarterly results are annualized.
- (7) Includes return on base portfolio. Quarterly results are annualized.
- (8) Annuity surrender rates represent actual or annualized surrenders and other withdrawals as a percentage of average annuity reserves and Group Retirement mutual funds.
- (9) Life and Retirement uses reinsurance, product design and hedging to mitigate risks related to guaranteed benefits in individual annuity contracts. See Part II, Item 7. MD&A -Enterprise Risk Management – Insurance Risks – Life Insurance Companies Key Insurance Risks – Variable Annuity Risk Management and Hedging Programs in our Annual Report on Form 10-K for the year ended December 31, 2017 for a discussion of our risk management related to these product features.
- (10) Life Insurance Other income is primarily related to Laya Healthcare commission and profit sharing revenues received from insurers for distribution of their products.
- (11) Life Insurance sales are shown on a continuous payment premium equivalent (CPPE) basis. Life insurance sales include periodic premiums from new business expected to be collected over a one-year period and 10 percent of unscheduled and single premiums from new and existing policyholders. Sales of accident and health insurance represent annualized first-year premium from new policies.
- (12) Life insurance lapse rates are reported on a 90-day lag basis to include grace period processing.
- (13) Beginning in 1Q17, Non deferrable insurance commissions and other includes risk charges related to statutory reinsurance that became effective in 2016 of certain life insurance reserves, which resulted in the release of statutory capital. The risk charges are allocated to the Life and Retirement segments on the basis of attributed equity, consistent with the benefit from the reduced capital requirement.
- (14) 2Q17 includes lower international DAC amortization primarily due to new business and lapse assumptions.
- (15) 1Q18 includes deposits of \$1.4 billion of FHLB funding agreements.



#### American International Group, Inc. Other Operations Results

(in millions)	Quarterly										
Results of Operations	1	Q18	4Q17	3Q17	2Q17	1Q17					
Revenues:		<u> </u>									
Premiums	\$	6 \$	4 \$	(19) \$	447 \$	294					
Net investment income		(1)	-	6	25	22					
Other income (loss)		145	182	140	154	158					
Total adjusted revenues		150	186	127	626	474					
Benefits, losses and expenses:											
Policyholder benefits and losses incurred		6	5	11	346	241					
Acquisition expenses:											
Amortization of deferred policy acquisition costs		1	(1)	-	(2)	(6)					
Other acquisition expenses		1	-	(5)	10	14					
Total acquisition expenses		2	(1)	(5)	8	8					
General operating expenses		246	310	243	394	290					
Interest expense		238	238	244	243	243					
Total benefits, losses and expenses		492	552	493	991	782					
Adjusted pre-tax income (loss) before consolidation and eliminations		(342)	(366)	(366)	(365)	(308)					
Consolidation, eliminations and other adjustments		11		(1)	28	48					
Adjusted pre-tax income (loss)	\$	(331) \$	(366) \$	(367) \$	(337) \$	(260)					
Adjusted Pre-tax income (loss) by activities											
Fuji Life (a)		N/A	N/A	N/A\$	27 \$	16					
Parent and Other:											
Corporate general operating expenses		(153)	(206)	(172)	(235)	(156)					
Interest expense		(238)	(239)	(243)	(242)	(244)					
Other income (expense), net		49	79	49	85	76					
Total Parent and Other		(342)	(366)	(366)	(392)	(324)					
Consolidation, eliminations and other adjustments		11		(1)	28	48					
Adjusted pre-tax income (loss)	\$	(331) \$	(366) \$	(367) \$	(337) \$	(260)					
Interest expense on attributed financial debt		(150)	(152)	(171)	(181)	(177)					
Adjusted pre-tax income (loss) including attributed interest expense		(181)	(214)	(196)	(156)	(83)					
Income tax expense (benefit)		(49)	(50)	(169)	(47)	(64)					
Adjusted after-tax income (loss)	\$	(132) \$	(164) \$	(27) \$	(109) \$	(19)					
Noteworthy Items (pre-tax):											
Better (worse) than expected alternative returns	\$	-   \$	- \$	1 \$	1 \$	-					
Better (worse) than expected DIB and GCM returns		-	1	-	4	2					
Fair value changes on other securities accounted under fair value option (b)		14	51	30	11	22					
Parent Liquidity Portfolio Information:											
Earnings on Parent liquidity portfolio	\$	31 \$	33 \$	30 \$	38 \$	39					
Interest expense, net of portion allocated to segments		(88)	(86)	(72)	(61)	(67)					
Net interest expense on Parent liquidity portfolio	\$	(57)\$	(53)\$	(42)\$	(23)\$	(28)					
(a) Fuji Life was sold on April 30, 2017.											

(a) Fuji Life was sold on April 30, 2017.(b) Includes the fair value changes on the DIB and GCM portfolios.

See reconciliations of Non-GAAP financial measures beginning on page 44.



## American International Group, Inc. Legacy Portfolio Results

(in millions)	Quarterly								
Results of Operations		1Q18	]	4Q17	3Q17	2Q17	1Q17		
Revenues:									
Premiums	\$	141	\$	141 \$	136 \$	146 \$	167		
Policy Fees		30		32	38	32	35		
Net investment income		565		634	690	722	730		
Other income (loss)		100		349	149	238	152		
Total adjusted revenues		836		1,156	1,013	1,138	1,084		
Benefits, losses and expenses:									
Policyholder benefits and losses incurred		506		528	500	488	482		
Interest credited to policyholder account balances		59		60	61	57	63		
Acquisition expenses:									
Amortization of deferred policy acquisition costs		18		6	28	14	28		
Other acquisition expenses		1		-	1	(1)	-		
Total acquisition expenses		19		6	29	13	28		
Non deferrable insurance commissions		5		6	6	6	6		
General operating expenses		94		126	98	115	121		
Interest expense*		8		19	33	28	42		
Total benefits, losses and expenses		691		745	727	707	742		
Adjusted pre-tax income (loss)	\$	145	\$	411 \$	286 \$	431 \$	342		
Adjusted pre-tax income (loss) by type									
General Insurance run-off lines	\$	62	\$	14 \$	63 \$	57 \$	87		
Life and Retirement run-off lines		28		98	79	139	90		
Legacy investments		55		299	144	235	165		
Adjusted pre-tax income (loss)	\$	145	\$	411 \$	286 \$	431 \$	342		
Interest expense on attributed financial debt		10		31	42	43	43		
Adjusted pre-tax income (loss) including attributed interest expense		135		380	244	388	299		
Income tax expense (benefit)	¢	29		129	<u> </u>	135	97		
Adjusted after-tax income (loss) (a)	5	106	P =	<u>251</u> \$	<u> </u>	<u>253</u> \$	202		
Ending adjusted attributed equity Average adjusted attributed equity (b)**	\$	9,246 9,265	\$	9,283 \$ 9,582	9,880 \$ 9,896	9,912 \$ 10,195	10,477 10,563		
Adjusted return on attributed equity (b)++		9,203	,	9,382 10.5 %	9,896 6.7 %	9.9 %	10,363 7.6 %		
					/0	/	,		

\* Includes inter-segment interest expenses.

\*\* See accompanying notes to Adjusted Attributed Equity on page 49.



# American International Group, Inc. Legacy Portfolio Results (continued)

(in millions)	Quarterly								
Noteworthy Items (pre-tax)		1Q18	]_	4Q17	3Q17	2Q17	1Q17		
Catastrophe losses, net of reinsurance	\$	-	\$	4 \$	- \$	- \$	-		
Average annual loss		4		2	2	2	2		
Prior year loss reserve development (favorable) unfavorable, net of reinsurance									
and premium adjustments		(2)		(4)	(1)	(2)	(14)		
Update of actuarial assumptions (unlocking)		-		-	(14)	-	-		
Better (worse) than expected alternative returns		-		15	29	29	(5)		
Better (worse) than expected DIB and GCM returns		37		233	42	138	43		
Fair value changes on other securities accounted under fair value option*		79		368	138	246	214		
Selected Balance Sheet Data									
Legacy investments, net of related debt	\$	2,779	\$	3,670 \$	5,811 \$	5,961 \$	6,534		
Legacy General Insurance run-off reserves **		5,926		6,178	6,375	6,548	6,726		
Legacy Life and Retirement run-off reserves		37,793		38,608	38,489	38,740	38,442		
Adjusted attributed equity		9,246		9,283	9,880	9,912	10,477		

\* Includes the fair value changes on DIB and GCM portfolios.

\*\* Includes a portion of reserves related to certain long-duration business in Japan, which is recorded in other policyholder funds on our Consolidated Balance Sheets.



# American International Group, Inc. Legacy General Insurance Run-off Lines

(in millions)	Quarterly									
Results of Operations		1Q18		4Q17	3Q17	2Q17	1Q17			
Net premiums earned	\$	18	\$	21 \$	19 \$	S 22 \$	45			
Losses and loss adjustment expenses incurred*		17		70	38	46	38			
Total acquisition expenses		3		2	2	1	1			
General operating expenses		8		9	6	9	7			
Underwriting income (loss)		(10)		(60)	(27)	(34)	(1)			
Net investment income		72		74	90	91	88			
Adjusted pre-tax income (loss)	\$	62	\$	<u>14</u> <sup>\$</sup>	<u>63</u> \$	5\$	87			
<u>Noteworthy Items (pre-tax)</u>										
Catastrophe-related losses, net of reinsurance	\$	-	\$	4 \$	- \$	5 _ \$	-			
Average annual loss		4		2	2	2	2			
Prior year loss reserve development (favorable) unfavorable, net										
of reinsurance and premium adjustments		(2)		(4)	(1)	(2)	(14)			
Net liability for unpaid losses and loss adjustment expenses										
(at period end)**		5,926		6,178	6,375	6,548	6,726			

\* Consistent with our definition of APTI, excludes net loss reserve discount and the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related amortization of the deferred gain.

\*\* Includes a portion of reserves related to certain long-duration business in Japan, which is recorded in Other policyholder funds on our Consolidated Balance Sheets.



# American International Group, Inc. Legacy Life and Retirement Run-off Lines

(in millions)	Quarterly											
Results of Operations		1Q18	]	4Q17	3Q17	2Q17	1Q17					
Premiums and deposits	\$	225	\$	156 \$	155 \$	149 \$	160					
Revenues:												
Premiums	\$	122	\$	120 \$	117 \$	124 \$	122					
Policy fees		30		32	38	32	35					
Net investment income:												
Base portfolio		421		443	424	423	441					
Alternative investments		47		64	78	79	37					
Other yield enhancements		22		44	35	40	44					
Total net investment income		490		551	537	542	522					
Other income		-		2	-	1	-					
Total adjusted revenues		642		705	692	699	679					
Benefits, losses and expenses:												
Policyholder benefits and losses incurred		482		458	462	442	444					
Interest credited to policyholder account balances		59		60	61	57	63					
Amortization of deferred policy acquisition costs		17		4	27	12	27					
Non deferrable insurance commissions		5		6	6	6	6					
General operating expenses		49		71	48	38	43					
Interest expense		2		8	9	5	6					
Total benefits, losses and expenses		614		607	613	560	589					
Adjusted pre-tax income (loss)	\$	28	\$	98 \$	79 \$	139 \$	90					
Noteworthy items (pre-tax)												
Future policy benefits for life and A&H contracts (at period end)	\$	30,355	\$	31,005 \$	30,845 \$	30,996 \$	30,607					
Policyholder contract deposits		5,483		5,624	5,648	5,745	5,807					
Separate account reserves		1,955		1,979	1,996	1,999	2,028					
Total general and separate account reserves	\$	37,793	\$	38,608 \$	38,489 \$	38,740 \$	38,442					
Update of actuarial assumptions (unlocking)	\$	-	\$	- \$	(14) \$	- \$	-					



#### American International Group, Inc. Investments Portfolio Results by Asset Category and Annualized Yields

(in millions)		Quarterly					
	1Q18	]	4Q17		3Q17	2Q17	1Q17
Fixed Maturity Securities- AFS, ending carry value		_					
Yield (a)	4.64%		4.66%		4.58%	4.70%	4.63%
Investment income (b)	\$ 2,617	\$	2,618	\$	2,559 \$	2,635	2,695
Net realized capital gains (losses)	(76)		20		(18)	111	96
Ending carrying value	233,914		238,992		237,771	235,289	230,698
Fixed Maturity Securities- Other (c)							
Total Return (a)	1.62%		15.95%		7.92%	12.95%	9.55%
Investment income (loss) (b)	\$ 51	\$	507	\$	259 \$	439 \$	329
Ending carrying value	12,397		12,772		12,653	13,478	13,605
Equity Securities- AFS, ending carry value							
Yield (a)	0.00%		3.76%		1.49%	3.40%	1.25%
Investment income (loss) (b)	\$ -	\$	12	\$	5 \$	12 \$	5 5
Net realized capital gains (losses)	16		1		2	75	(1)
Ending carrying value (d)	-		1,708		1,707	1,605	2,099
Equity Securities- Other, ending carry value (c)							
Investment income (b)	\$ (31)	\$	52	\$	32 \$	13 \$	S 26
Ending carrying value	1,725		589		538	506	500
Loans							
Yield (a)	4.79%		4.99%		4.72%	4.70%	4.75%
Investment income (b)	\$ 452	\$	456	\$	417 \$	402 \$	399
Net realized capital gains (losses)	(24)		10		(36)	(24)	6
Ending carrying value	38,540		37,023		36,089	34,642	33,878
Short-term Investments							
Yield (a)	0.91%		1.26%		0.70%	0.67%	0.54%
Investment income (b)	\$ 28	\$	32	\$	19 \$	19 \$	5 16
Ending carrying value	14,616		10,386		9,775	12,094	11,073

(a) Yields/Total Return are calculated using quarterly annualized investment income divided by average quarterly asset amortized cost for the interim periods.

(b) Investment Income includes amounts recorded in net investment income by our insurance subsidiaries and amounts recorded in other income by our noninsurance subsidiaries. As a result of the adoption of the Financial Instruments Recognition and Measurement Standard (ASU 2016-01) on January 1, 2018, equity securities are no longer classified and accounted for as available-for-sale securities, and changes in fair value of these securities are recorded as net investment income in Equity Securities - Other.

(c) Fixed Maturity Securities - Other and Equity Securities - Other are securities where we have elected the fair value option. Changes in the fair value for these securities are reported through investment income which can result in significant fluctuations in the total return.

(d) Includes Arch Capital Group Ltd. (Arch) convertible non-voting common-equivalent preferred shares, which were fully sold in 1Q18.



#### American International Group, Inc. Investments Portfolio Results by Asset Category and Annualized Yields

(in millions)	Quarterly									
		1Q18	]	4Q17		3Q17		2Q17		1Q17
Other invested assets - Hedge Funds/Private Equity (c)				-				-		
Yield (a)		11.51%		9.94%		11.21%		11.96%		13.72%
Investment income (b)	\$	299	\$	260	\$	309	\$	338	\$	404
Net realized capital gains (losses)		-		(5)		(14)		16		43
Ending carrying value		10,642		10,764		11,484		11,929		12,134
Other invested assets - Real Estate investments										
Yield (a)		1.67%		1.82%		4.76%		1.08%		2.44%
Investment income (b)	\$	35	\$	36	\$	87	\$	20	\$	42
Net realized capital gains (losses)		(6)		3		1		33		(9)
Ending carrying value		8,636		8,258		7,465		7,188		7,057
Other invested assets - All other (d)										
Investment income (b) (e)	\$	54	\$	73	\$	98	\$	135	\$	171
Net realized capital gains (losses)		97		(14)		(321)		(56)		(128)
Ending carrying value		1,905		1,800		3,641		4,015		4,461
Total Other Invested Assets	\$	21,183	\$_	20,822	\$	22,590	\$	23,132	\$	23,652
Total AIG										
Total Investments	\$	322,375	\$	322,292	\$	321,123	\$	320,746	\$	315,505
Total Investment Expenses	\$	124	\$	130	\$	136	\$	128	\$	126
Total Gross AIG Investment Income (b)	\$	3,505	\$	4,046	\$	3,785	\$	3,961	\$	4,139

(a) Yields are calculated using quarterly annualized investment income divided by the average quarterly asset amortized cost for the interim periods.

(b) Investment Income includes amounts recorded in net investment income by our insurance subsidiaries and amounts recorded in other income by our noninsurance subsidiaries.

(c) Other Invested Assets - Hedge Funds/Private Equity includes investments accounted for under the equity method of accounting, where changes in our share of the net asset values are recorded through investment income or investments where we have elected the fair value option, where changes in the fair value are reported through investment income.

(d) Other Invested Assets - All Other includes life settlements, long term time deposits, private common stock, affordable housing partnerships and aircraft assets. Due to the mix of investments included within this line item and their varied performance, annualized yield is not meaningful and therefore is not presented. The total carrying value for these is less than 2% of total investments.

(e) Includes Arch convertible non-voting common-equivalent preferred shares, which were fully sold in 1Q18.

See Reconciliation of Net Investment Income and Gross AIG Investment Income on page 50.



## American International Group, Inc. Investments - Net Realized Capital Gains (Losses)

(in millions)				Quarterly		
	1Q18	4Q17		3Q17	2Q17	1Q17
Sales of fixed maturity securities	\$ 10	\$	51 \$	54	\$ 165	\$ 155
Sales of equity securities	16		2	4	81	1
Other-than-temporary impairments:						
Severity	-		-	-	(2)	-
Change in intent	(49)		-	(1)	(7)	(1)
Foreign currency declines	(6)		-	(1)	-	(10)
Issuer-specific credit events	(32)		(37)	(85)	(55)	(57)
Adverse projected cash flows	-		-	(1)	(3)	
Total other-than-temporary impairments	(87)		(37)	(88)	(67)	(68)
Provision for loan losses	(24)		6	(38)	(24)	6
Foreign exchange transactions	53		190	66	74	159
Variable annuity embedded derivatives, net of related hedges	147	(	351)	(430)	(204)	(389)
All other derivatives and hedge accounting	(225)	(	151)	(136)	(94)	13
Impairments on investments in life settlements	-		-	(273)	(46)	(41)
Other*	91		16	(81)	46	49
Total net realized capital gains (losses)	\$ (19)	\$(	<u>274)</u> \$	(922)	\$ (69)	\$ (115)

\* In 4Q17, we sold the remaining portion of our life settlement portfolio. Included loss on sale of a portion of our Life Settlement Portfolio of \$11 million, \$34 million, \$5 million, and \$89 million in 4Q17, 3Q17, 2Q17, and 1Q17, respectively. The aggregate amount of loss on sale plus impairments of our Life Settlement Portfolio was \$11 million, \$307 million, \$51 million, and \$130 million in 4Q17, 3Q17, 2Q17, and 1Q17, respectively.



# American International Group, Inc. Prior Year Development by Segment and Accident Year

(in millions)	Quarterly									
		1Q18		4Q17	3Q17		2Q17		1Q17	
General Insurance										
North America										
Commercial Lines	\$	(136)	\$	(105) \$	528	\$	15		(81)	
Personal Insurance		58		8	14		(11)	^	3	
Total North America		(78)		(97)	542		4		(78)	
International										
Commercial Lines		(1)		193	309		47		104	
Personal Insurance		(29)		(16)	(14)		7		(2)	
Total International		(30)		177	295		54		102	
Total General Insurance		(108)		80	837		58		24	
Legacy Portfolio - General Insurance Run Off Lines		(2)	_	(4)	(1)		(2)		(14)	
Total prior year unfavorable (favorable) development*	\$	(110)	\$	76 \$	836	\$	56	\$	10	
(Additional) return premium related to prior year development on loss sensitive business	\$	4	\$	13 \$	9	\$	23	\$	23	

\* Includes the amortization attributed to the deferred gain at inception from the National Indemnity Company (NICO) adverse development reinsurance agreement of \$62 million, \$63 million, \$62 million and \$41 million for the three months ended March 31, 2018, and December 31, September 30, June 30 and March 31, 2017, respectively. Consistent with our definition of APTI, prior year development excludes the portion of unfavorable prior year reserve development for which we have ceded the risk under the NICO reinsurance agreements of \$9 million, \$72 million, \$3 million, \$273 million and \$11 million for the three months ended March 31, 2018 and December 31, September 30, June 30 and March 31, 2017, respectively, and related changes in amortization of the deferred gain of (\$23 million), \$26 million, \$20 million and (\$3 million) over those same periods.

Prior year development by accident year:	Quarterly									
Accident Year		1Q18	4Q17	3Q17		2Q17	1Q17			
2017	\$	(17)	\$ -	\$ -	\$	-	-			
2016		(60)	76	705		58	(19)			
2015		(4)	20	52		(21)	(3)			
2014		(14)	(6)	12		(23)	11			
2013		(3)	(54)	(9)		(29)	(7)			
2012		(9)	36	(42)		(18)	2			
2011		(8)	(19)	21		8	8			
2010		(3)	8	13		2	(7)			
2009		(1)	60	4		9	(5)			
2008 and prior		9	(45)	80		70	30			
Total prior year unfavorable (favorable) development	\$	(110)	\$ 76	\$ 836	\$	56 5	§ <u>10</u>			



#### American International Group, Inc. Adverse Development Cover

The table below shows the calculation of the gain on the adverse development reinsurance agreement showing the effect of discounting of loss reserves and amortization of the deferred gain. The deferred gain is amortized over the settlement period of the reinsured losses.

(in millions) <u>Gross Covered Losses</u>		March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	1Q18 Change
Covered reserves before discount Inception to date losses paid Attachment point	\$	25,700 S 15,751 (25,000)	\$ 26,654 14,788 (25,000)	\$ 28,778 \$ 12,631 (25,000)	30,399 \$ 11,010 (25,000)	31,614 9,454 (25,000)	\$ (954) 963 -
Covered losses above attachment point	\$	<u>16,451</u>	§ <u> </u>	\$ <u>16,409</u> \$_	<u>16,409</u> \$	16,068	<u>\$                                    </u>
<b>Deferred Gain Development</b> Covered losses above attachment ceded to NICO (80%)* Consideration paid including interest <b>Pre-tax deferred gain before discount and amortization</b> Discount on ceded losses Pre-tax deferred gain before amortization	\$ -	13,161 \$ (10,188) <b>2,973</b> (1,667) 1,306	5 13,153 (10,188) <b>2,965</b> (1,539) 1,426	\$ 13,127 \$ (10,188) <b>2,939</b> (1,494) 1,445	13,127 <b>\$</b> (10,188) <b>2,939</b> (1,547) 1,392	12,854 (10,188) <b>2,666</b> (1,655) 1,011	\$ 8 - - - - 8 (128) (120)
Inception to date amortization attributed to deferred gain at inception Inception to date amortization attributed to changes in deferred gain**	-	(290) (3)	(228) (31)	(165) (19)	(103) (12)	(41) (2)	(62) 28
Deferred gain liability reflected in AIG's balance sheet	\$	<u>1,013</u> \$	1,167	\$ <u>1,261</u> \$_	<u>1,277</u> \$	968	\$ (154)

#### Prior Year Development, Net of Reinsurance and Deferred Gain Amortization

		Quarterly							
		1Q18	4Q17	3Q17	2Q17	1Q17			
Unfavorable (favorable) prior year development on covered reserves before retroactive									
reinsurance and deferred gain amortization	\$	9\$	33 \$	- \$	341 \$	15			
Prior year development ceded to NICO*		(8)	(26)	-	(273)	(11)			
Subtotal		1	7	-	68	4			
Amortization attributed to deferred gain at inception		(62)	(63)	(62)	(62)	(41)			
Unfavorable (favorable) prior year development on covered reserves, net of									
reinsurance and deferred gain amortization		(61)	(56)	(62)	6	(37)			
Unfavorable (favorable) prior year development on non-covered reserves		(49)	132	898	50	47			
Total unfavorable (favorable) prior year development, net of reinsurance and									
deferred gain amortization	\$ _	(110)\$	76 \$	836 \$	<u> </u>	10			

\* On January 20, 2017, we entered into an adverse development reinsurance agreement with NICO under which we transferred to NICO 80 percent of the reserve risk on substantially all of our U.S. Commercial long-tail exposures for accident years 2015 and prior.

\*\* Excluded from our definition of APTI.

Selected Balance Sheet data for ADC	March 31, 2018	December 31, 2017	September 30,	June 30, 2017	March 31, 2017
Reinsurance recoverable reported in Reinsurance assets, net of allowance	11,494 \$	11,614 \$	11,633 \$	11,580 \$	11,199
Ceded reserves reported in Liability for unpaid losses and loss adjustment expenses	11,494	11,614	11,633	11,580	11,199
Deferred gain reported in Other liabilities	1,013	1,167	1,261	1,277	968



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## American International Group, Inc. **Earnings Per Share Computations**

(in millions)	Quarterly								
GAAP Basis:		1Q18		4Q17	3Q17	2Q17	1Q17		
Numerator for EPS:									
Income (loss) from continuing operations	\$	950	\$	(6,669) \$	(1,712) \$	1,110 \$	1,211		
Less: Net income (loss) from continuing operations									
attributable to noncontrolling interests		11		(12)	26	(12)	26		
Income (loss) attributable to AIG common shareholders									
from continuing operations		939		(6,657)	(1,738)	1,122	1,185		
Income (loss) from discontinued operations, net of income tax expense		(1)		(3)	(1)	8	-		
Net income (loss) attributable to AIG common shareholders	\$	938	\$	(6,660) \$	(1,739) \$	1,130 \$	1,185		
Denominator for EPS:									
Weighted average shares outstanding - basic*		908.0		908.1	908.7	925.8	980.8		
Dilutive shares**		17.3				22.4	24.5		
Weighted average shares outstanding - diluted**		925.3		908.1	908.7	948.2	1,005.3		
Income per common share attributable to AIG:									
Basic:									
Income (loss) from continuing operations	\$	1.03	\$	(7.33) \$	(1.91) \$	1.21 \$	1.21		
Income (loss) from discontinued operations		-				0.01	-		
Net income (loss) attributable to AIG	\$	1.03	\$	(7.33) \$	(1.91) \$	1.22 \$	1.21		
Diluted**:									
Income (loss) from continuing operations	\$	1.01	\$	(7.33) \$	(1.91) \$	1.18 \$	1.18		
Income (loss) from discontinued operations		-				0.01	-		
Net income (loss) attributable to AIG	\$	1.01	\$	(7.33) \$	(1.91) \$	1.19 \$	1.18		

\* Includes vested shares under our share-based employee compensation plans. \*\* For the quarters where we reported a net loss, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts.



# American International Group, Inc. Reconciliation of Book Value Per Share and Return On Equity

#### (in millions, except per share data)

(in minors, except per snare data)	Quarterly								
Book Value Per Share		1Q18		4Q17	3Q17		2Q17		1Q17
Total AIG shareholders' equity (a)	\$	62,792	\$	65,171 \$	72,468	\$	73,732	\$	74,069
Less: Accumulated other comprehensive income (AOCI)		2,220		5,465	5,939	_	4,962		3,781
Total AIG shareholders' equity, excluding AOCI (b)		60,572		59,706	66,529		68,770		70,288
Less: Deferred tax assets (DTA)*		10,214		10,492	14,897	_	14,287		14,585
Total adjusted shareholders' equity (c)		50,358	_	49,214	51,632	_	54,483		55,703
Total common shares outstanding (d)		897.7		899.0	898.9		903.4		942.5
Book value per common share (a÷d)	\$	69.95	\$	72.49 \$	80.62	\$	81.62	\$	78.59
Book value per common share, excluding AOCI (b+d)		67.48		66.41	74.01		76.12		74.58
Adjusted book value per common share (c÷d)		56.10	_	54.74	57.44		60.31		59.10
<u>Return On Equity (ROE) Computations</u>									
Actual or Annualized net income (loss) attributable to AIG (a)	\$	3,752	\$	(26,640) \$	(6,956)	\$	4,520	\$	4,740
Actual or Annualized adjusted after-tax income (loss) attributable to AIG (b)	\$	3,852	\$	2,104 \$	(4,444)	\$	5,796	\$	5,468
Average AIG Shareholders' equity (c)	\$	63,982	\$	68,820 \$	73,100	\$	73,901	\$	75,185
Less: Average AOCI		3,843		5,702	5,451		4,372		3,506
Less: Average DTA		10,353		12,695	14,592	_	14,436		14,678
Average adjusted shareholders' equity (d)	\$	49,786	\$	50,423 \$	53,057	\$	55,093	\$	57,001
ROE (a÷c)		5.9%		(38.7%)	(9.5%)	_	6.1%		6.3%
Adjusted return on equity (b+d)		7.7%		4.2%	8.4%		10.5%		9.6%

\* Represents deferred tax assets only related to U.S. net operating loss and foreign tax credit carryforwards on a U.S. GAAP basis and excludes other balance sheet deferred tax assets and liabilities.



# American International Group, Inc. Reconciliation of Adjusted Pre-tax and After-tax Income - Consolidated

(in millions)	Quarterly							
		1Q18	]	4Q17	3017	,	2Q17	1Q17
Pre-tax income (loss) from continuing operations	\$	1,227	\$		\$ (2	,803)		
Adjustments to arrive at Adjusted pre-tax income (loss)								
Changes in fair value of securities used to hedge guaranteed living benefits		77		(29)		(26)	(80)	(11)
Changes in benefit reserves and DAC, VOBA and SIA related to								
net realized capital gains (losses)		31		(108)		(84)	(58)	(53)
Loss (gain) on extinguishment of debt		4		(1)		1	(4)	(1)
Net realized capital (gains) losses (a)		19		274		922	69	115
(Income) loss from divested businesses		(8)		(241)		13	60	100
Non-operating litigation reserves and settlements		13		(43)		-	(80)	(6)
Unfavorable (favorable) prior year development and related amortization								
changes ceded under retroactive reinsurance agreements		34		45		(7)	251	14
Net loss reserve discount (benefit) charge		(205)		(96)		48	260	(25)
Pension expense related to a one-time lump sum								
payment to former employees		-		10		49	1	-
Restructuring and other costs		24		154		31	47	181
Adjusted pre-tax income (loss)	\$	1,216	\$	840	\$ (1	,856)	\$ 2,133	\$ 2,041
Net income (loss) attributable to AIG	\$	938	\$	(6,660)	\$ (1	,739)	\$ 1,130	\$ 1,185
Adjustments to arrive at Adjusted after-tax income (loss) (amounts net of tax,								
at U.S. statutory tax rate for each respective period, except where noted):								
Changes in uncertain tax positions and other tax adjustments		(4)		461		11	66	(50)
Deferred income tax valuation allowance (releases) charges		30		66		(2)	(8)	(13)
Impact of Tax Act		_		6,687		_	-	-
Changes in fair value of securities used to hedge guaranteed living benefits		61		(19)		(17)	(52)	(7)
Changes in benefit reserves and DAC, VOBA and SIA related to				(		()	()	(.)
net realized capital gains (losses)		25		(70)		(55)	(38)	(34)
Loss (gain) on extinguishment of debt		3		-		-	(2)	(1)
Net realized capital (gains) losses (a)(b)		21		170		607	31	73
(Income) loss from discontinued operations and divested businesses (b)		(5)		(156)		7	12	106
Non-operating litigation reserves and settlements		10		(28)		_	(52)	(4)
Unfavorable (favorable) prior year development and related amortization		10		(20)			(52)	()
changes ceded under retroactive reinsurance agreements		27		30		(5)	162	10
Net loss reserve discount (benefit) charge		(162)		(60)		28	170	(16)
Pension expense related to a one-time lump sum		(102)		(00)			1,0	(10)
payment to former employees		_		6		33	-	_
Restructuring and other costs		19		99		21	30	118
Adjusted after-tax income (loss)	\$	963	s <sup></sup>	526	\$ (1	,111)		\$ 1,367
Calculation of Effective Tax Rates					*	<u>,)</u>	-,	
Adjusted pre-tax income (loss)	\$	1,216	\$	840	\$ (1	,856)	\$ 2,133	\$ 2,041
Income tax benefit (expense)	φ	(243)		(327)	Ψ (1	,830) 770	(696)	(653)
Net income (loss) attributable to noncontrolling interest		(10)		13		(25)	12	(055)
Adjusted after-tax income (loss)	\$	963	15	526	\$ (1	<u>,111)</u>		\$ 1,367
Effective tax rates on adjusted pre-tax income (loss)		20.0%	<sup>~</sup> =	38.9%	<u>`</u>	1.5%	32.6%	32.0%
(a) Includes all net realized emitted prime and leave sweet served in some (nexis dis setting		20.0 /0	-	30.970	<b>4</b>		<u> </u>	52.070

(a) Includes all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication.

(b) Includes the impact of non-U.S. tax rates which differ from the applicable U.S. statutory tax rate and tax-only adjustments.



# American International Group, Inc. Reconciliation of Adjusted Pre-tax and After-tax Income – Core Portfolio

#### <u>Total Core</u>

(in millions)	Quarterly								
		1Q18	]	4Q17	3Q17	2Q17	1Q17		
Adjusted pre-tax income (loss)	\$	1,071	\$	429 \$	(2,142) \$	1,702 \$	1,699		
Interest expense (benefit) on attributed financial debt		(10)		(31)	(42)	(43)	(43)		
Adjusted pre-tax income (loss) including attributed interest expenses:		1,081	] _	460	(2,100)	1,745	1,742		
Income tax expense (benefit)		214		198	(849)	561	556		
Adjusted after-tax income (loss) (a)	\$	867	\$	262 \$	(1,251) \$	1,184 \$	1,186		
Ending adjusted attributed equity		41,112		39,931	41,751	44,571	45,226		
Average adjusted attributed equity (b)*		40,522		40,841	43,161	44,898	46,438		
Adjusted return on attributed equity (a÷b)		8.6 %		2.6 %	(11.6)%	10.5 %	10.2 %		

\* See accompanying notes to Adjusted Attributed Equity on page 49.



#### American International Group, Inc. Attributed Debt and Adjusted Attributed Equity by Segment\*

(in millions)				Q	Quarterly			
	1Q18	]	4Q17		3Q17		2Q17	1Q17
<u>Attributed Debt (a)</u>		1 -		_				
General Insurance	\$ 12,862	\$	10,819	\$	10,819	\$	12,329	\$ 11,652
Life and Retirement	2,830		516		516		516	516
Other Operations	7,943		8,785	_	6,799		5,921	 5,352
Total Core	23,635		20,120		18,134		18,766	17,520
Legacy Portfolio	-		2,036	_	3,764		3,767	 3,764
Total Attributed Debt	\$ 23,635	\$	22,156	\$	21,898	\$_	22,533	\$ 21,284
Consolidated Attributed Debt								
Total Financial debt	\$ 22,043	\$	21,315	\$	21,062	\$	21,668	\$ 20,437
Hybrid debt securities - junior subordinated debt	1,592		841		836		865	847
Total Attributed Debt	\$ 23,635	\$	22,156	\$	21,898	\$_	22,533	\$ 21,284
Adjusted Attributed Equity (b)								
General Insurance	\$ 23,887	\$	25,244	\$	24,979	\$	25,867	\$ 25,517
Life and Retirement	19,931		20,304		20,983		20,884	20,716
Other Operations	(2,706)		(5,617)		(4,211)		(2,180)	(1,007)
Total Core	41,112	1 -	39,931		41,751		44,571	 45,226
Legacy Portfolio	9,246		9,283		9,880		9,912	10,477
Total Adjusted Attributed Equity	\$ 50,358	\$	49,214	\$	51,631	\$	54,483	\$ 55,703

\* In accordance with our annual process, the opening balances (i.e. January 1, 2018) of attributed debt and attributed equity have been recalibrated based on our internal model.

(a) Attribution of debt is performed on an annual basis unless recalibration is needed. Attributed debt is based on our internal capital model. Attributed debt is attributed on "frictional" capital requirements beyond internal capital.

(b) Attribution of adjusted equity is performed on an annual basis unless recalibration is needed. Adjusted attributed equity is based on our internal capital model and on the model's risk profile of each business. The recalibrated adjusted attributed equity balances as of January 1, 2018 was \$22,933 million, \$19,467 million, (\$2,469) million and \$39,931 million for General Insurance, Life and Retirement, Other Operations and Core, respectively. There was no change for Legacy Portfolio. The calculation of average adjusted attributed equity for 1Q18 is calculated as the average of the recalibrated adjusted attributed equity as of January 1, 2018 and March 31, 2018.



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#### American International Group, Inc. Reconciliation of Net Investment Income and Gross AIG Investment Income

(in millions)				Quarter	у		
	1Q18	_	4Q17	3Q17		2Q17	1Q17
Reconciliation of Net Investment Income:							
Net Investment Income - Insurance companies:							
General Insurance	\$ 761	\$	859	\$ 8	53 5	\$ 897 \$	1,049
Life and Retirement	2,046		2,003	1,9	)7	1,944	1,962
Legacy Operations	565		634	6	90	722	730
Divested Insurance Operations (Reported in Other Operations)	(1)		-		6	25	22
Consolidations and eliminations	(33)		(61)	(	76)	(55)	(88)
Total Insurance Company NII - Operating basis	3,338		3,435	3,3	<b>90</b>	3,533	3,675
Add:							
Non-operating changes in FV of securities used to hedge guaranteed living benefits	(77)		29		26	80	11
Total Net Investment Income -per Consolidated Statement of Operations	3,261		3,464	3,4	16	3,613	3,686
Add:							
Investment Expenses	124		130	1	36	128	126
Investment income from non-insurance subsidiaries and other	120		452	2	33	220	327
Total Gross AIG Investment Income	\$ 3,505	\$_	4,046	\$ 3,7	<u>85</u> S	\$ 3,961 \$	4,139

See Total Gross AIG Investment Income in the Investments Portfolio Results by Asset Category and Annualized Yields on page 40.



### American International Group, Inc. **Supplemental General Insurance Information Commercial Lines Operating Statistics**

(in	mil	llioı	ne)
(III)		шо	ISI

(in millions)	Quarterly						
Results of Operations		1Q18	1	4Q17	3Q17	2Q17	1Q17
Net premiums written	\$	3,269	\$	3,230 \$	3,770 \$	3,826 \$	3,629
Net premiums earned	\$	3,640	\$	3,692 \$	3,815 \$	3,736 \$	3,769
Losses and loss adjustment expenses incurred (a)		2,566		3,137	6,426	2,762	2,714
Acquisition expenses:							
Amortization of deferred policy acquisition costs		449		449	424	465	428
Other acquisition expenses		182		123	129	103	168
Total acquisition expenses		631		572	553	568	596
General operating expenses	¢	<u>546</u> (103)		<u> </u>	476	504	541
Underwriting income (loss)	\$	(103)	<b> </b> \$	(587) \$	(3,640) \$	(98) \$	(82)
Underwriting Ratios							
Loss ratio (a)		70.5		85.0	168.4	73.9	72.0
Catastrophe losses and reinstatement premiums		(4.5)		(7.7)	(71.2)	(4.7)	(5.3)
Prior year development Adjustment for ceded premium under reinsurance contract		3.7		(2.6)	(22.1)	(2.1) (0.8)	(1.0)
Accident year loss ratio, as adjusted (b)		69.7			75.1		65.7
						66.3	
AAL ratio		5.4		7.9	7.6	7.0	7.0
Accident year loss ratio, as adjusted, including AAL		75.1		82.6	82.7	73.3	72.7
Acquisition ratio		17.3		15.5	14.5	15.2	15.8
General operating expense ratio		15.0		15.4	12.5	13.5	14.4
Expense ratio		32.3		30.9	27.0	28.7	30.2
Combined ratio (a)		102.8		115.9	195.4	102.6	102.2
Accident year combined ratio, as adjusted (b)		102.0		105.6	102.1	95.0	95.9
Accident year combined ratio, as adjusted, including AAL		107.4	]	113.5	109.7	102.0	102.9
Noteworthy Items (pre-tax)			1 -				
Catastrophe-related losses	\$	164	\$	300 \$	2,719 \$	178 \$	201
Average annual loss		199		293	293	268	268
Reinstatement premiums related to catastrophes		-		(23)	-	-	-
Severe losses		135		51	232	125	40
Prior year development:							
Prior year loss reserve development (favorable) unfavorable,		(125)		0.0	007	(2)	22
net of reinsurance		(137)		88	837	62	23
(Additional) return premium related to prior year development on loss sensitive business		4		13	9	23	23
Prior year loss reserve development (favorable) unfavorable, net of	<u> </u>	4	+-	1.5	7	23	23
reinsurance and (additional) return premium on loss sensitive business		(133)		101	846	85	46

(a) Consistent with our definition of APTI, excludes net loss reserve discount and the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain.

(b) Includes adjustment for ceded premiums under reinsurance contracts related to prior accident years of \$47 million, which reduced the accident year loss ratio, as adjusted, in the three-month period ended June 30, 2017.



#### American International Group, Inc. Supplemental General Insurance Information Personal Insurance Operating Statistics

(in millions)			Q	Quarterly		
Results of Operations	1Q18	7	4Q17	3Q17	2Q17	1Q17
Net premiums written	\$ 2,902	\$	2,662 \$	2,807 \$	2,846 \$	2,668
Net premiums earned	\$ 3,043	\$	2,683 \$	2,823 \$	2,788 \$	2,720
Losses and loss adjustment expenses incurred	1,922		1,853	1,814	1,413	1,523
Acquisition expenses:						
Amortization of deferred policy acquisition costs	617		513	510	495	481
Other acquisition expenses	203		183	215	247	220
Total acquisition expenses	820		696	725	742	701
General operating expenses	 449		392	441	386	402
Underwriting income (loss)	\$ (148)	\$	(258) \$	(157) \$	247 \$	94
Underwriting Ratios						
Loss ratio*	63.2		69.1	64.3	50.7	56.0
Catastrophe losses and reinstatement premiums	(7.0)		(17.3)	(10.6)	(0.1)	(1.0)
Prior year development	(1.0)		0.3		0.2	-
Accident year loss ratio, as adjusted	55.2		52.1	53.7	50.8	55.0
AAL ratio	 2.1		2.5	2.4	2.4	2.4
Accident year loss ratio, as adjusted, including AAL	57.3		54.6	56.1	53.2	57.4
Acquisition ratio	26.9		25.9	25.7	26.6	25.8
General operating expense ratio	14.8		14.6	15.6	13.8	14.8
Expense ratio	41.7		40.5	41.3	40.4	40.6
Combined ratio*	104.9	╡_	109.6	105.6	91.1	96.6
Accident year combined ratio, as adjusted	96.9		92.6	95.0	91.2	95.6
Accident year combined ratio, as adjusted, including AAL	99.0		95.1	97.4	93.6	98.0
Noteworthy Items (pre-tax)		] [				
Catastrophe-related losses	\$ 212	\$	462 \$	297 \$	2 \$	27
Average annual loss	64		67	67	67	67
Severe losses	-		-	11	-	17
Prior year loss reserve development (favorable) unfavorable,						
net of reinsurance	29		(8)	-	(4)	1

\* Consistent with our definition of APTI, excludes the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain.



## American International Group, Inc. Non-GAAP Reconciliation – Premiums to Premiums and Deposits\*

(in millions)	Quarterly										
Individual Retirement:	1Q18	]	4Q17		2Q17	1Q17					
Premiums	\$ 12	\$	10	\$	22	\$	31	\$	28		
Deposits	4,347		3,096		2,504		2,862		3,357		
Other	(1)		-		-		(1)		(3)		
Premiums and deposits	\$ 4,358	\$	3,106	\$	2,526	\$	2,892	\$	3,382		
Individual Retirement (Fixed Annuities):											
Premiums	\$ 13	\$	14	\$	20	\$	33	\$	29		
Deposits	786		856		573		604		892		
Other	 (2)		(2)		(1)		(4)		(4)		
Premiums and deposits	\$ 797	\$	868	\$	592	\$	633	\$	917		
Individual Retirement (Variable Annuities):											
Premiums	\$ (1)	\$	(4)	\$	2	\$	(2)	\$	(1)		
Deposits	1,921		771		733		841		862		
Other	1		2		1		2		1		
Premiums and deposits	\$ 1,921	\$	769	\$	736	\$	841	\$	862		
Individual Retirement (Index Annuities):											
Premiums	\$ -	\$	-	\$	-	\$	-	\$	-		
Deposits	739		786		601		720		606		
Other	-		-		-		-		-		
Premiums and deposits	\$ 739	\$	786	\$	601	\$	720	\$	606		
Individual Retirement (Retail Mutual Funds):											
Premiums	\$ -	\$	-	\$	-	\$	-	\$	-		
Deposits	901		683		597		698		997		
Other	-		-		-		-		-		
Premiums and deposits	\$ 901	\$	683	\$	597	\$	698	\$	997		
Group Retirement:											
Premiums	\$ 6	\$	6	\$	8	\$	4	\$	9		
Deposits	2,066		1,842		1,852		1,798		2,031		
Other	 -		-		-		-		-		
Premiums and deposits	\$ 2,072	\$	1,848	\$	1,860	\$	1,802	\$	2,040		
Life Insurance:											
Premiums	\$ 379	\$	362	\$	384	\$	400	\$	384		
Deposits	412		398		371		381		368		
Other	 178		203		180		166		158		
Premiums and deposits	\$ 969	\$	963	\$	935	\$	947	\$	910		
Institutional Markets:											
Premiums	\$ 49	\$	1,019	\$	897	\$	67	\$	415		
Deposits	1,408		1,022		573		76		150		
Other	 6		7		6		7		8		
Premiums and deposits	\$ 1,463	\$	2,048	\$	1,476	\$	150	\$	573		
Total Life and Retirement:											
Premiums	\$ 446	\$	1,397	\$	1,311	\$	502	\$	836		
Deposits	8,233		6,358		5,300		5,117		5,906		
Other	 183		210		186		172		163		
Premiums and deposits	\$ 8,862	\$	7,965	\$	6,797	\$	5,791	\$	6,905		
Legacy Life and Retirement Run-off Lines:											
Premiums	\$ 116	\$	120	\$	117	\$	124	\$	122		
Deposits	102		30		27		18		30		
Other	 7		6		11		7		8		
Premiums and deposits	\$ 225	\$	156	\$	155	\$	149	\$	160		

\* 1Q18 includes deposits in Individual Retirement (\$1.1 billion), Group Retirement (\$0.2 billion) and Institutional Markets (\$1.4 billion) of FHLB funding agreements.





American International Group, Inc. (AIG) is a leading global insurance organization. Founded in 1919, today we provide a wide range of property casualty insurance, life insurance, retirement products and other financial services to customers in more than 80 countries and jurisdictions. Our diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

Additional information about AIG can be found at www.aig.com and www.aig.com/strategyupdate | YouTube: www.youtube.com/aig | Twitter: @AIG insurance | LinkedIn: http://www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this presentation.

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