

Cut through the crowded insurance marketplace and get what you need with this guide to Why AIG:

- Connecting you with world-class Financial Institutions leadership and experts
- Highlighting AIG Financial Institutions' key areas of differentiated value
- Providing examples of AIG Financial Institutions' advantages working for brokers and clients
- Showcasing why AIG is an industry leading Financial Lines insurer

North America Leadership



Justin Gilmore
Head of Financial Institutions

justin.gilmore@aig.com
212.458.2360



Bryan Boyle
Head of National Accounts

bryan.boyle@aig.com
212.458.2537



Rita Perez
Head of FI, Fidelity and M&A Claims

rita.perez@aig.com
212.458.8713



James LoPresti
Head of Corporate Accounts

james.lopresti@aig.com
312.930.1443



Chris O'Connor
Head of FI Cyber

christopher.oconnor@aig.com
212.458.1198

The AIG Advantage

Experience and Reliability

- Provides the support of dedicated, long-tenured underwriting and claims teams with proven expertise around the nuances of each financial institutions product
- Develops flexible, sustainable solutions to help clients endure market fluctuations and periods of instability
- Continues to set the standard in a fast-evolving industry

WHY IS THIS IMPORTANT?

Stability, responsiveness, and sustainable solutions underscore AIG's commitment to financial institutions.

Specialized Underwriting

- Dedicates a team of underwriting experts who focus on delivering solutions tailored to needs of each financial institution
- Integrates dedicated cyber practice leveraging AIG's 20+ years of cyber expertise
- Delivers holistic solutions across management, professional, and cyber liability customized to clients' emerging risks

WHY IS THIS IMPORTANT?

Expertise and insights help ensure clients' programs holistically address current and emerging risks.

Industry Claims Expertise

- Provides specialized, in-house claims professionals dedicated to financial institutions to handle complex claims
- Offers direct access to AIG claims professionals from pre-policy inception through claims resolution
- Leverages decades of claims and underwriting insights to help clients understand trends to address traditional and emerging risks

WHY IS THIS IMPORTANT?

AIG's in-house claims experts deliver creative and efficient resolutions for clients' claims.

Financial institutions experts

Specialized coverage solutions

Dedicated claims expertise

Learn more: www.aig.com/whyaig

Why AIG

Experience and Reliability

ISSUE

A recent transaction created coverage deficiencies in the program of an insurance company client.

SOLUTION

AIG revised coverage terms and conditions to address coverage needs created by the transaction.

BENEFIT

The insured maintained comprehensive coverage mid-policy term.

WHY IS THIS IMPORTANT?

AIG's understanding of financial institution risks helps address clients' evolving management liability risks.

Specialized Underwriting

ISSUE

A bank sought a combined cyber and fidelity solution for simplified coordination of coverage and claims handling.

SOLUTION

AIG's team of specialized underwriters provided combined cyber liability and fidelity coverage package solution.

BENEFIT

AIG's integrated financial institutions team provided the client with a customized solution to meet their specific needs.

WHY IS THIS IMPORTANT?

AIG specialized underwriting ensures we can provide the right solutions to client risks.

Industry Claims Expertise

ISSUE

After an AIG insured's client opted to settle its obligation surrounding a complex regulatory lawsuit, our insured continued to face ongoing legal liability and a regulatory investigation.

SOLUTION

In collaborating with the client and utilizing AIG's deep financial institutions claims expertise, AIG's claims team partnered closely with outside defense counsel to successfully litigate the case.

BENEFIT

By prevailing at trial, the client avoided regulatory fines and penalties, upheld existing policy language, and protected its reputation.

WHY IS THIS IMPORTANT?

AIG's deep understanding of financial institutions' risks helps ensure claims are addressed strategically and efficiently.

What is AIG Financial Institutions?

AIG provides dedicated expertise and a holistic approach to managing the financial lines exposures faced by financial institutions today and in the future.

- Integrated D&O, EPL, Fidelity, Fiduciary, E&O, and Cyber Liability programs tailored to each client's needs.
- Broad appetite for financial institutions of all types and sizes.

Learn more: www.aig.com/whyaig

The scenarios described herein are offered only as examples. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy. Anyone interested in the above product(s) should request a copy of the standard form of policy for a description of the scope and limitations of coverage.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

© American International Group, Inc. All rights reserved.