

Identification of potential AIG WORLDRIK® FOREIGN CUSTOMERS – consider the following questions:

*DOES THE CUSTOMER.....EXPORT MERCHANDISE OR PROVIDE SERVICES OVERSEAS?*

- What are the sales overseas?
- Do they exhibit or participate in trade shows overseas?
- Do they have licensing agreements overseas?
- Do they have sales people or distributors overseas?
- Do they do any contracting or consulting overseas?
- Do they have computer services overseas?
- Do they do any installation or repair overseas?
- Do they rely on any overseas customers for business?
- Are they involved in negotiation or public relations overseas?
- Do they rent or borrow an auto overseas?

*DOES THE CUSTOMER..... MANUFACTURE ABROAD?*

- What type of facilities do they have overseas?
- Do they have any U.S. personnel overseas?
- Do they own or rent foreign locations?
- Do they warehouse goods (i.e., inventories, equipment, supplies, raw stock) overseas?

*DOES THE CUSTOMER.....IMPORT?*

- Do they rely upon an overseas supplier or manufacturer?
- Do they get involved in the transit or shipment of goods?
- Do they have buyers working or traveling overseas?

***IF “YES”, THEN YOUR CUSTOMER SHOULD CONSIDER AIG WORLDRIK!***

The following are examples of WORLDRIK coverages that your Customer may wish to consider:

1. Foreign Commercial General Liability (including products; covering suits brought overseas and in U.S. or Canada for foreign occurrences)
2. Foreign Voluntary Workers' Compensation / Employers Liability
3. Foreign Travel Accident & Sickness (with assistance services)
4. Foreign Business Auto (owned, hired, or non-owned automobiles – excess of compulsory)
5. Foreign Commercial Property (real & personal property, business interruption, property at exhibition)
6. Marine Ocean Cargo (and war risk)
7. Foreign Commercial Crime
8. Corporate Kidnap & Ransom / Extortion
9. Political Risk (confiscation, selective discrimination; embargo or license cancellation)

## CONTACT INFORMATION

For more information, please contact your local AIG WorldRisk representative.

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