

Inland Marine Appetite Guide

Offering

- Capacity: up to \$100M per occurrence
- Capacity to write: 100% of the risk on either an Admitted or Non-Admitted basis
- Minimum deductible: flexible to meet the exposure of each individual risk
- Minimum premium: \$25,000 Admitted; \$100,000 Non-Admitted

Industry Focus

- Broad, flexible risk appetite to underwrite all industries with targeted growth in construction, transportation, warehousing, and rail

Industry	Preferred Risks	Non-Preferred Risks
Transportation/ Motor Truck Cargo/ Transit	<ul style="list-style-type: none"> • General commodity haulers, short and medium range operations 	<ul style="list-style-type: none"> • Owner operator fleets, vehicle physical damage
Construction	<ul style="list-style-type: none"> • Contractors Equipment • Installation Floaters 	
Rail	<ul style="list-style-type: none"> • Operations of all sizes including passenger and freight 	
Miscellaneous	<ul style="list-style-type: none"> • Ports and terminals, equipment dealers, mobile equipment and ancillary property, specialty floaters, including musical instruments and stage equipment 	

AIG Market Differentiators

 Client Risk Solutions (CRS)	<ul style="list-style-type: none"> • Our Marine Loss Control Engineering team provides a wide range of services tailored to benefit clients involved in our targeted growth industries
 Multinational	<ul style="list-style-type: none"> • Committed to delivering world-class multinational expertise, solutions and service to clients in a globally consistent and seamless fashion through one of the largest global networks in the industry, spanning 215+ countries and jurisdictions
 Claims	<ul style="list-style-type: none"> • Clients benefit from 24/7 access to the Inland Marine Claims hotline and team with an understanding of trucking, heavy equipment, and Inland Marine

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at www.aig.com and www.aig.com/strategyupdate | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this brochure.

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