

## Aerospace: Airports and Service Providers Appetite Guide

### Offering

- Capacity: ability to offer up to \$1B limit of liability on a 100% basis or quota share in a lead or following position
- Various classes from small maintenance shops to major hub airports
- Premium: no minimum

### Industry Focus

- Broad risk appetite inclusive of most classes of airports and airport service providers – private and commercial airports, air traffic control, ground handlers, passenger services, airport security, catering, maintenance, repair & overhaul (MRO), and many other airport service providers

Industry	Preferred Risks	Non-Preferred Risks
Airports	<ul style="list-style-type: none"> <li>• Robust risk management and safety culture</li> </ul>	<ul style="list-style-type: none"> <li>• High frequency of attritional losses</li> </ul>
Maintenance, Repair & Overhaul (MRO)	<ul style="list-style-type: none"> <li>• Manufacturer certified repair station</li> <li>• Factory trained technicians</li> </ul>	<ul style="list-style-type: none"> <li>• Maintenance or repair of aging fleet and/or light aircraft</li> </ul>
Ground Handlers	<ul style="list-style-type: none"> <li>• Established operator with proven track record</li> <li>• Stability in management personnel</li> <li>• Strong employee training and certification programs</li> </ul>	<ul style="list-style-type: none"> <li>• High turnover</li> </ul>

### AIG Market Differentiators

#### Client Risk Solutions (CRS)

- With the availability of industry experts, including risk engineers and consultants, data scientists, catastrophe modelers and crisis response specialists, we partner with our clients to work to reduce their total cost of risk

#### Multinational

- Committed to delivering world-class multinational expertise, solutions and service to clients in a globally consistent and seamless fashion through one of the largest global networks in the industry, spanning 215+ countries and jurisdictions

#### Claims

- Dedicated team of aviation adjusters and attorneys located throughout the world to respond whenever and wherever needed, with the flexibility to partner with our clients to tailor a claims handling protocol to fit their needs

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