



AIG Trade Credit Private Equity Portfolio Solution

In a complex and competitive landscape, Private Equity (PE) firms are under pressure to deploy more capital, grow faster and create greater value.

AIG's Non-Cancellable Trade Credit Insurance (TCI) Portfolio Solution helps you and your private equity clients move rapidly, effectively manage credit risk and meet key fund-level receivables objectives. It's powered by a full-service technology platform with enterprise-level analytics to help manage risk and move with speed as time-sensitive deals unfold.

Enterprise-Level Analytics

With a TCI program for an entire portfolio, a PE fund gains real-time visibility into the credit risks of all portfolio companies, providing investors with better data on the strength of the portfolio, which can support higher valuations at exit.

Customized Solutions

AIG writes tailored, non-cancellable TCI programs for all of a PE fund's portfolio companies. By extending coverage to each portfolio company's accounts receivable exposures, the PE fund benefits from program efficiencies gained by the larger spread of risk and sales volume insured.

Technology Platform

AIG leverages decades of experience to provide innovative credit management tools and insights for mid-market to multinational clients, using an automated underwriting process with non-cancellable limits for smaller accounts based on the payment history of portfolio companies.

In-House Claims

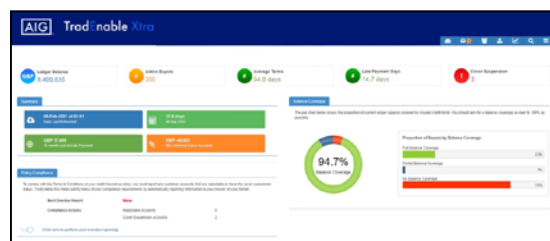
TCI claims can be submitted through an online portal with options for the portfolio companies to continue handling the collection process or access AIG's worldwide network.

Global Capabilities

AIG delivers trade credit solutions around the globe in support of master-controlled programs as well as through coordinated or standalone locally compliant policies. AIG supports clients with one of the largest global networks in the industry, spanning more than 200 countries and jurisdictions*.

Credit Quality	S&P Rating	Eligible Balance	# Debtors
Highest	AAA	\$0	0
Very High	AA	\$0	0
High	A	\$775,312	2
Good	BBB+, BBB	\$5,991,242	15
Good	BBB-	\$3,297,039	8
Speculative	BB	\$5,484,759	29
Very Speculative	B+ & B	\$9,579,422	39
Very Speculative	B-	\$0	0
Distressed	CCC	\$0	0
Default Probable	CC	\$0	0
Default Imminent	C	\$0	0
Default	D	\$0	0
Unrated	NR	\$1,415,908	90
TOTAL		\$26,543,681	183

Aronova PASS Report





Why consider building a receivables portfolio insurance program?

Are your clients looking to finance their enterprise receivables?

Insured receivables are more attractive to lenders, often allowing portfolio companies to secure larger, cheaper financing facilities. TCI is used as a tool to support off-balance sheet financing for portfolio companies, improving debt metrics and liquidity without requiring capital from the fund level.

Are your clients looking to make an acquisition or divest an asset?

During due diligence, AIG provides deep insights into the quality of a target company's receivables, helping the PE fund mitigate the risk of taking on hidden bad debts. AIG also provides enterprise receivable portfolio exposure changes during the divestiture of one of the portfolio companies.

Are your clients raising capital at the fund level?

The receivables portfolio program helps create a more attractive PE enterprise profile by protecting the balance sheet of each of the portfolio companies, reducing volatility and protecting margins. This can enhance the attractiveness of the fund during capital raising rounds.

If you or your private equity client is interested in AIG's Trade Credit Portfolio Program solution, please reach out to nicolas.barrandon@aig.com to learn more.

aig.com



*Through AIG-owned operations, AIG licenses and authorization and network partner insurers.

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