Cut through the crowded insurance marketplace and get what you need with this guide to Why AIG:

- Connecting you with world-class Energy leadership
- Highlighting AIG Energy’s key areas of differentiated value
- Providing examples of AIG Energy’s advantages working for brokers and clients
- Showcasing why we have an industry leading position in the Energy property insurance marketplace

The AIG Advantage

**Specialized Underwriting and Risk Consulting**
- Delivers customized energy property programs tailored to help protect against clients’ complex, specific onshore or offshore industry risks
- Employs multidisciplinary property risk consultants with deep industry expertise
- Partners with clients to provide risk consulting recommendations supported by claims and underwriting teams and robust data and analytics

**Multinational Expertise and Captive Management**
- Supports clients with one of the largest global networks in the industry, spanning 215+ countries and jurisdictions
- Works with clients to create fronting programs that enable clients to manage their risks through a client’s own captive insurance or reinsurance company
- Offers clients the ability to “rent” a segregated cell within one of AIG’s sponsored captive cell facilities domiciled in Vermont and Bermuda

**Proven Claims Expertise**
- Upon property damage coverage confirmation, the AIG Property Claims Promise provides working funds of up to 50% of AIG’s share of the agreed property damage estimate within 7 days
- Provides clients a supportive team of dedicated in-house claims professionals with an average experience of 20+ years
- Partners with clients to resolve claims in an efficient and effective manner, in accordance with the terms of the policy

Learn more: [www.aig.com/whyaig](http://www.aig.com/whyaig)
Why AIG

Specialized Underwriting and Risk Consulting

ISSUE:
An energy client was struggling to address their cavern storage risk exposures.

SOLUTION:
After visiting the client’s site, AIG Energy’s risk consultants were able to provide a highly customized loss prevention plan addressing the client’s unique exposure.

BENEFIT:
The client was able to address their exposure with the help of AIG’s deep risk consulting knowledge and underwriting expertise.

Why is this important?
AIG develops customized, client-specific solutions supported by AIG Energy’s Risk Consulting expertise.

Multinational Expertise and Captive Management

ISSUE:
A mid-stream energy company was expanding internationally resulting in a need for a new energy insurer that could lead its property program, including multinational fronting.

SOLUTION:
AIG Energy provided a global property program structure consisting of primary coverage reinsured to the client’s rent-a-captive cell reinsurer.

BENEFIT:
AIG’s solution supported the client in finalizing their global expansion.

Why is this important?
AIG Energy’s dedicated expertise provides holistic solutions domestically and around the world.

Proven Claims Expertise

ISSUE:
A client suffered a catastrophic failure of a gas turbine generator.

SOLUTION:
AIG Energy claims professionals were on site the next morning and were able to determine that the loss would be a covered claim.

BENEFIT:
Due to AIG’s Property Claims Promise, AIG was able to advance up to 50% of the agreed property damage loss estimate to support the funding to expedite the delivery of a new unit minimizing impairment to their operations.

Why is this important?
AIG’s Energy claims team partners with clients to resolve claims quickly.

What is AIG Energy Property?

- AIG provides brokers with specialized insurance solutions for their upstream, oil and petrochemical, chemical, power generation/renewables and mining clients’ property insurance needs.
- Broad, flexible appetite; open to risks on a shared, layered or excess basis.
- Up to $500M in capacity for onshore business and up to $400M in capacity for upstream business available.
- Minimum premium of $100k for onshore business and $50K for offshore (oil rig) business.