

## Project Finance Advisory Unit



The Project Finance Advisory (PFA) unit of AIG Global Marine and Energy assists clients in optimally structuring project financing to facilitate successful closure of a transaction. The PFA unit can support a client's project financing, debt and equity funding, trading, risk finance, political risk management and technical services, which can include solutions to greenhouse gas issues.

### Division Advantages

- *One point of access to a wide range of financial services that banks and financial institutions rely on to measure risk and confidence in a corporation.*

### Coverage Highlights

Among the services we provide are:

#### Funding

PFA can help clients access AIG Global Investment Group, in addition to external funding sources, which can provide debt and/or equity for projects worldwide. Separate due diligence can be conducted to assess an investment.

#### Trading

Through AIG Trade Credit, PFA can help clients monetize certain off-take agreements, providing a measure of comfort to lenders by guaranteeing a foreseeable cash flow in addition to opening a separate funding source.

#### Risk Finance

PFA can collaborate with AIG Risk Finance to help clients secure alternative solutions to finance risks that are uninsurable via traditional routes.

#### Environmental Insurance Solutions

PFA connects clients to environmental audit evaluations and insurance to transfer environmental liabilities that can impede certain transactions.

#### Political Risk

Political risk insurance can be provided for:

- Contractors
- Equity investors
- Financial institutions
- Importers and exporters
- Projects

#### Technical Services

PFA can provide access to Solomon Associates, an AIG member company that provides a wide range of technical and assessment services designed to generate the information funding sources need to determine the risk involved in project financing. Services can also help clients establish value, improve cash flow and/or compare operations to peer group performance. Services include:

- Technical evaluations
- Asset valuation
- Benchmarking
- Operating and maintenance efficiency

AIG Global Marine and Energy, a business unit of the property and casualty subsidiaries of American International Group, Inc. (AIG), is the AIG Companies' center of excellence for oil and petrochemical, power generation and utilities, chemical/pharmaceutical, mining, construction, process industries, marine and marine-related risks. AIG Global Marine and Energy has decades of experience serving the marine and energy sectors and offers the financial strength of the AIG Companies. AIG Global Marine and Energy Spectrum<sup>SM</sup> is the single access way to the comprehensive insurance, financial services, investment and asset management solutions the AIG Companies offer for the marine and energy sectors.

**To learn more about AIG Global Marine and Energy visit us at [www.aigglobalmarineandenergy.com](http://www.aigglobalmarineandenergy.com).**

The description herein is a summary only. It does not include all terms, conditions and exclusions of the policies described. Please refer to the actual policy for complete details of coverages and exclusions. Coverage may not be available in all jurisdictions. Issuance of coverage is subject to underwriting.

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