AIG Aerospace

Cut through the crowded insurance marketplace and get what you need with this guide to Why AIG:

- Connecting you with world-class aerospace leadership
- Highlighting AIG Aerospace’s key areas of differentiated value
- Providing examples of AIG Aerospace’s advantages working for brokers and clients
- Showcasing why we have an aerospace insurance industry leading position in the marketplace

The AIG Advantage

**Customized Solutions**
- Addresses aerospace clients’ complex coverage needs through deep industry experience and the ability to deliver creative, flexible solutions
- Coordinates dedicated team of 80+ underwriters located in key hubs across the U.S. to deliver a full suite of aerospace products to clients, from small aircraft operators to major airline manufacturers
- Deploys capacity on primary, excess, and quota share basis

**Claims Expertise**
- Once coverage, ownership & financial interest in the aircraft is confirmed, the AIG Claims Promise works to provide immediate working funds of 50% of AIG’s share of the agreed amounts within 7 days
- Embeds claims professionals in client relationships to help guide clients through each step should a loss occur
- Provides clients global, 24/7 hotline access to dedicated claims professionals and expert attorneys

**Global Capabilities**
- Supports clients with one of the largest global networks in the industry, spanning 215+ countries and jurisdictions
- Delivers aerospace solutions around the globe in support of master control programs as well as locally compliant policies
- Seamlessly integrates with complementary AIG domestic and multinational insurance solutions

**Why is this important?**
AIG Aerospace delivers customized solutions to meet client-specific needs.

**Why is this important?**
AIG Aerospace Claims supports client efforts to return to business as soon as possible after an event.

**Why is this important?**
AIG Aerospace supports client needs around the world.

Learn more: [www.aig.com/whyaig](http://www.aig.com/whyaig)
Why AIG

**Customized Solutions**

**ISSUE:**
A fixed base operator sought competition to its alternative risk purchasing program, without sacrificing key coverages or incurring increased premiums.

**SOLUTION:**
AIG Aerospace provided a customized policy matching existing coverages with retention options to further increase savings based on the client’s claims profile.

**BENEFIT:**
The client maintained existing coverages while reducing the total cost of risk provided by our unique program structure.

**WHY IS THIS IMPORTANT?**
AIG Aerospace’s underwriting expertise helps clients with customized coverages and creative options.

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**Claims Expertise**

**ISSUE:**
A client was traveling from the U.S. to Central America when their plane lost power and crashed. The U.S. passenger was detained by Guatemalan authorities.

**SOLUTION:**
After accessing our 24/7 hotline, AIG Aerospace claims adjuster promptly responded to the Guatemalan authorities’ request for required information.

**BENEFIT:**
AIG Aerospace’s rapid response enabled the release of the client and their plane, avoiding legal action in Guatemala.

**WHY IS THIS IMPORTANT?**
AIG Aerospace claims professionals respond to clients’ needs quickly, wherever they may travel.

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**Global Capabilities**

**ISSUE:**
A multinational manufacturer was expanding operations in Latin America and Asia Pacific that required locally compliant policies that its incumbent carrier could not offer.

**SOLUTION:**
AIG Aerospace delivered a multinational program, anchored by a U.S. master policy and supported by locally placed in-country policies.

**BENEFIT:**
AIG Aerospace’s global capabilities enabled the manufacturer to expand its business into new regions.

**WHY IS THIS IMPORTANT?**
AIG Aerospace has the products and global network to support a client’s existing operations and plans for future expansion.

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**What is AIG Aerospace?**

- Innovative aerospace insurance provider for 70+ years offering a variety of aviation insurance solutions.
- Up to 15% of $2.5B limit of liability available on airline risks in a leading or following position.
- General Aviation hull and liability coverage up to $100M in agreed hull value and $650M in liability limits for owners, operators, and aircraft management companies, including owned/non-owned light aircraft and UAV’s.
- Aviation liability coverage for aviation product manufacturers, airports, and airport service providers.

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