

# AIG Cyber Risk Advisors



**Phil Kibler**

Head of AIG Cyber Risk Advisory Services

Phil joined AIG in 2016 and is responsible for strategy, development and delivery of AIG's proactive cyber services delivered by consultants and partners. Prior to joining AIG, Phil was with IBM for 35 years, spending the last 10 in security and leading the global cyber security practice there for four years. He also provided proactive and reactive services to clients of all sizes, from all industries and for all attack surfaces, supporting some of the largest and best known cyber incidents globally. Phil carries broad knowledge of security framework and risk transfer products and requirements and is trained to think and consider as the bad actors and groups do (diabolically).



**Dan Wilson**

Cyber Risk Advisor, North America

In his current role, Dan acts as a subject matter expert on cyber risks and solutions, acting as a technical resource for AIG underwriters, brokers and clients. Dan is also responsible for partner and business/services development to help AIG clients improve their security posture and maturity. Prior to joining AIG, Dan worked for IBM as the leader of the North American X-Force Cybersecurity assessment and response team. Dan is currently a certified security consultant and certified CISO with a BS from Brigham Young University, Provo UT, in Computer Science and a Masters in Business Administration from Regis University, Denver CO.



**Perry Lee**

Cyber Risk Advisor, North America

Perry offers a practiced and successful approach to client interaction, as well as technical depth gained from operational experience helping organizations succeed in meeting their technology goals. Perry has worked with clients across multiple industry sectors and revenue tiers to improve their understanding of cyber risk, mitigation strategies, and forward-looking assessment of new threats and evolving security technology. Prior to joining AIG, Perry worked with clients across the spectrum as a principal consultant and also managed a team of senior systems engineers as Director of Professional Services at Precision IT Group.



**Razmik Ghanaghounian**  
Cyber Risk Advisor, Canada

Razmik is a cyber risk advisor based out of Toronto, Canada. In his current role, Razmik is a subject matter expert on cyber risks and solutions assisting AIG underwriters, brokers and clients. Razmik is also responsible for partner and business/services development to help AIG clients improve their security posture and maturity. Razmik brings over 20 years of cyber security expertise, having worked with organizations from all industries. Prior to joining AIG, Razmik was a senior Incident Response consultant with IBM's X-Force Incident Response & Intelligence Services. Razmik is a graduate of Sheridan College institute for Computer Science and Information Technology and holds CRISC, CISA, CISSP certifications.



**Sebastian Hess**  
Cyber Risk Advisor, EMEA

Sebastian joined AIG to help its European customers mitigate risk from emerging threats by using his twenty years of private/public specialization in Information Technology Security and Cyber Defense. Prior to joining AIG, Sebastian was Chief Information Security Officer for Isabel Group. However, his career has mostly been in the global public sector. He holds a Master's in Computer Science from the German Armed Forces University, a Master's in Executive Leadership from Georgetown McDonough School of Business, and a LL.M. degree from Katholieke Universiteit Leuven in Belgium.

Get in touch with us at [CyberLossControl@aig.com](mailto:CyberLossControl@aig.com).

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange.

Additional information about AIG can be found at [www.aig.com](http://www.aig.com) | YouTube: [www.youtube.com/aig](http://www.youtube.com/aig) | Twitter: [@AIGinsurance](https://twitter.com/AIGinsurance) [www.twitter.com/AIGinsurance](https://www.twitter.com/AIGinsurance) | LinkedIn: [www.linkedin.com/company/aig](http://www.linkedin.com/company/aig). These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this material.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at [www.aig.com](http://www.aig.com). All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.