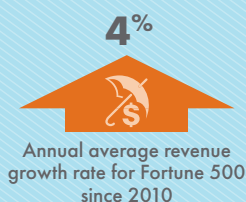


A QUICK GUIDE TO ACCOUNTS RECEIVABLE INSURANCE

How A/R coverage can protect and boost the bottom line



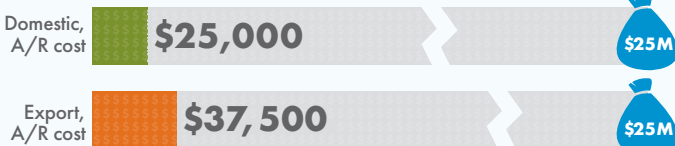
A/R insurance can help accelerate revenue growth through credit expansion and balance sheet protection*



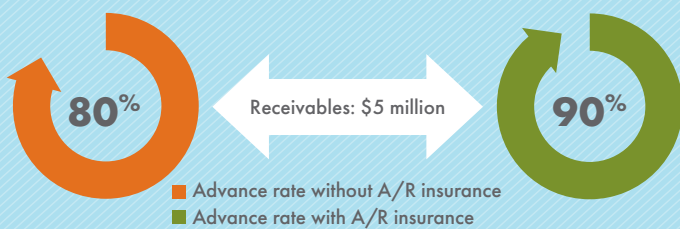
What does A/R insurance cost?

Typically \$1.00 to \$1.50 per \$1,000 of sales

\$25M in sales might cost:



More working capital



Net gain in working capital after A/R insurance premium: \$500,000

Predicting the unpredictable

Does your internal credit department predict and protect you from...



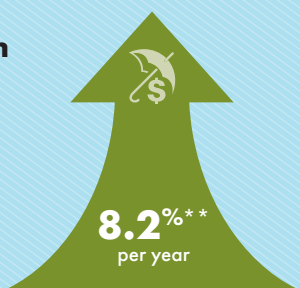
Your customer's bank suspends relationship



Disaster strikes your customer

A/R insurance protects you from non-credit risks as well

Average sales growth of policyholders who maintained policies from 2010 to 2014**



For more information:
www.AIG.com/arinsurance

Produced by
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*A/R growth generally corresponds to revenue growth

**Based upon analysis of A/R policyholders from the AIG Los Angeles office

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